(Convenience Translation of Consolidated Interim Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish, See Note I in Section Three)

# Ziraat Katılım Bankası Anonim Şirketi

Consolidated Interim Financial Statements As at and for the Three-Month Period Ended 31 March 2019

With Auditors' Review Report Thereon

(Convenience Translation of Consolidated Interim Financial Statements and Related Disclosures and Footnotes Originally Issued in Turkish)



KPMG Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik A.Ş. İş Kuleleri Kule 3 Kat:2-9 Levent 34330 İstanbul Tel +90 212 316 6000 Fax +90 212 316 6060 www.kpmg.com.tr

Convenience Translation of the Independent Auditor's Review Report Originally Prepared and Issued in Turkish to English (See Note I in Section Three)

#### REVIEW REPORT ON CONSOLIDATED INTERIM FINANCIAL INFORMATION

To the Board of Directors of Ziraat Katılım Bankası Anonim Şirketi; Introduction

We have reviewed the accompanying consolidated balance sheet of Ziraat Katılım Bankası Anonim Şirketi (the "Bank") and its consolidated financial subsidiaries (together referred to as the "Group") as at 31 March 2019 and the related consolidated statements of profit or loss, profit or loss and other comprehensive income, changes in shareholders' equity and cash flows and; a summary of significant accounting policies and other explanatory notes to the consolidated financial information for the threemonth-period then ended. The Bank Management is responsible for the preparation and fair presentation of these consolidated interim financial information in accordance with the "Banking Regulation and Supervision Agency ("BRSA") Accounting and Reporting Legislation" which includes "Regulation on Accounting Applications for Banks and Safeguarding of Documents" published in the Official Gazette no.26333 dated 1 November 2006, and other regulations on accounting records of Banks published by Banking Regulation and Supervision Board and Turkish Accounting Standard 34 "Interim Financial Reporting" principles for those matters not regulated by afore-mentioned legislations. Our responsibility is to express a conclusion on these interim consolidated financial statements based on our review.

#### Scope of review

We conducted our review in accordance with Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial reporting process and applying analytical and other review procedures. A review of interim financial information is substantially less in scope than an independent audit performed in accordance with the Independent Auditing Standards and consequently, does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



#### Basis for the Qualified Conclusion

As mentioned in Section Five Note II.8.c.1 of Explanations and Notes to the consolidated Financial Statements, the accompanying consolidated interim financial information as of 31 March 2019 include general provision of total TL 30.000 thousands, that had been fully recognized as expense in prior periods, which is provided by the Bank management for the possible effects of the negative circumstances which may arise in economy or market conditions.

#### Qualified Conclusion

Based on our review, except for the effect of the matter on consolidated financial statements described in the basis for the qualified conclusion paragraph, nothing has come to our attention that causes us to believe that the accompanying consolidated interim financial information do not presented fairly in all material respects, the financial position of Ziraat Katılım Bankası A.Ş. and its consolidated financial subsidiaries at 31 March 2019, and its consolidated financial performance and its consolidated cash flows for the three-month period then ended in accordance with the BRSA Accounting and Financial Reporting Legislation.

#### Report on other regulatory requirements arising from legislation

Based on our review, nothing has come to our attention that causes us to believe that the interim financial information provided in the accompanying interim activity report in section seven, are not consistent with the reviewed consolidated interim financial statements and disclosures in all material respects.

KPMG Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik Anonim Şirketi A member firm of KPMG International Cooperative

Erdal Tıkmak, SMMM

Partner

24 May 2019 İstanbul, Turkey

#### Additional paragraph for convenience translation to English:

The accounting principles summarized in Note I Section Three, differ from the accounting principles generally accepted in countries in which the accompanying consolidated financial statements are to be distributed and International Financial Reporting Standards ("IFRS"). Accordingly, the accompanying consolidated financial statements are not intended to present the financial position and results of operations in accordance with accounting principles generally accepted in such countries of users of the consolidated financial statements and IFRS.



# ZİRAAT KATILIM BANKASI A.Ş. CONSOLIDATED FINANCIAL REPORT AS AT AND THE THREE MONTH PERIOD ENDED 31 MARCH 2019

The Bank's Headquarter Address: Hobyar Eminönü Mahallesi Hayri Efendi Cad. Bahçekapı No:12 34112 Fatih / İSTANBUL

> Phone: (212) 404 11 00 Facsimile: (212) 404 10 81 Website: www.ziraatkatilim.com.tr E-mail: bilgi@ziraatkatilim.com.tr

The consolidated financial report for three months includes the following sections in accordance with the "Communiqué on the Financial Statements and Related Explanation and Notes that will be Publicly Announced" as sanctioned by the Banking Regulation and Supervision Agency:

- GENERAL INFORMATION ABOUT THE PARENT BANK
- CONSOLIDATED FINANCIAL STATEMENTS OF THE PARENT BANK
- EXPLANATIONS ON ACCOUNTING POLICIES
- EXPLANATIONS ON THE FINANCIAL POSITION AND RISK OF MANAGEMENT OF THE GROUP
- EXPLANATIONS AND NOTES RELATED TO THE CONSOLIDATED FINANCIAL STATEMENTS
- EXPLANATIONS ON REVIEW REPORT
- EXPLANATIONS ON INTERIM ACTIVITY REPORT

Subsidiaries financial statements have been consolidated in this annual consolidated financial report are as follows;

|   | Subsidiaries                        | Associates                          | Joint ventures |
|---|-------------------------------------|-------------------------------------|----------------|
| 1 | Ziraat Katılım Varlık Kiralama A.Ş. | Ziraat Yatırım Menkul Değerler A.Ş. | -              |
| 2 | ZKB Varlık Kiralama A.Ş.            | -                                   |                |

The accompanying consolidated financial statements for three months and notes to these financial statements which are expressed, unless otherwise stated, in thousands of Turkish Lira have been prepared and presented based on the accounting books of the Bank in accordance with the Regulation on the Principles and Procedures Regarding Banks' Accounting and Keeping of Documents, Turkish Accounting Standards, Turkish Financial Reporting Standards, and related appendices and interpretations of these, and have been reviewed.

Hüseyin AYDIN Chairman of the Board Metin ÖZDEMIR Member of the Board, General Manager Cemalettin BAŞLI Member of the Board, Member of the Audit Committee

Feyzi ÇUTUR
Member of the Board,
Member of the Audit Committee

Osman KARAKÜTÜK Vice President of Treasury and Internal Operating Gürkan ÇAKIR
Head of Financial
Coordination Department

Contact information of the personnel in charge of the addressing of questions about this financial report:

Name-Surname/Position : Mesut KÜÇÜK / Financial Reporting Manager

Telephone : 0 212 404 13 35 Facsimile : 0 212 404 10 81

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# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

# SECTION ONE GENERAL INFORMATION ABOUT THE GROUP

# I. HISTORY OF THE PARENT BANK INCLUDING ITS INCORPORATION DATE, INITIAL LEGAL STATUS AND AMENDMENTS TO LEGAL STATUS

Ziraat Katılım Bank is founded by permission of Banking Regulation and Supervision Agency numbered as 6046 at 10 November 2014 which was published in the Official Gazette numbered as 29146 at 15 November 2014 with a capital of TL 675.000 that is fully paid by T.C. Treasury and its legal entity was comprised of the registration in the trade registry as of 16 February 2015. The Parent Bank has obtained official permission by the decision of Banking Regulation and Supervision Agency numbered as 6302 at 12 May 2015 and published in the Official Gazette numbered as 29355 at 14 May 2015. The Parent Bank has begun its operations by opening its first branch in 29 May 2015. In accordance with the decision of the Bank's Ordinary General Assembly Meeting held on 29 April 2016, the paid-in capital of the Bank has been increased in cash by TL 72.000 from TL 675.000 to 747.000. In accordance with the decision of the Parent Bank's Ordinary General Assembly Meeting held on 13 June 2017, the paid-in capital of the Parent Bank has been increased by the amount of cash by TL 500.000 and by increasing the amount of internal resources by TL 3.000 to TL 1.250.000. The Bank's paid-in capital was increased to TL 1.750.000 in 2017 Extraordinary General Assembly Meeting held on 20 September 2018 by increasing the paid-in capital of TL 500.000. The Parent Bank's head office is in Istanbul.

Main operation field of the Parent Bank is gathering funds by the accounts named as "Private Current Accounts" and "Participation Accounts to Profit and Loss" from domestic and abroad additional to its own capital and lending these funds to the economy, carrying up every kind of financing operations within the scope of legal legislation, promoting investment operations of real and corporate bodies that are making agricultural, industrial and commercial operations, participating in these operations, making up joint ventures and carrying out all these services and operations within the scope of participation banking fundamentals.

The Parent Bank can carry out every kind of banking, economic, trade and financial operation within the limits of permissions given by the Banking Regulation and Supervision Agency within the scope of Participation Banking fundamentals.

According to decision of the Banking Regulation and Supervision Agency dated 18 January 2019 and numbered 8210 of, with the framework Ziraat Katılım Bankası A.Ş board of directos decisions no 6/1 dated 21 February 2019, The Parent Bank (Transferee) and Ziraat Finansal Kiralama A.Ş. (Acquired) are merged in accordance with relevant articles of the Turkish Commercial Code No. 6102. The merger was registered on 1 March 2019 by the Istanbul Trade Registry Office.

All of the shares of the of the Parent Bank, T.C Ziraat Bankası A.Ş. has been transferred from Republic of Turkey Prime Ministry Undersecretariat of Treasury to the Turkey Wealth Fund according to enactment dated 24 January 2017, no 2017/9756 by the Council of Ministry.

II. SHAREHOLDING STRUCTURE, SHAREHOLDERS JOINTLY OR INDIVIDUALLY HAVING DIRECT OR INDIRECT, CONTROL OVER THE MANAGEMENT AND SUPERVISION OF THE BANK AND THE DISCLOSURES ON ANY RELATED CHANGES IN THE CURRENT PERIOD, IF ANY AND INFORMATION ABOUT THE GROUP THAT THE PARENT BANK BELONGS TO

As of 31 March 2019 and 31 December 2018, main shareholders and capital amounts as follows:

|                                     | 31 M               | arch 2019  | 31 Dece            | mber 2018  |
|-------------------------------------|--------------------|------------|--------------------|------------|
| Name of Shareholders                | Paid-in<br>Capital | %          | Paid-in<br>Capital | %          |
| T.C. Ziraat Bankası A.Ş. (*)        | 1.750.000          | 99,9999996 | 1.750.000          | 99,9999996 |
| Ziraat Sigorta A.Ş.                 | -                  | 0,0000001  | -                  | 0,0000001  |
| Ziraat Hayat ve Emeklilik A.Ş.      | -                  | 0,0000001  | -                  | 0,0000001  |
| Ziraat Teknoloji A.Ş.               | -                  | 0,0000001  | -                  | 0,0000001  |
| Ziraat Yatırım Menkul Değerler A.Ş. | -                  | 0,0000001  | -                  | 0,0000001  |
| Total                               | 1.750.000          | 100,00     | 1.750.000          | 100,00     |

<sup>(\*)</sup> All of the shares of the Parent of the Parent Bank, T.C Ziraat Bankası A.Ş. has been transferred from Republic of Turkey Prime Ministry Undersecretariat of Treasury to the Turkey Wealth Fund according to enactment dated 24 January 2017, no 2017/9756 by the Council of Ministry.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

#### GENERAL INFORMATION ABOUT THE GROUP (Continued)

# III. EXPLANATIONS ON THE TITLES OF CHAIRMAN AND MEMBERS OF THE BOARD OF DIRECTORS, MEMBERS OF THE AUDIT COMMITTEE, GENERAL MANAGERS AND ASSISTANT GENERAL MANAGERS AND THEIR SHAREHOLDINGS IN THE PARENT BANK

| Name                       | Title   |
|----------------------------|---|
| Board of Directors         |   |
| Hüseyin AYDIN              | Chairman  |
|                            | General Manager and Member of the BOD, Member of  |
| Metin ÖZDEMİR              | Pricing Committee, President of Credit Committee, |
|                            | Member of Corporate Management Committee          |
| Yusuf DAĞCAN               | Executive Vice President and Member of the BOD    |
| Cemalettin BAŞLI           | Member of the BOD, Member of Credit Committee,    |
| Cemaleum BAŞEI             | Member of Audit Committee                         |
| Feyzi ÇUTUR                | Member of the BOD, Member of Credit Committee,    |
| 1 Cyzi ÇOTOK               | Member of Audit Committee                         |
|                            | Member of the BOD, President of Corporate         |
| Salim ALKAN                | Management Committee, Member of Pricing           |
|                            | Committee, Substitute Member of Credit Committee  |
| Assistant General Managers |   |
| Mehmet Said GÜL            | Information Technologies and Operating            |
| Osman KARAKÜTÜK            | Treasury and Internal Operations                  |
| Tahir DEMİRKIRAN           | Loan Allocation and Management                    |
| Temel Tayyar YEŞİL         | Marketing   |

Chairman and members of the Board of Directors does not have any shares in the Bank's capital.

# IV. INFORMATION ABOUT THE PERSONS AND INSTITUTIONS THAT HAVE QUALIFIED SHARES ATTRIBUTABLE TO THE PARENT BANK

| Name / Trade Name                   | Share Amount<br>(Nominal) | Shareholding<br>Percentage | Paid<br>Shares | Unpaid<br>Shares                        |
|-------------------------------------|---------------------------|----------------------------|----------------|---|
| T.C. Ziraat Bankası A.Ş.(*)         | 1.750.000                 | 99,9999996                 | 1.750.000      | _                                       |
| Ziraat Sigorta A.Ş.                 |                           | 0,0000001                  | -              | *************************************** |
| Ziraat Hayat ve Emeklilik A.Ş.      | _                         | 0,0000001                  | -              |   |
| Ziraat Teknoloji A.Ş.               | _                         | 0,0000001                  |                |   |
| Ziraat Yatırım Menkul Değerler A.Ş. | -                         | 0,0000001                  | -              |   |
| Total                               | 1.750.000                 | 100,00                     | 1.750.000      | -                                       |

(\*) All of the shares of the Parent of the Parent Bank, T.C Ziraat Bankası A.Ş. has been transferred from Republic of Turkey Prime Ministry Undersecretariat of Treasury to the Turkey Wealth Fund according to enactment dated 24 January 2017, no 2017/9756 by the Council of Ministry.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

#### GENERAL INFORMATION ABOUT THE GROUP (Continued)

#### V. EXPLANATIONS OF THE PARENT BANK'S SERVICES AND FIELD OF OPERATIONS

Operation field of the Parent Bank was declared in the prime contract within the scope of Banking Law and other legislation codes. The Parent Bank collects funds with the scope of Islamic Banking Principles and provide all type of cash, non-cash funds within the scope of Islamic banking principles in any case. Moreover, the Parent Bank operates its participation banking operations to the extent permitted by the Legal Code, for the benefit of the society within the principles of the participation banking such as for the purpose of society.

The Parent Bank sorts out participation accounts discretely from the other accounts in its account records in terms of their maturity. Participation accounts are opened in 5 maturity groups as maturity to one month, maturity to three months (three months included), maturity to six months (six months included), maturity to one year (one year included) and maturity to one year or more (with dividend payment of one month, three months, six months and annually).

The Parent Bank can determine the rates of participating in profit and loss by operating participation accounts discretely as of currency type, amount and maturity groups but participation rate to loss cannot be less than 50% of participation rate to profit.

The Parent Bank branches provides Islamic insurance within the principles of participation banking (takaful insurance) as an agent of Ziraat Hayat ve Emeklilik A.Ş. and Ziraat Sigorta A.Ş. to their client.

The Parent Bank together with its consolidated subsidiaries are referred to as the "Group" in these consolidated financial statements.

As of 31 March 2019, the Parent Bank has 1.090 (31 December 2018: 1042) workers domestically.

The Parent Bank has no branches abroad.

VI. DIFFERENCES BETWEEN THE COMMUNIQUE ON PREPARATION OF CONSOLIDATED FINANCIAL STATEMENTS OF BANKS AND TURKISH ACCOUNTING STANDARDS AND SHORT EXPLANATION ABOUT THE ENTITIES SUBJECT TO FULL CONSOLIDATION OR PROPORTIONAL CONSOLIDATION AND ENTITIES WHICH ARE DEDUCTED FROM EQUITY OR ENTITIES WHICH ARE NOT INCLUDED IN THESE THREE METHODS

There is no difference between consolidated financial statements prepared in accordance with BRSA regulation on the preparation of consolidated financial statements and consolidated financial statements prepared in accordance with Turkish Accounting Standards for the Bank. The Bank's subsidiary Ziraat Katılım Varlık Kiralama A.Ş which is established on 22 January 2016 and ZKB Varlık Kiralama A.Ş. which is established in 8 September 2017 are consolidated within the scope of full consolidation.

Ziraat Yatırım Menkul Değerler A.Ş., an associate of the Parent Bank operating as an intermediary corporation, is accounted by using the "equity method" in the consolidated financial statements.

VII. CURRENT OR LIKELY ACTUAL LEGAL BARRIERS TO IMMEDIATE TRANSFER OF EQUITY OR REPAYMENT OF DEBTS BETWEEN THE PARENT BANK AND ITS SUBSIDIARIES

None.



#### **SECTION TWO**

#### CONSOLIDATED FINANCIAL STATEMENTS

- I. Consolidated balance sheet (statement of financial position)
- II. Consolidated statement of off-balance sheet commitments
- III. Consolidated statement of profit or loss
- IV. Consolidated statement of profit or loss and other comprehensive income
- V. Consolidated statements of changes in shareholders' equity
- VI. Consolidated statement of cash flows

# CONSOLIDATED BALANCE SHEET (STATEMENT OF FINANCIAL POSITION) AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

|           | ZİRAAT KATILIM BANKASI A.Ş. CONSOLIDATED  |          | J CHEET (F)  |              |             | munus - 1    |              |            |
|-----------|---|----------|--------------|--------------|-------------|--------------|--------------|------------|
|           |   | ļ        | <del></del>  |              | USANDS OF   | TURKISH L    |              |            |
|           |   |          |              | Reviewed     |             |              | Audited      |            |
|           |   |          | 1 '          | Current Peri |             |              | Prior period |            |
|           | ASSETS  | Note (V) | TL           | (31/03/2019  | <del></del> | <del> </del> | (31/12/2018) |            |
|           | 1100010   |          | IL -         | FC           | Total       | TL           | FC           | Total      |
| I.        | FINANCIAL ASSETS (NET)  |          | 1.648.570    | 2 (54 034    |             |              |              |            |
| 1.1       | Cash and Cash Equivalents   | ļ.       | 1            | 2.674.931    | 4.323.501   | 1.520.928    | 2.577.299    |            |
| 1.1.1     | Cash and Balances with Central Bank   |          | 220.733      | 2.391.118    |             | 337.570      | 2.456.239    |            |
| 1.1.2     | Banks   | (1)      | 204.764      | 1.889.942    | S 22        | 333.810      | 1.673.503    | 20 20      |
| 1.1.3     | Money Market Placements   | (2)      | 16,355       | 501.176      | 517.531     | 4.935        | 782,736      | 787.671    |
| 1.1.4     | Expected Credit Losses (-)  |          | <del>-</del> | -            | -           | -            | -            |            |
| 1.2       | - ','   | (4)      | 386          | -            | 386         | 1,175        | -            | 1.17       |
| 1.2.1     | Financial Assets Measured at Fair Value Through Profit/Loss (FVTPL)                   |          | -            | -            | -           | -            | -            |            |
| 1.2.1     | Government Securities   |          | -            | -            | -           | -            | -            |            |
|           | Equity Securities   |          | -            | -            | -           |              | -            |            |
| 1.2.3     | Other Financial Assets  | ĺ        | -            | -            | -           | -            | -            |            |
| 1.3       | Financial Assets Measured at Fair Value Through Other Comprehensive Income            | (3)      | 1.427.664    | 256.968      | 1.684.632   | 1.183,345    | 121.017      | 1.304.362  |
| 1.3.1     | Government Securities   |          | -            | -            | -           | -            | -            | -          |
| 1.3.2     | Equity Securities   |          | 7.672        | -            | 7.672       | 4.897        |              | 4.897      |
| 1.3.3     | Other Financial Assets  |          | 1.419.992    | 256,968      | 1.676.960   | 1.178.448    | 121.017      | 1.299.465  |
| 1.4       | Derivative Financial Assets   | (5)      | 173          | 26.845       | 27.018      | 13           | 43           | 56         |
| 1.4.1     | Derivative Financial Assets Measured at Fair Value Through Profit/Loss                |          | 173          | 26.845       | 27.018      | 13           | 43           | 56         |
| 1.4.2     | Derivative Financial Assets Measured at Fair Value Through Other Comprehensive Income |          | -            |              | -           |              |              |            |
| II.       | FINANCIAL ASSETS MEASURED AT AMORTIZED COST (Net)                                     |          | 13.017.305   | 7.194.283    | 20.211.588  | 12.565.543   | 5 173 882    | 17.739.425 |
| 2.1       | Loans   | (6)      | 11.929.618   | 4.991.611    | 16.921.229  | 12.274.161   | 4.969.829    |            |
| 2.2       | Lease Receivables   | (-)      | 1.403.202    | 2.202.672    | 3.605,874   | 499.781      | 204.053      | 703.834    |
| 2.3       | Measured at Amortized Cost  | (7)      | _            |              | 0.005.074   | 422.701      | 204.033      | /05.054    |
| 2.3.1     | Government Securities   | ( ,      | _ [          | _            | _           | - 4          | -            | -          |
| 2.3.2     | Other Financial Assets  |          |              |              | -           | - 1          | -            | -          |
| .4        | Expected Credit Losses (-)  |          | 315.515      | -            | 315.515     | 200 200      | -            |            |
| II.       | ASSETS HELD FOR SALE AND ASSETS OF DISCONTINUED OPERATIONS (Net)                      | (8)      | 40.252       | -            |             | 208.399      | -            | 208.399    |
| 1         | Asset Held for Sale   | (0)      | 40.252       | -            | 40.252      | 4.259        | -            | 4.259      |
| .2        | Assets of Discontinued Operations   |          | 40,232       | -            | 40,252      | 4.259        | -            | 4,259      |
| V.        | INVESTMENTS IN ASSOCIATES, SUBSIDIARIES AND JOINT VENTURES                            | (0)      |              | -            |             | - [          | -            | -          |
| 1.1       | Associates (Net)  | (9)      | 51.943       | -            | 51.943      | - [          | -            | -          |
| .1.1      | Associates Consolidated Under Equity Accounting                                       |          | 51.943       | -            | 51.943      | -            | -            | -          |
| 1.2       | Unconsolidated Associates   |          | 51.943       | -            | 51,943      | -            | -            | -          |
| .2        | Subsidiaries (Net)  |          | -            | -            | -           | -            | -            | -          |
| .2.1      |   |          | -            | -            | -           | -            | -            | -          |
| 2.2       | Unconsolidated Financial Investments in Subsidiaries                                  |          | -            | - 1          | -           | -            | -            | -          |
|           | Unconsolidated Non-Financial Investments in Subsidiaries                              |          | - [          | -            | -           | - [          | -            | -          |
| .3        | Joint Ventures (Net)  |          | -            | -            | -           | -            | -            | -          |
| .3.I      | Joint-Ventures Consolidated Under Equity Accounting                                   |          | -            | - 1          | -           | - 1          | -            | -          |
| .3.2      | Unconsolidated Joint-Ventures   |          | -            | - [          | -           | -            | _            | -          |
| <b>/.</b> | TANGIBLE ASSETS (NET)   | (10)     | 139.131      | - [          | 139.131     | 52.116       |              | 52.116     |
| <b>1.</b> | INTANGIBLE ASSETS (Net)   | (11)     | 86.991       | -            | 86.991      | 80.396       | -            | 80.396     |
| ,1        | Goodwill  |          | - [          | -            | -           | -            | -            |            |
| .2        | Other   |          | 86.991       | -            | 86,991      | 80.396       | 74           | 80,396     |
| II.       | INVESTMENT PROPERTY (NET)   | (12)     | -            | -            | 10.         |              | _            | -5,570     |
| Ш.        | CURRENT TAX ASSET   | (13)     |              | -            |             | - !!         | _            | _          |
| X.        | DEFERRED TAX ASSETS   | (14)     | 47.572       |              | 47.572      | 49.870       | _            | 49,870     |
| ί.        | OTHER ASSETS  | (15)     | 57.706       | 4.061        | 61.767      | 161.719      | 2.691        | 164.410    |
|           | TOTAL ASSETS  | \/       | 15.089.470   |              | 24.962.745  | 14.434.831   |              | 104.410    |

# CONSOLIDATED BALANCE SHEET (STATEMENT OF FINANCIAL POSITION) AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

|        | ZİRAAT KATILIM BANKASI A.Ş. CONS  | OBIDATIE | I DIEMNE BI | IDDI (IIIAAA               |              |   |                              |            |
|--------|---|----------|-------------|----------------------------|--------------|---|------------------------------|------------|
|        |   |          |             | D 1 1                      | Thousands of | lurkish Lira                            |                              |            |
|        |   | Note     | 1           | Reviewed<br>Current period |              |   | Audited                      |            |
|        |   | (V)      | ,           | (31/03/2019)               |              |   | Prior period<br>(31/12/2018) |            |
|        | LIABILITIES AND SHAREHOLDERS' EQUITY  |          | TL          | FC                         | Total        | TL                                      | FC                           | Total      |
| _      |   |          |             |                            |              | 1000                                    |                              |            |
| I.     | FUNDS COLLECTED   | (1)      | 8.405.863   | 7.640.722                  | 16.046,585   | 8.248.433                               | 6.902.550                    | 15.150.98  |
| II.    | FUNDS BORROWED  | (2)      | 573.686     | 2.921.268                  | 3.494.954    | 16.648                                  | 1.970.129                    | 1.986.77   |
| III.   | MONEY MARKET DEBTS  | (3)      | 50.173      | -                          | 50.173       | 864.414                                 | -                            | 864.41     |
| IV.    | SECURITIES ISSUED (Net)   | (4)      | 1.851.393   | -                          | 1.851.393    | 1.375.097                               | -                            | 1.375.09   |
| v.     | FINANCIAL LIABILITIES AT FAIR VALUE THROUGH PROFIT<br>OR LOSS                             | (5)      | _           | _                          |              | -                                       | -                            |            |
| VI.    | DERIVATIVE FINANCIAL LIABILITIES  | (6)      | 1.863       | -                          | 1.863        | -                                       | 6.145                        | 6.14       |
| 6.1    | Derivative Financial Liabilities at Fair Value Through Profit or Loss                     |          | 1.863       | -                          | 1.863        | _                                       | 6.145                        |            |
| 6.2    | Derivative Financial Liabilities at Fair Value Through Other Comprehensive Income         |          |             |                            |              | _                                       | -                            |            |
| VII.   | LEASE PAYABLES  | (7)      | 84.163      | 5.704                      | 89,867       | _                                       | 415                          | 415        |
| VIII.  | PROVISIONS  | (8)      | 112.299     | 26,717                     | 139.016      | 117.948                                 | 14.016                       | 131.964    |
| 8.1    | Restructuring Provisions  | (0)      | 1           | 20.717                     | 137.010      | 117.740                                 | 14.010                       | 131.904    |
| 8.2    | Reserve for Employee Benefits   |          | 28.838      | 1                          | 28.838       | 21.640                                  | -                            | 21.66      |
| 8.3    | Insurance Technical Provisions (Net)  |          | 20,050      | 1                          | 20,030       | 21.040                                  | •                            | 21.640     |
| 8.4    | Other Provisions  |          | 83.461      | 26.717                     | 110.178      | 96.308                                  | 14.016                       | 110 22     |
| IX.    | CURRENT TAX LIABILITY   | (9)      | 60.960      | 20.717                     | 60.960       | 53.987                                  | 14.016                       | 110.324    |
| X      | DEFERRED TAX LIABILITY  | (10)     | 00,700      | 1                          | 00.900       | 33.767                                  | -                            | 53.987     |
| XI.    | LIABILITIES FOR PROPERTY AND EQUIPMENT HELD FOR   | (10)     |             | 1                          | -            | - !                                     | •                            | -          |
|        | SALE AND RELATED TO DISCONTINUED OPERATIONS (Net)   | (11)     |             |                            | _            | *************************************** |                              |            |
| 11.1   | Held for Sale Purpose   | ()       |             |                            | 3            | -                                       | -                            | -          |
| 11.2   | Related to Discontinued Operations  |          |             |                            | -]           | -                                       | -                            | •          |
| XII.   | SUBORDINATED DEBT INSTRUMENTS   | (12)     | 300,390     |                            | 300.390      | - [                                     | -                            | •          |
| 12:1   | Loans   | (12)     | 300.390     |                            | 300.390      | -                                       | -                            | •          |
| 12.2   | Other Debt Instruments  |          | 1           |                            | 300.370      | -                                       | -                            | •          |
| XIII.  | OTHER LIABILITIES   | (13)     | 181.883     | 73.089                     | 254.972      | 368.204                                 | 22.11                        | 400 225    |
| XIV.   | SHAREHOLDERS' EQUITY  | (14)     | 2.669.078   | 3,494                      | 2.672.572    | 2.218.279                               | 32.133<br>305                | 400.337    |
| 14.1   | Paid-in Capital   | (14)     | 1.750.000   | 3,474                      | 1.750.000    | 1.750.000                               | 303                          | 2.218.584  |
| 14.2   | Capital Reserves  |          | 250.000     | 1                          | 250.000      | 1.750.000                               | -                            | 1.750.000  |
| 14.2.1 | Share Premium   |          | 250,000     | 1                          | 230.000      | -                                       | ~                            | -          |
| 14.2.2 | Share Cancellation Profits  |          |             |                            | 1            | - [                                     | -                            | -          |
| 14.2.3 | Other Capital Reserve   |          | 250,000     | 1                          | 250.000      | -                                       | -                            | -          |
| 14.3   | Accumulated Other Comprehensive Income or Loss Not be Reclassified Through Profit or Loss |          |             | -                          |              | -                                       | -                            | _          |
| 14.4   | Accumulated Other Comprehensive Income or Loss be Reclassified Through Profit or Loss     |          | 1.640       |                            | 1.640        | 1.473                                   | -                            | 1.473      |
| 14.5   | Profit Reserves   |          | (25.886)    | 3.494                      | (22.392)     | (40.112)                                | 305                          | (39.807)   |
| 14.5.1 | Legal Reserves  |          | 235.549     | -                          | 235,549      | 158,593                                 | - [                          | 158.593    |
| 14.5.2 | Status Reserves   |          | 20.201      | -1                         | 20,201       | 9.961                                   | - [                          | 9.961      |
| 14.5.2 |   |          | 2040        | -                          |              | -                                       | -1                           | -          |
| 14.5.3 | Extraordinary Reserves Other Profit Percentes   |          | 204.972     | -                          | 204.972      | 138.256                                 | -                            | 138.256    |
| 14.5.4 | Other Profit Reserves   |          | 10.376      | -                          | 10.376       | 10,376                                  | -                            | 10.376     |
|        | Profit or Loss  |          | 457.775     | -                          | 457,775      | 348.325                                 | - ]                          | 348.325    |
| 14.6.1 | Prior Periods' Profit / Loss  |          | 348,325     | -                          | 348.325      | 25.660                                  | -                            | 25,660     |
| 14.6.2 | Current Periods' Profit / Loss  |          | 109,450     | -                          | 109,450      | 322.665                                 | -                            | 322.665    |
|        | TOTAL LIABILITIES AND EQUITY  |          | 14.291.751  | 10.670.994                 | 24.962.745   | 13.263.010                              | 8.925.693                    | 22.188.703 |

# CONSOLIDATED STATEMENT OF OFF-BALANCE SHEET COMMITMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

|                | ZİRAAT KATILIM BANKASI A.Ş. UNCO  | ONSOLIDATE | D STATEMENT            | OF OFF-BALA             |                          |                         | rs                     |                        |
|----------------|---|------------|------------------------|-------------------------|--------------------------|-------------------------|------------------------|------------------------|
|                |   | Note       |                        | Current period          | Thousands of             | Lurkish lira            | Prior period           |                        |
|                |   | (V)        | TP                     | (31/03/2019)<br>YP      | Toplam                   | TP                      | (31/12/2018)<br>YP     | Toplam                 |
| A<br>L         | OFF-BALANCE SHEET COMMITMENTS (I+II+III) GUARANTEES AND WARRANTIES                          | (1)        | 4.965.657<br>4.198.692 | 10.306.529<br>6.631,966 | 15.272.186<br>10.830.658 | 4.369.125<br>4.070.241  | 8.684.102              | 13.053.2<br>10.283.4   |
| LJ<br>1111     | Letters of Guarantee Guarantees Subject to State Tender Law                                 | 1          | 4 190 799              | 4 848 091               | 9.038.890                | 4 058 895               | 4.581.471              | 8 640 3                |
| 112            | Guarantees Given for Foreign Trade Operations   | I          | 221 250<br>3 788 928   | 1 528 896               | 1 750 146<br>3 788 928   | 263 507<br>3 622 754    |                        | 1,700 2                |
| 1.1.3          | Other Letters of Guarantee  | 1          | 180 621                | 3 3 19 195              | 3 499 816                | 172 634                 | 3 144 696              | 3 622 7<br>3 317 3     |
| 12<br>121      | Bank Acceptances Import Letter of Acceptance  | 1          | -                      | 6.251                   | 6.251                    |                         | 3,591                  | 3.5                    |
| 122            | Other Bank Acceptances  |            | -                      | 6.251                   | 6.251                    | -                       | 3.591                  | 3.5                    |
| 1 3            | Letters of Credit   | 1          | 3.763                  | 776 638                 | 780 401                  | 5 584                   | 611.224                | (1/ 0                  |
| 1.3.1          | Documentary Letters of Credit   |            | 3.763                  | 776 638                 | 780 401                  | 5.584                   | 611 224<br>611 224     | 616.8<br>616.8         |
| 132            | Other Letters of Credit Prefinancing Given as Guarantee                                     |            | -                      | -                       | -                        | -                       | -                      | 0.00                   |
| 1.5            | Endorsements  |            |                        | -                       | -                        | -                       | -                      |                        |
| 1.5.1          | Endorsements to the Central Bank of the Republic of Turkey                                  | 1          | -                      |                         |                          | -                       | -                      |                        |
| 1.5.2<br>1.6   | Other Endorsements  |            |                        | -                       | -                        | -                       | -                      |                        |
| 1.7            | Other Guarantees Other Collaterals  |            | 4.130                  | 997.630                 | 997.630                  |                         | 1.010 273              | 1 010 27               |
| II.            | COMMITMENTS   | (1)        | 449.540                | 3 356<br>214.489        | 7,486<br>664.029         | 5 762<br><b>298.884</b> | 6 642<br><b>59.931</b> | 12.40                  |
| 2.1            | Irrevocable Commitments   | ("         | 449.540                | 214.489                 | 664.029                  | 298 884                 | 59.931                 | 358.81<br>358.81       |
| 211            | Forward asset purchase commitments Share Capital Commitments to Associates and Subsidiaries |            | 155 961                | 214 489                 | 370 450                  | 28 133                  | 59 931                 | 88 06                  |
| 213            | Loan Granting Commitments   |            |                        | -                       | -                        | •                       | - [                    |                        |
| 2.1.4          | Securities Issue Brokerage Commitments  |            |                        | _                       | ]                        | :                       | -                      |                        |
| 2 1 5          | Commitments for Reserve Deposit Requirements  |            | -                      | -                       | 107                      | -                       | 2=                     |                        |
| 2 I 6<br>2 I 7 | Payment commitment for checks   | 1          | 137.768                | +                       | 137,768                  | 102 994                 | •                      | 102.99                 |
| 218            | Tax and Fund Liabilities from Export Commitments Commitments for Credit Card Limits         |            | 8 404                  | -                       | 8.404                    | 6 925                   | :                      | 6 92                   |
| 2.1.9          | Commitments for Credit Cards and Banking Services Promotions                                |            |                        |                         |                          | •                       | 5                      |                        |
| 2,1,10         | Receivables from Short Sale Commitments of Marketable Securities                            |            | _                      | 1                       | 1                        |                         | []                     |                        |
| 2 1 11         | Payables for Short Sale Commitments of Marketable Securities Other Irrevocable Commitments  | 1          | -                      | -                       |                          | -                       | -                      |                        |
| 2 2            | Revocable Commitments   |            | 147,407                | -                       | 147 407                  | 160 832                 | -                      | 160.83                 |
| 221            | Revocable Loan Granting Commitments   |            | -                      | -                       | -                        | -                       | -                      |                        |
| 222            | Other Revocable Commitments   |            |                        | 3.                      | -                        | •                       | *                      |                        |
| III.           | DERIVATIVE FINANCIAL INSTRUMENTS  | (2)        | 317.425                | 3.460.074               | 3,777,499                | -                       | 2.410.970              | 2.410.97               |
| 3.1<br>3.1.1   | Hedging Derivative Financial Instruments Fair value hedge                                   |            | -                      | -                       | -                        | -                       | -                      | 2.410.27               |
| 312            | Cash flow hedge   |            | -                      | •                       | -                        | -                       | - 1                    |                        |
| 1.3            | Foreign Net Investment Hedges   |            | ]                      | 1                       | -                        | -                       |                        |                        |
| 3 2            | Trading Derivative Financial Instruments  |            | 317.425                | 3 460 074               | 3 777 499                | -                       | 2 410 970              | 2 410 97               |
| 121            | Forward Foreign Currency Buy/Sell Transactions  |            | 317.425                | 3 460 074               | 3 777 499                | -                       | 2 410 970              | 2 410 97               |
| 211            | Forward Foreign Currency Transactions-Buy   |            | 317.425                | 1 588 894               | 1 906 319                | ु•                      | 1.204.570              | 1.204.57               |
| 212            | Forward Foreign Currency Transactions-Sell Other Forward Buy/Sell Transaction               |            | -                      | 1.871.180               | 1.871.180                | -[                      | 1 206 400              | 1 206 40               |
| 3              | Other   |            | -                      | 1                       | 1                        | -                       | -                      |                        |
| 3.             | CUSTODY AND PLEDGES RECEIVED (IV+V+VI)  |            | 21.769.607             | 3.530.024               | 25.299,631               | 19.380.896              | 2.390.013              | 21.770.90              |
| V.             | ITEMS HELD IN CUSTODY   |            | 1.793.245              | 890.761                 | 2.684.006                | 1.322.027               | 752.222                | 2.074.24               |
| 1 2            | Customer Fund and Portfolio Balances Investment Securities Held in Custody                  |            |                        | -                       | -                        | -                       | -                      |                        |
| 3              | Checks Received for Collection  |            | 1 299 435<br>442 966   | 72 756                  | 1 299 435                | 919.760                 | -                      | 919.76                 |
| 4              | Commercial Notes Received for Collection  |            | 50 569                 | 72 756<br>16 729        | 515 722<br>67 298        | 361 417<br>39 613       | 61 070<br>2 604        | 422 48°<br>42 21°      |
| 5              | Other Assets Received for Collection  |            | •                      | -                       | -                        | -                       | 2 004                  | 44.21                  |
| 7              | Assets Received for Public Offering Other Items Under Custody                               |            |                        | 265.005                 | -                        | -                       | -                      |                        |
|                | Custodians  |            | 275                    | 265 989<br>535 287      | 266 264                  | 1.237                   | 297.828                | 299 06                 |
| 7.             | PLEDGES RECEIVED  |            | 19.976.362             | 2.639.263               | 535 287<br>22.615.625    | 18.058.869              | 390.720                | 390.720                |
| .1             | Marketable Securities   |            | 1.260.793              | 480.968                 | 1,741,761                | 919.767                 | 1.637.791<br>442.154   | 19.696.660<br>1 361 92 |
|                | Guarantee Notes Commodity   |            | 1 219 858              | 176 324                 | 1 396 182                | 1.204.313               | 156 295                | 1 360 608              |
|                | Warranty  |            | 1 257 772              | 420 146                 | 1 677 918                | 1 286 488               | 367.493                | 1.653.981              |
|                | Properties  |            | 13 576 740             | 800 076                 | 14 376 816               | 12 116 410              | 100.00                 | 10 000 000             |
| 6              | Other Pledged Items   |            | 2 661 199              | 761 749                 | 3 422 948                | 12 115 418<br>2 532 883 | 105 561<br>566 288     | 12 220 979<br>3 099 17 |
|                | Pledged Items-Depository  |            | 1                      |                         |                          | 2,332,003               | 300,268                | ן אַ ללט כ             |
| I.             | ACCEPTED INDEPENDENT GUARANTEES AND WARRANTIES  |            | -                      | -                       | -                        | -                       | -                      |                        |
|                | TOTAL OFF-BALANCE SHEET COMMITMENTS (A+B)   |            | 26.735.264             | 13.836.553              |                          |                         | 1                      |                        |

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS FOR THE PERIOD ENDED 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

|              | ZİRAAT KATILIM BANKASI A.Ş. CONSOLIDATED P   | RPFIT/LOSS STATEM |                            |                                 |
|--------------|--|-------------------|----------------------------|---------------------------------|
|              |  | Note              | Thousands of Turkish       |                                 |
|              |  | (V)               | Reviewed<br>Current period | Reviewed                        |
|              | INCOME AND EXPENSE ITEMS   | (')               | 01/01-31/03/2019           | Prior period<br>01/01-31/03/201 |
| 1.           | PROFIT SHARE INCOME  | (1)               | 792.313                    | 357.930                         |
| 1:1          | Profit Share on Loans  |                   | 643 732                    | 321.927                         |
| 1.2          | Profit Share on Reserve Deposits   |                   | 13 480                     | 6 562                           |
| 1.3          | Profit Share on Banks  |                   | 288                        |                                 |
| 1 4<br>1 5   | Profit Share on Money Market Placements  |                   | -                          |                                 |
| 1.5.1        | Profit Share on Marketable Securities Pontolio Financial Assets Measured at Fair Value Through Profit/Loss | l l               | 41,452                     | 18 64                           |
| 1.5.2        | Financial Assets Measured at Fair Value Through Other Comprehensive Income                                 |                   | 41.45                      |                                 |
| 1.5.3        | Financial Assets Measured at Amortised Cost  |                   | 41 452                     | 18.64                           |
| 1.6          | Financial Lease Income   |                   | 87 190                     | 10 47.                          |
| 1.7          | Other Profit Share Income  |                   | 6 171                      | 320                             |
| II.          | PROFIT SHARE EXPENSE   | (2)               | 536.081                    | 208.51                          |
| 2.1          | Expense on Profit Sharing Accounts   |                   | 370,617                    | 175.709                         |
| 2.3          | Profit Share Expense on Funds Borrowed Profit Share Expense on Money Market Borrowings                     |                   | 60 127                     | 12 27                           |
| 24           | Expense on Securities Issued   |                   | 4.261                      | 1.380                           |
| 2.5          | Lease Profit Share Expense   |                   | 96 376                     | 19.15                           |
| 26           | Other Profit Share Expenses  | 1 1               | 4 682                      |                                 |
| 111.         | NET PROFIT SHARE INCOME (I - II)   | 1 1               | 256.232                    | 149.412                         |
| IV.          | NET FEES AND COMMISSIONS INCOME/EXPENSE  |                   | 23.751                     | 9.023                           |
| 4.1          | Fees and Commissions Received  |                   | 31.125                     | 13.716                          |
| 4 1 1        | Non-Cash Loans   |                   | 26 304                     | 10 455                          |
| 4.1.2        | Other Fees and Commissions Paid  |                   | 4,821                      | 3 261                           |
| 4 2<br>4 2 1 | Non-Cash Loans   |                   | 7.374                      | 4 689                           |
| 422          | Other  |                   | 35                         | 2                               |
| V.           | DIVIDEND INCOME  |                   | 7,339                      | 4 687                           |
| VI.          | NET TRADING INCOME   | (3)               | 2.762                      |                                 |
| 6 1          | Capital Market Transaction Gains / Losses  | (4)               | 13.489<br>121              | 3.988                           |
| 6 2          | Gains/ Losses From Derivative Financial Instruments  |                   | 28 058                     | (870)<br>(15.417)               |
| 5.3          | Foreign Exchange Gains / Losses  |                   | (14 690)                   | 20 275                          |
| VII.         | OTHER OPERATING INCOME   | (5)               | 98.291                     | 17.162                          |
|              | TOTAL OPERATING PROFIT (III+IV+V+VI+VII)   |                   | 394.525                    | 179.589                         |
| IX.<br>X.    | EXPECTED CREDIT LOSSES (-) OTHER PROVISIONS (-)  | (6)               | 148.458                    | 32.293                          |
| XI.          | PERSONNEL EXPENSES (-)   |                   | 7.316                      | 1.276                           |
|              | OTHER OPERATING EXPENSES (-)   |                   | 44.686                     | 28.739                          |
|              | NET OPERATING PROFIT/LOSS (VIII-IX-X-XI-XII)   | (7)               | 59.829                     | 30.648                          |
|              | INCOME RESULTED FROM MERGERS   |                   | 134.236                    | 86.633                          |
| XV.          | INCOME/LOSS FROM EQUITY METHOD APPLIED SUBSIDIARIES  |                   | 5.189                      |                                 |
|              | GAIN/LOSS ON NET MONETARY POSITION   |                   |                            |                                 |
|              | PROFIT/LOSS BEFORE TAX FROM CONTINUED OPERATIONS (XII++XV)   | (8)               | 139.425                    | 86.633                          |
|              | TAX PROVISION FOR CONTINUED OPERATIONS (±)   | (9)               | (29.975)                   | (17.891)                        |
|              | Current Tax Provision Expense Effect of Deferred Tax (+)   |                   | (26.161)                   | (20,986)                        |
|              | Income Effect of Deferred Tax (-)  |                   | (6.297)                    | (1,985)                         |
|              | OPERATING PROFIT/LOSS AFTER TAXES(XVI±XVII)  | (10)              | 2.483                      | 5.080                           |
|              | INCOME FROM DISCONTINUED OPERATIONS  | (10)              | 109.450                    | 68.742                          |
|              | Income from Assets Held for Sale   |                   | II.                        | •                               |
| 0 2          | Profit from Sales of Associates, Subsidiaries and Joint Ventures   |                   | 1                          |                                 |
|              | Income from Other Discontinued Operations  | 1 1               | _                          |                                 |
|              | EXPENSES FROM DISCONTINUED OPERATIONS (-)  |                   | -1                         | _                               |
|              | Expenses on Assets Held for Sale   |                   | -                          |                                 |
|              | Loss from Sales of Associates, Subsidiaries and Joint Ventures Expenses from Other Discontinued Operations |                   | -                          | -                               |
|              | PROFIT/LOSS BEFORE TAXES ON DISCONTINUED OPERATIONS (XIX-XX)   |                   | -                          | -                               |
| XIII.        | PROVISION FOR TAXES OF DISCONTINUED OPERATIONS (x1x-xx)  |                   | •                          | •                               |
|              | Current Tax Charge   |                   | -                          |                                 |
|              | Expense Effect of Deferred Tax (+)   |                   | •                          | •                               |
| 3 3          | Income Effect of Deferred Tax (-)  |                   | _                          |                                 |
| XIV.         | NET PROFIT/LOSS FROM DISCONTINUED OPERATIONS (XXI±XXII)  |                   | ]                          | •                               |
| XV.          | NET PROFIT/LOSS (XVIII+XXIII)  | (11)              | 109.450                    | 68.742                          |
| 1            | Earnings per share income/loss (Full TL)   |                   | 0,0625                     | 0,0550                          |

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE PERIOD ENDED 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

|           | THOUSANDS OF TURKISH LIRA  |  |  |
|-----------|--|--|--|
|           |  | Reviewed<br>Current period<br>01/01-31/03/2019 | Reviewed<br>Prior period<br>01/01-31/03/2018 |
| I.<br>II. | CURRENT PERIOD PROFIT/LOSS   | 109.450  | 68.742                                       |
| 11.       | OTHER COMPREHENSIVE INCOME   | 17.415   | 945  |
| 2.1       | Other Income/Expense Items not to be Recycled to Profit or Loss                              |  |  |
| 2.1.1     | Revaluation Surplus on Tangible Assets   |  |  |
| 2.1.2     | Revaluation Surplus on Intangible Assets   |  |  |
| 2.1.3     | Defined Benefit Plans' Actuarial Gains/Losses  | _  |  |
| 2.1.4     | Other Income/Expense Items not to be Recycled to Profit or Loss                              |  |  |
| 2.1.5     | Deferred Taxes on Other Comprehensive Income not to be Recycled to Profit or Loss            | _  |  |
| 2.2       | Other Income/Expense Items to be Recycled to Profit or Loss                                  | 17.415   | 945  |
| 2.2.1     | Translation Differences  | -  | - •  |
| 2.2.2     | Income/Expenses from Valuation and/or Reclassification of Financial Assets Measured at FVOCI | 21,246   | 1.637  |
| 2.2.3     | Gains/losses from Cash Flow Hedges   |  |  |
| 2.2.4     | Gains/Losses on Hedges of Net Investments in Foreign Operations                              | -  | ,  |
| 2.2.5     | Other Income/Expense Items to be Recycled to Profit or Loss                                  | -1   |  |
| 2.2.6     | Deferred Taxes on Other Comprehensive Income to be Recycled to Profit or Loss                | (3,831)  | (692)  |
| III.      | TOTAL COMPREHENSIVE INCOME (I+II)  | 126.865  | 69,687                                       |

# CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE PERIOD ENDED 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

|      |   | -          |         |            |   |   | CONSOLIDALI  | EDSIAL    | EMEN IS OF CHAN  | CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY  | <u>}</u>        |   |                        |                          |          |                         |
|------|---|------------|---------|------------|---|---|--|-----------|--|---|-----------------|---|------------------------|--------------------------|----------|-------------------------|
|      |   |            | Share   |            | Accumulated R<br>Revaluation<br>Other Increase/ | Accumulated Renessurement CainLoss of Defined Presser | s of Investments quity Method in thensive Income trough Profit or ther Accumated mounts of Other | Foreign   | Accumulated Revaluation and/or Remeasurement Gain/Loss of the Financial Assets at Fair Value Through Other | Other (Cath Flow Hedge Gain/Loss, Sharso of Inversements Valued by Equity Method in Other Comprehensive Income Classified Through Profit or Loss and Other Accumated Amounts of Other Comprehensive Income Icens. |                 | Prior Period                            | Current                | Total Equity Except from |          | Total                   |
|      | CURRENT PERIOD  | capital    | Premium |            | profits Reserves Fixed Assets                   |   | NOT RECURRENCE I I I DOUGH OTHER I L'ANNUALION PROSE OF L'OXS) DIFFERENCES                       | Terences) | Comprehensive  | Reclassified Through Other Profit or Loss)  | Profit Reserves | Profit or<br>(Loss)                     | (Loss) Profit or (Loss |                          | Minority | Shareholders'<br>Equity |
|      | l January-31 March 2019                                       |            |         |            | •   |   | ***************************************  |           |  |   |                 | *************************************** |                        |                          |          |                         |
|      | Prior Period End Balance Adjustment in accordance with TAS 8  | 1.750,000  |         |            | -   | 1.473   | •  | 1         | (39.807)   |   | 158.593         | 25,660                                  | 322.665                | 2,218,584                | •        | 2.218.584               |
|      | Effects of Corrections  | _          | •       |            |   | • •   |  | •         | •  | •   |                 |   | •                      |                          | •        |                         |
| 2.2  | Effect of changes in accounting policies                      |            |         |            |   | •   |  | 5 10      | •  |   | . 1             |   | - N                    | 100                      | •        | •                       |
|      | Adjusted beginning balance (1711)  Total Comprehensive Income | I. /MI.IKR |         | <b>,</b> . | 7 7   | 1.473   |  | •         | (39.807)   |   | 158.593         | 25.660                                  | 322.665                | 2.218,584                |          | 2.218.584               |
|      | Capital Increase by Cash                                      |            | •       |            |   | •   |  |           | 17.415   | •   | •               | •                                       | 109.450                | 126.865                  | •        | 126.865                 |
|      | Capital Increase by Internal Sources                          | _          | •       | -          | -   | ******  |  | •         | •  |   |                 |   | •                      | •                        | ,        | •                       |
|      | Faid-in capital initiation adjustment<br>difference           | _          |         |            |   |   |  | ******    |  |   |                 |   |                        |                          | ,        | •                       |
| VIII | Convertible Bonds to Shares                                   | _          | •       |            |   | 1   | • •  | • •       |  |   | 5.5             | •                                       | •                      | 2                        | •        | •                       |
|      | Subordinated Debt Instruments                                 | _          |         |            |   |   |  |           |  |   |                 |   |                        | •                        | •        | •                       |
|      | Increase/Decrease by Other Changes(*)                         |            |         | - 250,000  | 9   | 101   | (24)   |           |  |   | 76.956          |   |                        | 327.123                  | • •      | 327.123                 |
|      | Dividends paid  | -          |         |            | . ,   | •   |  | •         | *  | 7   | •               | 322,665                                 | (322.665)              |                          |          | '                       |
|      | Transfers to Reserves   |            |         |            |   |   | •  |           |  | * *   | •               | 377 668                                 |                        | •                        | 1        | •                       |
|      | Demod End Balance   | -          | •       |            | -   | •   | •  | -         |  | *   | ,               |   | -                      | •                        |          | 1,0.1                   |
| - 1  | (I+II+III+II+XVIII)   | 1.750,000  | -       | - 250,000  | 9   | 1.664   | (34)   | ,         | (22,392)   |   | 91.5 21.6       | 362 362                                 | 121 001                |                          |          |                         |
|      |   |            |         |            |   |   |  |           |  |   |                 |   | ALCOHOL:               |                          | •        | 7.077.372               |

(\*) Including Ziraat Finansal Kiralama A.Ş. effects from the merger with the Board of Directors' decision dated 21 February 2019 and numbered 6/1.



# CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS EQUITY FOR THE PERIOD ENDED 31 MARCH 2018

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL").)

| Total<br>Minority Shareholders'<br>Interest Equity   | 1.403.681   | 25,660<br>1,429,341<br>69,687   |  |
|--|---|---|--|
| Total Equity Except from Minority Interest   | 1.403.681   | 25,660  | · · · · ·  |
| Period Current E Vilt or (Loss) Profit or (Loss)   |   | 68.742  | ****   |
| Prior Period<br>Profit or<br>(Loss) P  | 158,912   | 25 (66)   |  |
| Profit Reserves  | 9,691   |   |  |
| es of Investments  Revaluation and or Shares of Investments Valued by Retribution and or Shares of Investments Valued by Remeasurement Equity Method in Other Computer String Method in Other Cain/Loss of the Computerbusis in Investment Cain/Loss of the Computerbusis in Investment String or Loss and Other Financial Assets at Accumated Amounts of Other Accumated Amounts of Other Accumated Amounts of Other Accumated Amounts of Other Accumated Amounts of Other Accumated Amounts of Other Accumated Amounts of Other Accumated Amounts of Other Accumated Amounts of Other Accumated Amounts of Other Accumated Amounts of Other Accumated Accumated Amounts of Other Accumated Accumat |   |   |  |
| Revaluation and/or<br>Remeasurement<br>Gain/Loss of the<br>Financial Assets at<br>Fair<br>Value Through Other<br>Comprehensive   | (14.912)  | 945   |  |
| Foreign<br>Currency<br>Franslation<br>ifferences)  |   |   |  |
| 157 67 4 5 9 1 1   | ,   | 3 -3 63 - 66 - 3  |  |
| Accumulated Remeasurement Loss and Rechability of Merchanic Caming Cain/Loss of Interess Benefit Not Reclastific Assets Pension Plan   |   |   | , ,  |
| Share Revaluation ifficate Other Increase of Platin Capital Decrease of profits Reserves Fixed Assets  |   |   |  |
| Share Recumulated Share certificate Other Increased Premin Employee Capital Decrease of Management of Share Shired Assets of The Capital Spectrase of Management of Share Shired Assets of Shired Assets of Shired Assets of Shired Assets of Shired Assets of Shired Assets of Shired Assets of Shired Assets of Shired Assets of Shired Assets of Shired Assets of Shired Assets of Shired Shired Assets of Shired Shi |   |   |  |
| Paid-in P  | 1,250,000   | 1.250,000   |  |
| PRIOR PERIOD   | I January-31 Maren 2018 Prior Period End Balance Adjustment in accordance with TAS 8 Effects of Corrections | Elicics of the Changes in Accounting Poblocis  Adjusted Beginning Balance (1-11)  Adjusted Beginning Balance (1-11)  Aral Comprehensive Income  Capital Increase by Teach  Capital Increase by Teach  Paid-in capital inflation adjustment  officence  Converbile Convertible Bonds to Shares  Convertible Bonds to Shares  Subordinated Debt Instruments  Convertible Confercionary  Convertible Confercionary  Convertible Confercionary  Convertible Confercionary  Convertible Confercionary  Convertible Confercionary  Convertible Confercionary  Convertible Confercionary  Convertible  Convertible  Convertible  Convertible  Confercionary  Convertible | Profit Distribution Dividends paid Transfers to Reserves Other |
|  | 1 1 2 1 7   |   | 13 17 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1                        |



# CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE PERIOD ENDED 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

| LIRA   Reviewed   Review   Review   Review   Review   Review   Reviewed   R   | <u> </u> | ZİRAAT KATILIM BANKASI A.Ş. CONSOLIDATED STATEMENT OF CASH FLOWS                      |      |                         |                        |
|--|----------|---|------|-------------------------|------------------------|
| Note   |          |   |      | THOUSAND OF TURKISH     |                        |
| CASH FLOWS FROM BANKING OPERATIONS   01/01/2019 - 31/03/2019   01/01/2019 - 31/03/2019   01/01/2019 - 31/03/2019   01/01/2019 - 31/03/2019   01/01/2019 - 31/03/2019   01/01/2019 - 31/03/2019   01/01/2019 - 31/03/2019   01/01/2019 - 31/03/2019   01/01/2019 - 31/03/2019   01/01/2019 - 31/03/2019   01/01   |          |   | Note |                         |                        |
| Cash FLOWS FROM BANKING OPERATIONS   01/01/2019 - 31/03/2019   01/01/2018 - 31/03/2018 - 31/03   |          |   | 1    | 1                       |                        |
| A. CASH FLOWS FROM BANKING OPERATIONS  1.1 Operating profit before changes in operating assets and liabilities)  1.1 Profit share income received  1.1.1 Profit share comme received  2.762  2.1761  1.1.2 Profit share commissions received  2.2762  2.1761  2.1 Net member of previously written off loans  1.1 Lower of the prope |          |   | (41) |                         |                        |
| 1.12   Profit share income received  | Α.       | CASH FLOWS FROM BANKING OPERATIONS  |      | 01/01/2019 - 31/03/2019 | 01/01/2018 - 31/03/201 |
| 1.12   Profit share income received  | 1.1      | Operating profit before changes in operating assets and liabilities)                  |      | (7.455)                 |                        |
| 1.1.2   Profit share expense paid   (360.396)   (200.5   |          |   |      | (67.455)                | (13.172                |
| 1.1.3 Dividend received   2.762   1.1.5   1.   |          |   |      |                         | 350,16                 |
| 1.1.4   Fees and commissions received   23.755   13.015   50   50   50   50   50   50   50   |          | 00 m  |      | 1 (0)                   | (200,559               |
| 1.1.5   Other income   |          |   |      | 92                      |                        |
| 1.1.6   Collections from previously written off loans   12.108   31.7  |          | 10.00   | İ    |                         | 13,71                  |
| 1.17   Payments to personnel and service suppliers   (1.5.576)   (30.8)   (6.175)   (4.675)   (1.5.576)   (1.5.5   |          |   |      | (C)                     | 48                     |
| 1.18   Taxes paid   (6, 179   (46, 70   (104, 50   (1   |          |   |      | 12.108                  | 5.15                   |
| 1.19   Others  |          |   | i    | (45,576)                | (30,837                |
| 1.15   Others   Other   |          | No. 1   |      | (6.175)                 | (46.760                |
| 2.1 Net (increase) / decrease in financial assets at fair value through profit or loss 2.2 Net (increase) / decrease in due from banks and other financial institutions 2.3 Net (increase) / decrease in tolars 3.4 Net (increase) / decrease in tolars 3.5 A Net (increase) / decrease in tolar sasets 3.6 Met (increase) / decrease in tolar sasets 3.7 A Net (increase) / decrease in tolar sasets 3.8 Net increase / (decrease) in oblar funds 3.7 Net increase / (decrease) in oblar funds 3.8 Net increase / (decrease) in funds borrowed 3. Net increase / (decrease) in payables 3. Net increase / (decrease) in payables 3. Net increase / (decrease) in payables 3. Net increase / (decrease) in other labilities in funds borrowed 3. Net increase / (decrease) in other labilities in funds borrowed 3. Net cash provided from banking operations 4. Cash FLOWS FROM INVESTING ACTIVITIES 4. Net cash provided from investing activities 5. Cash paid for purchase jointly controlled operations, associates and subsidiaries 5. Qash obtained from sale of jointly controlled operations, associates and subsidiaries 5. Purchase of financial assets at fair value through other comprehensive income 6. Sale of financial assets at fair value through other comprehensive income 7. Purchase of financial assets at fair value through other comprehensive income 8. Sale of financial assets at fair value through other comprehensive income 9. Purchase of financial assets at fair value through other comprehensive income 1. Sale of financial assets at fair value through other comprehensive income 1. Sale of financial assets at fair value through other comprehensive income 1. Sale of financial assets at fair value through other comprehensive income 1. Sale of financial assets at fair value through other comprehensive income 1. Sale of financial assets at fair value through other comprehensive income 1. Sale of financial assets at fair value through other comprehensive income 1. Cash provided from financing activities 1. Net cash provided from financing activities 1. Net | 1.1.9    | Others (*)  |      | (283,208)               | (104.536               |
| 22   2.2   Net (increase) / decrease in loans   (223.591)   (274.52)   (274.52)   Net (increase) / decrease in loans   (283.64)      | 1.2      | Changes in operating assets and liabilities   |      | 1.133.569               | 384.70                 |
| 22   2.2   Net (increase) / decrease in loans   (223.591)   (274.52)   (274.52)   Net (increase) / decrease in loans   (283.64)      | 1.2.1    |   |      | (20,560)                | (2.213                 |
| 2.3 Net (increase) / decrease in other assets 2.4 Net (increase) / decrease in other assets 3.5 Net increase / (decrease) in bank funds 2.5 Net increase / (decrease) in index funds 3.7 Net increase / (decrease) in index funds 3.7 Net increase / (decrease) in funds borrowed 3.8 Net increase / (decrease) in funds borrowed 3.8 Net increase / (decrease) in funds borrowed 3.8 Net increase / (decrease) in funds borrowed 3.8 Net increase / (decrease) in funds borrowed 3.8 Net increase / (decrease) in other liabilities it in the increase / (decrease) in other in the increase / (decrease) in cash and cash equivalents (HiH+HIH+HI)  1. Cash and cash equivalents at the beginning of the period  2. Cash and cash equivalents at the beginning of the period  3. Cash and cash equivalents at the beginning of the period  3. Cash and cash equivalents at the beginning of the period         | 1.2.2    |   | 1    | (223,591)               | (274,533               |
| 2.4 Net (increase) / decrease in other assets 2.5 Net increase / (decrease) in bank funds 2.6 Net increase / (decrease) in bank funds 2.7 Net increase / (decrease) in funds borrowed 2.8 Net increase / (decrease) in funds borrowed 2.9 Net increase / (decrease) in funds borrowed 2.9 Net increase / (decrease) in funds borrowed 2.9 Net increase / (decrease) in payables 2.10 Net increase / (decrease) in other liabilities (*) 3.70.9  Net cash provided from banking operations 3. CASH FLOWS FROM INVESTING ACTIVITIES 3. Net cash provided from investing activities 3. Cash paid for purchase jointly controlled operations, associates and subsidiaries 3. Purchase of tangible assets 4. Disposals of tangible assets 4. Disposals of tangible assets 5. Purchase of financial assets at fair value through other comprehensive income 6. Sale of financial assets at fair value through other comprehensive income 7. Purchase of financial assets at fair value through other comprehensive income 8. Sale of financial assets at fair value through other comprehensive income 9. Sale of financial assets at fair value through other comprehensive income 9. Sale of financial assets at fair value through other comprehensive income 1. Sale of financial assets at fair value through other comprehensive income 1. Sale of financial assets are surrounded cost 1. Sale of financial assets measured at amortized cost 1. Sale of financial assets are surrounded and securities issued 2. Sale of financial assets measured at amortized cost 3. Sale of financial assets measured at amortized cost 3. Sale of financial assets measured at amortized cost 4. Disposals of tangible assets 5. CASH FLOWS FROM FINANCING ACTIVITIES 5. Net cash provided from financing activities 6. Cash used for repayment of funds borrowed and securities issued 6. Cash used for repayment of funds borrowed and securities issued 7. Sale for tangible assets 7. Sale for tangible assets 8. Sale of financial assets are fair value through other comprehensive income 8. Sale of financial assets at fair va | 1.2.3    | Net (increase) / decrease in loans  |      |                         |                        |
| 2.5 Net increase / (decrease) in bank funds 2.7 Net Increase / decrease in financial liabilities at fair value through profit or loss 3.8 Net increase / (decrease) in payables 2.7 Net increase / (decrease) in payables 3.1 Net cash provided from banking operations 3.1 Net cash provided from banking operations 3.1 CASH FLOWS FROM INVESTING ACTIVITIES 4. Net cash provided from investing activities 5. CASH FLOWS FROM INVESTING ACTIVITIES 6. Net cash provided from investing activities 7. Cash paid for purchase jointly controlled operations, associates and subsidiaries 8. Cash obtained from sale of jointly controlled operations, associates and subsidiaries 9. Purchase of financial assets at fair value through other comprehensive income 9. Sale of financial assets at a fair value through other comprehensive income 9. Purchase of financial assets at a fair value through other comprehensive income 9. Sale of financial assets at a fair value through other comprehensive income 1. Cash provided from financial assets are assured at amortized cost 1. Cash provided from financing activities 1. Net cash provided from financing activities 1. Net cash provided from financing activities 1. Net cash provided from financing activities 1. Net cash provided from financing activities 1. Net cash provided from financing activities 1. Sale of financial assets are successed and securities issued 1. Cash obtained from funds borrowed and securities issued 2. Roundon 679.00 4. Cash used for repayment of funds borrowed and securities issued 3. Sale of financial safe to financial asset safe for financial asset safe for financial asset safe for financial asset safe for financial asset safe for financial asset safe for financial asset safe for financial asset safe for financial asset safe for financial asset safe for financial asset safe for financial asset safe for financial asset safe for financial asset safe for financial asset safe for financial asset safe for financial asset safe for financial asset safe for financial asset safe for financ | 1.2.4    | Net (increase) / decrease in other assets   |      |                         |                        |
| 2.6 Net increase / (decrease) in other funds Net increase / (decrease) in financial liabilities at fair value through profit or loss Net increase / (decrease) in funds borrowed Net increase / (decrease) in funds borrowed Net increase / (decrease) in funds borrowed Net increase / (decrease) in other liabilities (1) Net cash provided from banking operations CASH FLOWS FROM INVESTING ACTIVITIES Net cash provided from investing activities Net cash provided from investing activities Net cash provided from sale of jointly controlled operations, associates and substidiaries Cash obtained from sale of jointly controlled operations, associates and substidiaries Purchase of tangible assets Net purchase of financial assets at fair value through other comprehensive income Sale of financial assets at fair value through other comprehensive income Purchase of financial assets at fair value through other comprehensive income Sale of financial assets at fair value through other comprehensive income CASH FLOWS FROM FINANCING ACTIVITIES Net cash provided from financing activities Net cash provided from financing activities Net cash provided from financing activities Net cash provided from financing activities Cash used for repayment of funds borrowed and securities issued Cash used for repayment of funds borrowed and securities issued Sale of financial assets at financing activities Cash obtained from funds borrowed and securities issued Sale of financial assets of funds borrowed and securities issued Cash used for repayment of funds borrowed and securities issued Sale of financial assets of funds borrowed and securities issued Cash used for funds borrowed and securities issued Sale of funds for repayment of funds borrowed and securities issued Sale of funds for repayment of funds borrowed and securities issued Sale of funds borrowed and securities issued Sale of funds borrowed and securities issued Sale of funds borrowed and securities issued Sale of funds borrowed and securities issued Sale of funds borrowed and securities issu | 1.2.5    | Net increase / (decrease) in bank funds   | ł    | (2, 1)                  |                        |
| 2.7 Net Increase / decrease in financial liabilities at fair value through profit or loss 2.8 Net increase / (decrease) in funds borrowed 2.9 Net increase / (decrease) in payables 2.10 Net increase / (decrease) in payables 3.1. Official increase / (decrease) in payables 3.1. Official increase / (decrease) in other liabilities (*)* 3. Net cash provided from banking operations 3. CASH FLOWS FROM INVESTING ACTIVITIES 3. Net cash provided from investing activities 4. Cash paid for purchase jointly controlled operations, associates and subsidiaries 2. Cash obtained from sale of jointly controlled operations, associates and subsidiaries 3. Purchases of tangible assets 4. Disposals of tangible assets 5. Purchase of financial assets at fair value through other comprehensive income 6. Sale of financial assets at fair value through other comprehensive income 7. Purchase of financial assets measured at amortized cost 8. Sale of financial assets measured at amortized cost 8. Sale of financial assets measured at amortized cost 9. Other (*)* 1. Net cash provided from financing activities 1. Net cash provided from funds borrowed and securities issued 2. Salo output instruments 4. Dividends paid 5. Payments for finance leases 6. Other (*)* 7. Effect of change in foreign exchange rate on cash and cash equivalents 8. Retirements 9. Payments for finance leases 1. Other (*)* 1. Late (decrease) in cash and cash equivalents 1. Net increase/ (decrease) in cash and cash equivalents (1+11+11+11) 1. Cash and cash equivalents at the beginning of the period 1. Late, 532 1. Other (*)* 1. Cash and cash equivalents at the beginning of the period 1. Cash and cash equivalents at the beginning of the period 1. Late, 532 1. Cash and cash equivalents at the beginning of the period 1. Late, 532 1. Cash and cash equivalents at the beginning of the period 1. Late, 532 1. Cash and cash equivalents at the beginning of the period  | 1.2.6    |   |      |                         |                        |
| 2.8 Net increase / (decrease) in funds borrowed 2.9 Net increase / (decrease) in payables 2.10 Net increase / (decrease) in other liabilities (**) 3. Net cash provided from banking operations 3. CASH FLOWS FROM INVESTING ACTIVITIES 3. Net cash provided from investing activities 3. Cash paid for purchase jointly controlled operations, associates and subsidiaries 3. Cash obtained from sale of jointly controlled operations, associates and subsidiaries 3. Cash paid for purchase jointly controlled operations, associates and subsidiaries 3. Cash paid for purchase of jointly controlled operations, associates and subsidiaries 4. Disposals of tangible assets 5. Purchases of tangible assets 6. Sale of financial assets at fair value through other comprehensive income 7. Purchase of financial assets at fair value through other comprehensive income 8. Sale of financial assets at fair value through other comprehensive income 9. Cash experimental provided from financial assets are assured at amortized cost 9. Cash other (**) 9. Cash FLOWS FROM FINANCING ACTIVITIES 1. Net cash provided from financing activities 1. Cash obtained from funds borrowed and securities issued 1. Cash obtained from funds borrowed and securities issued 2. 800,000 3. Susued equity instruments 4. Dividends paid 5. Cash and cash equivalents (**) 7. Effect of change in foreign exchange rate on cash and cash equivalents 8. 2.265 9. 70.51 9. Net increase/ (decrease) in cash and cash equivalents 9. Cash and cash equivalents at the beginning of the period 9. Cash and cash equivalents at the beginning of the period 9. Cash and cash equivalents at the beginning of the period 9. Cash and cash equivalents at the beginning of the period 9. Cash and cash equivalents at the beginning of the period 9. Cash and cash equivalents at the beginning of the period 9. Cash and cash equivalents at the beginning of the period 9. Cash and cash equivalents at the beginning of the period 9. Cash and cash equivalents at the beginning of the period                                    |          | Net Increase / decrease in financial liabilities at fair value through profit or loss |      | 8/9.64/                 | 770,964                |
| 2.9 Net increase / (decrease) in payables 2.10 Net increase / (decrease) in other liabilities (*) 370.9  Net cash provided from banking operations 371.5  CASH FLOWS FROM INVESTING ACTIVITIES  I. Net cash provided from investing activities 3. Cash obtained from sale of jointly controlled operations, associates and subsidiaries 2. Cash obtained from sale of jointly controlled operations, associates and subsidiaries 3. Purchase of tangible assets 4. Disposals of tangible assets 5. Purchase of financial assets at fair value through other comprehensive income 6. Sale of financial assets at fair value through other comprehensive income 7. Purchase of financial assets measured at amortized cost 8. Sale of financial assets measured at amortized cost 9. Other (*) 1. Net cash provided from financing activities 1. Net cash provided from funds borrowed and securities issued 2. Cash obtained from funds borrowed and securities issued 3. Sale of financial assets measured at amortized cost 9. Cash obtained from funds borrowed and securities issued 1. Cash obtained from funds borrowed and securities issued 2. Cash used for repayment of funds borrowed and securities issued 3. System of financial assets measured at a financial assets issued 4. Cash obtained from funds borrowed and securities issued 5. Payments for finance leases 6. Other (*) 6. Effect of change in foreign exchange rate on cash and cash equivalents 7. Effect of change in foreign exchange rate on cash and cash equivalents 8. 2.265 8. Cash and cash equivalents at the beginning of the period 8. Cash and cash equivalents at the beginning of the period 9. Cash and cash equivalents at the beginning of the period 9. Cash and cash equivalents at the beginning of the period 9. Cash and cash equivalents at the beginning of the period 9. Cash and cash equivalents at the beginning of the period 9. Cash and cash equivalents at the beginning of the period 9. Cash and cash equivalents at the beginning of the period  |          |   |      | (2) (2)                 |                        |
| 2.10 Net increase / (decrease) in other liabilities (*)  Net cash provided from banking operations  1.066.114  371.5  CASH FLOWS FROM INVESTING ACTIVITIES  1. Net cash provided from investing activities  (238.42  Cash paid for purchase jointly controlled operations, associates and subsidiaries cash obtained from sale of jointly controlled operations, associates and subsidiaries  Purchases of tangible assets  Purchase of financial assets at fair value through other comprehensive income purchase of financial assets at fair value through other comprehensive income purchase of financial assets measured at amortized cost cost sale of financial assets measured at amortized cost cost sale of financial assets measured at amortized cost cost cost cost cost cost cost cost   |          | ,   | i    | 681,031                 | 162,111                |
| Net cash provided from banking operations  CASH FLOWS FROM INVESTING ACTIVITIES  Net cash provided from investing activities Cash paid for purchase jointly controlled operations, associates and substidiaries Cash obtained from sale of jointly controlled operations, associates and substidiaries Purchase of tangible assets Purchase of financial assets at fair value through other comprehensive income Sale of financial assets at fair value through other comprehensive income Cash obtained from financial assets measured at amortized cost Cash of financial assets measured at amortized cost Cash other (*)  CASH FLOWS FROM FINANCING ACTIVITIES  Net cash provided from financing activities  Cash obtained from funds borrowed and securities issued Cash used for repayment of funds borrowed and securities issued Cash used for repayment of funds borrowed and securities issued Dividends paid Payments for finance leases Other (*)  Effect of change in foreign exchange rate on cash and cash equivalents Net increase/ (decrease) in cash and cash equivalents (HIH+III+IV)  Cash and cash equivalents at the beginning of the period  Cash and cash equivalents at the beginning of the period  Lash or cash provided from funds borrowed and sequivalents (HIH+III+IV)  Cash and cash equivalents at the beginning of the period  | 1.2.10   |   |      | (978,839)               | 570.940                |
| CASH FLOWS FROM INVESTING ACTIVITIES  I. Net cash provided from investing activities  (2 Cash paid for purchase jointly controlled operations, associates and subsidiaries 2 Cash obtained from sale of jointly controlled operations, associates and subsidiaries 3 Purchases of tangible assets 4 Disposals of tangible assets at fair value through other comprehensive income 5 Sale of financial assets at fair value through other comprehensive income 6 Sale of financial assets at fair value through other comprehensive income 7 Purchase of financial assets at fair value through other comprehensive income 8 Sale of financial assets at fair value through other comprehensive income 9 Other (**)  CASH FLOWS FROM FINANCING ACTIVITIES  I. Net cash provided from financing activities 1 Cash obtained from funds borrowed and securities issued 2 Cash used for repayment of funds borrowed and securities issued 3 Issued equity instruments 4 Dividends paid 5 Payments for finance leases 6 Other (**) 7 Effect of change in foreign exchange rate on cash and cash equivalents 8 2.265 7 70.51  Net increase/ (decrease) in cash and cash equivalents (I+II+III+IV) 1 (407.713) 4 18.44  Cash and cash equivalents at the beginning of the period  Cash cash and cash equivalents at the beginning of the period  Cash cash and cash equivalents at the beginning of the period   | ı.       | Net cash provided from banking operations   |      | 1 066 114               |                        |
| Cash paid for purchase jointly controlled operations, associates and subsidiaries Cash obtained from sale of jointly controlled operations, associates and subsidiaries Purchases of tangible assets Purchases of financial assets at fair value through other comprehensive income Sale of financial assets at fair value through other comprehensive income Purchase of financial assets at fair value through other comprehensive income Sale of financial assets at fair value through other comprehensive income Purchase of financial assets measured at amortized cost Sale of financial assets measured at amortized cost CASH FLOWS FROM FINANCING ACTIVITIES  I. Net cash provided from financing activities  Cash obtained from funds borrowed and securities issued Cash used for repayment of funds borrowed and securities issued Issued equity instruments Dividends paid Payments for finance leases (7.877) Other (*)  Effect of change in foreign exchange rate on cash and cash equivalents Net increase/ (decrease) in cash and cash equivalents (1.145.532 601.80   | В.       |   |      | 11000.114               | 371.331                |
| Cash paid for purchase jointly controlled operations, associates and subsidiaries Cash obtained from sale of jointly controlled operations, associates and subsidiaries  Purchases of tangible assets Disposals of tangible assets Purchase of financial assets at fair value through other comprehensive income Sale of financial assets at fair value through other comprehensive income Purchase of financial assets measured at amortized cost Cash of financial assets measured at amortized cost Cher (**)  CASH FLOWS FROM FINANCING ACTIVITIES  I. Net cash provided from financing activities  Cash obtained from funds borrowed and securities issued Cash used for repayment of funds borrowed and securities issued Sale dequity instruments Dividends paid Payments for finance leases Other (**)  Effect of change in foreign exchange rate on cash and cash equivalents Net increase/ (decrease) in cash and cash equivalents (I+II+III+IV)  Cash and cash equivalents at the beginning of the period  Cash and cash equivalents at the beginning of the period  Cash and cash equivalents at the beginning of the period  Cash and cash equivalents at the beginning of the period  Cash and cash equivalents at the beginning of the period  Cash and cash equivalents at the beginning of the period   | II.      | Net cash provided from investing activities   |      | (388.719)               | (238.421)              |
| 2 Cash obtained from sale of jointly controlled operations, associates and subsidiaries 3 Purchases of tangible assets 4 Disposals of tangible assets 5 Purchases of financial assets at fair value through other comprehensive income 6 Sale of financial assets at fair value through other comprehensive income 7 Purchase of financial assets measured at amortized cost 8 Sale of financial assets measured at amortized cost 9 Other (*) (1.263)  CASH FLOWS FROM FINANCING ACTIVITIES 1. Net cash provided from financing activities 1. Net cash provided from funds borrowed and securities issued 2 Cash used for repayment of funds borrowed and securities issued 3 Issued equity instruments 4 Dividends paid 5 Payments for finance leases 6 Other (*) (1.255) 7 Effect of change in foreign exchange rate on cash and cash equivalents 7 Net increase/ (decrease) in cash and cash equivalents (I+II+III+IIV) 1 Cash and cash equivalents at the beginning of the period 1 L145.532 6 Other (*) (407.713) 1 Cash and cash equivalents at the beginning of the period  1 Cash and cash equivalents at the beginning of the period  2 Cash and cash equivalents at the beginning of the period   | 2-1      | Cosh paid for purchase is inthe controlled angusting                                  |      |                         | ,                      |
| Purchases of tangible assets Disposals of tangible assets Disposals of tangible assets Purchase of financial assets at fair value through other comprehensive income Sale of financial assets at fair value through other comprehensive income Purchase of financial assets measured at amortized cost Sale of financial assets measured at amortized cost Other (*)  CASH FLOWS FROM FINANCING ACTIVITIES  I. Net cash provided from financing activities  (1.167.373)  Cash obtained from funds borrowed and securities issued Cash used for repayment of funds borrowed and securities issued Sisued equity instruments Dividends paid Dividends paid Payments for finance leases Other (*)  Effect of change in foreign exchange rate on cash and cash equivalents Net increase/ (decrease) in cash and cash equivalents (I+II+III+IV)  Cash and cash equivalents at the beginning of the period  (7.173) (7.14 (231.27 (3.80.283) (3.80.283) (2.31.27 (3.80.283) (2.31.27 (3.80.283) (2.31.27 (3.80.283) (2.31.27 (3.80.283) (2.31.27 (3.80.283) (2.31.27 (1.263) (1.263)  Cash red as a cash equivalents (I-II+IIII+IV) (3.80.283) (3.80.283) (3.80.283) (3.80.283) (3.80.283) (3.80.283) (3.80.283) (3.80.283) (3.80.283) (3.80.283) (3.80.283) (3.80.283) (3.80.283) (3.80.283) (3.80.283) (3.80.283) (3.80.283) (3.80.283) (4.20.283) (4. | 2.2      | Cash obtained from sale of jointly controlled operations, associates and              |      |                         |                        |
| Disposals of tangible assets Purchase of financial assets at fair value through other comprehensive income Sale of financial assets at fair value through other comprehensive income Purchase of financial assets measured at amortized cost Sale of financial assets measured at amortized cost Other (*)  CASH FLOWS FROM FINANCING ACTIVITIES  I. Net cash provided from financing activities (1.167.373)  Cash obtained from funds borrowed and securities issued Cash used for repayment of funds borrowed and securities issued Issued equity instruments Dividends paid Payments for finance leases (7.877) Other (*)  Effect of change in foreign exchange rate on cash and cash equivalents Net increase/ (decrease) in cash and cash equivalents (I+II+III+IV)  Cash and cash equivalents at the beginning of the period  Cash and cash equivalents at the beginning of the period  Cash and cash equivalents at the beginning of the period  Cash and cash equivalents at the beginning of the period  Cash and cash equivalents at the beginning of the period  Cash and cash equivalents at the beginning of the period   |          |   |      |                         | •                      |
| Purchase of financial assets at fair value through other comprehensive income Sale of financial assets at fair value through other comprehensive income Purchase of financial assets measured at amortized cost Sale of financial assets measured at amortized cost Other [1] (1.263)  CASH FLOWS FROM FINANCING ACTIVITIES  I. Net cash provided from financing activities (1.167.373) 214.81  Cash obtained from funds borrowed and securities issued Cash used for repayment of funds borrowed and securities issued Sisued equity instruments Dividends paid Payments for finance leases Other [1] (1.254)  CEffect of change in foreign exchange rate on cash and cash equivalents Net increase/ (decrease) in cash and cash equivalents (I+II+III+IV)  Cash and cash equivalents at the beginning of the period  Cash and cash equivalents at the beginning of the period  Cash and cash equivalents at the beginning of the period  Cash and cash equivalents at the beginning of the period  Cash and cash equivalents at the beginning of the period  Cash and cash equivalents at the beginning of the period  Cash and cash equivalents at the beginning of the period  |          | 72 30   |      | (7.173)                 | (7,144)                |
| Sale of financial assets at fair value through other comprehensive income Purchase of financial assets measured at amortized cost Sale of financial assets measured at amortized cost Other (*)  CASH FLOWS FROM FINANCING ACTIVITIES  I. Net cash provided from financing activities (1.167.373)  Cash obtained from funds borrowed and securities issued Cash used for repayment of funds borrowed and securities issued Issued equity instruments Dividends paid Payments for finance leases Other (*)  Ceffect of change in foreign exchange rate on cash and cash equivalents Net increase/ (decrease) in cash and cash equivalents (I+II+III+IV)  Cash and cash equivalents at the beginning of the period  Cash and cash equivalents at the beginning of the period  Cash and cash equivalents at the beginning of the period   |          |   |      | 8                       |                        |
| Purchase of financial assets measured at amortized cost Sale of financial assets measured at amortized cost Other (*) (1.263)  CASH FLOWS FROM FINANCING ACTIVITIES  I. Net cash provided from financing activities (1.167.373) 214.81  Cash obtained from funds borrowed and securities issued 2.800.000 679.00  Cash used for repayment of funds borrowed and securities issued (3.959.496) (462.929)  Issued equity instruments Dividends paid Dividends paid (7.877) (1.254)  Payments for finance leases (7.877) (1.255)  Cother (*) (1.256) (1.2 |          | Purchase of financial assets at fair value through other comprehensive income         |      | (380.283)               | (231,277)              |
| Sale of financial assets measured at amortized cost Other (*)  CASH FLOWS FROM FINANCING ACTIVITIES  I. Net cash provided from financing activities  (1.167,373)  1 Cash obtained from funds borrowed and securities issued Cash used for repayment of funds borrowed and securities issued Susued equity instruments Dividends paid Payments for finance leases Other (*)  Ceffect of change in foreign exchange rate on cash and cash equivalents Net increase/ (decrease) in cash and cash equivalents (I+II+III+IV)  Cash and cash equivalents at the beginning of the period  (1.263)  (1.263)  (1.167,37 |          |   |      | - 1                     |                        |
| Other (*)  CASH FLOWS FROM FINANCING ACTIVITIES  I. Net cash provided from financing activities  (1.167.373)  1 Cash obtained from funds borrowed and securities issued 2 Cash used for repayment of funds borrowed and securities issued 3 Issued equity instruments 4 Dividends paid 5 Payments for finance leases 6 Other (*)  Ceffect of change in foreign exchange rate on cash and cash equivalents Net increase/ (decrease) in cash and cash equivalents (I+II+III+IV)  Cash and cash equivalents at the beginning of the period  (1.263)  (1.167.373)  (1.167.373)  (1.167.373)  (1.270.0000  (2.800.000  (3.959.496)  (4.2.920.000  (4.2.920.00 | 2.7      |   |      | -                       |                        |
| CASH FLOWS FROM FINANCING ACTIVITIES  1. Net cash provided from financing activities  (1.167.373) 214.81  Cash obtained from funds borrowed and securities issued 2.800.000 Cash used for repayment of funds borrowed and securities issued 3.959.496) Issued equity instruments Dividends paid Payments for finance leases Cher (*)  Ceffect of change in foreign exchange rate on cash and cash equivalents Net increase/ (decrease) in cash and cash equivalents (I+II+III+IV)  Cash and cash equivalents at the beginning of the period  Cash used from funds borrowed and securities issued 2.800.000 2.800.000 3.959.496) (462.929 4.61.250 4.62.929 4.62.92 | 2.8      |   |      | -1                      |                        |
| I. Net cash provided from financing activities  (1.167.373)  (2.800.000  (2.800.000  (3.959,496)  (3.959,496)  (3.959,496)  (462.92)  (462.92)  (5.92)  (7.877)  (7.877)  (7.877)  (1.25)  (7.877)  (1.25)  (8.10)  (9.10)  (1.167.373)  (1.125)  ( | .9       | Other (*)   |      | (1.263)                 | 335                    |
| Cash obtained from funds borrowed and securities issued Cash used for repayment of funds borrowed and securities issued Issued equity instruments Dividends paid Payments for finance leases Other (*)  Effect of change in foreign exchange rate on cash and cash equivalents Net increase/ (decrease) in cash and cash equivalents (I+II+III+IV)  Cash and cash equivalents at the beginning of the period  Cash obtained from funds borrowed and securities issued 2.800,000 (3.959,496) (462,929) (462,929) (1.250) (7.877) (1.250 | <b>.</b> | CASH FLOWS FROM FINANCING ACTIVITIES  |      |                         |                        |
| Cash used for repayment of funds borrowed and securities issued  Issued equity instruments  Dividends paid  Payments for finance leases  Other (*)  Effect of change in foreign exchange rate on cash and cash equivalents  Net increase/ (decrease) in cash and cash equivalents (I+II+III+IV)  Cash and cash equivalents at the beginning of the period  (3.959,496)  (462,929)  (7.877)  (7.877)  (1.25-  (407.713)  418.44   | II.      | Net cash provided from financing activities   |      | (1.167.373)             | 214.817                |
| Cash used for repayment of funds borrowed and securities issued  Issued equity instruments  Dividends paid  Payments for finance leases  Other (*)  Effect of change in foreign exchange rate on cash and cash equivalents  Net increase/ (decrease) in cash and cash equivalents (I+II+III+IV)  Cash and cash equivalents at the beginning of the period  (3.959,496)  (462,929)  (7.877)  (7.877)  (1.25-  (407.713)  418.44   | .1       | Cash obtained from funds borrowed and securities issued                               |      | 2 000 000               | /80 ***                |
| Issued equity instruments Dividends paid Payments for finance leases Other (*)  Effect of change in foreign exchange rate on cash and cash equivalents Net increase/ (decrease) in cash and cash equivalents (I+II+III+IV)  Cash and cash equivalents at the beginning of the period  (1.25-  70.51  (407.713)  418.44   | .2       |   |      |                         |                        |
| Dividends paid Payments for finance leases Other (*)  Effect of change in foreign exchange rate on cash and cash equivalents Net increase/ (decrease) in cash and cash equivalents (I+II+III+IV)  Cash and cash equivalents at the beginning of the period  (1.25)  (1.25)  (1.25)  (407.713)  (407.713)  (407.713)  (407.713)  (407.713)  | .3       |   |      | (3,939,496)             | (462,929)              |
| Payments for finance leases Other (*)  Effect of change in foreign exchange rate on cash and cash equivalents  Net increase/ (decrease) in cash and cash equivalents (I+II+III+IV)  Cash and cash equivalents at the beginning of the period  (1.25)  (1.25)  (1.25)  (2.877)  (407.713)  (407.713)  (1.145.532)   |          |   |      | -1                      | •                      |
| Other (*)  Effect of change in foreign exchange rate on cash and cash equivalents  Net increase/ (decrease) in cash and cash equivalents (I+II+III+IV)  Cash and cash equivalents at the beginning of the period  1.145.532  (1.25.  ( |          | •   |      | -                       | •                      |
| Net increase/ (decrease) in cash and cash equivalents (I+II+III+IV)  (407.713)  (407.713)  (1.145.532)  (601.80)   | .6       |   |      | (7.877)                 | (1,254)                |
| I. Cash and cash equivalents at the beginning of the period  1.145.532 601.80  | v.       | Effect of change in foreign exchange rate on cash and cash equivalents                |      | 82.265                  | 70.516                 |
| I. Cash and cash equivalents at the beginning of the period  1.145.532 601.80  |          | Net increase/ (decrease) in cash and cash equivalents (I+II+III+IV)                   | i    | (407.713)               | 418.443                |
| II. Cook and each environment and a late of the late o | Ί.       | Cash and cash equivalents at the beginning of the period                              |      |                         | 601.801                |
|  | II.      | Cash and cash equivalents at the end of the period                                    |      | 737.819                 | 1.020.244              |

<sup>(\*)</sup> Includes effects of merger of Ziraat Finansal Kiralama A.Ş. with the decision of the Board of Directors dated 6 February 2019 and numbered 6/1.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

# SECTION THREE ACCOUNTING PRINCIPLES

#### I. BASIS OF PRESENTATION

Ziraat Katılım Bankası A.Ş. ("The Bank or "The Parent Bank") and its consolidated financial subsidiaries (together "the Group") prepare their consolidated financial statements in accordance with "the BRSA Accounting and Reporting Regulation" which includes the regulation on "The Procedures and Principles Regarding Banks' Accounting Practices and Maintaining Documents" published in the Official Gazette dated 1 November 2006 with No. 26333, and other regulations on accounting records of banks published by the Banking Regulation and Supervision Board and circulars and pronouncements published by the BRSA and Turkish Financial Reporting Standards (TFRS) published by the Public Oversight Accounting and Auditing Standards Authority for the matters not regulated by the aforementioned legislations.

The format and content of the publicly announced consolidated financial statements and notes to these statements have been prepared in accordance with the "Communiqué on Publicly Announced Financial Statements, Explanations and Notes to These Financial Statements", published in Official Gazette no. 28337, dated 28 June 2012, and amendments to this Communiqué. The Parent Bank maintains its books in Turkish Lira in accordance with the Banking Law, Turkish Commercial Code and Turkish Tax Legislation.

Unless otherwise specified, all balances in the consolidated financial statements and footnotes are expressed in thousand Turkish Lira ("TL") excluding financial assets and liabilities presented at fair value.

The preparation of consolidated financial statements requires the use of certain critical estimates on assets and liabilities reported as of balance sheet date or amount of contingent assets and liabilities explained and amount of income and expenses occurred in related period. Although these estimates rely on the management's best judgment, actual results can vary from these estimates. Judgments and estimates are explained in related notes.

#### Additional paragraph for convenience translation into English:

The differences between accounting principles, as described in the preceding paragraphs, and accounting principles generally accepted in countries in which the accompanying consolidated financial statements are to be distributed and International Financial Reporting Standards ("IFRS") have not been quantified in the accompanying consolidated financial statements. Accordingly, these consolidated financial statements are not intended to present the financial position, results of operations and changes in financial position and cash flows in accordance with the accounting principles generally accepted in such countries and IFRS.

#### **CHANGES IN ACCOUNTING POLICIES**

#### **TFRS 16 Leases**

TFRS 16 Leases standard is published in the Official Gazette no. 29826 dated 16 April 2018 which is effective for the reporting periods after 1 January 2019. The Parent Bank applies TFRS 16 "Leases" Standard, which replaces TAS 17 "Leases", starting from 1 January 2019 for the first time. These liabilities were measured based on the discounted current value by using the incremental borrowing rate of interest of remaining lease payments as of 1 January 2019. The difference between the operating lease and financial lease has been removed and the lease transactions are started to be recognised under "Tangible Fixed Assets" as an asset and under "Liabilities from Leasing" as a liability.

The Parent Bank used the model projected by the standard in the transactions to be lessee, with the exception of low-value assets and short-term rentals (1 year or less).

TFRS 16 Leases standard abolishes the dual accounting model currently applied for lessees through recognizing finance leases in the balance sheet whereas not recognizing operational lease. Instead, it is set forth a single model similar to the accounting of finance leases (on balance sheet). For lessors, the accounting applications are almost the same.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

#### **ACCOUNTING PRINCIPLES (Continued)**

#### **CHANGES IN ACCOUNTING POLICIES (Continued)**

#### TFRS 16 Leases (Continued)

This standard is applied with modified retrospective approach recognizing the cumulative effect of initially applying the standard at the date of initial application. In this context, comparative information is not restated.

The Parent Bank recognizes a lease liability and a right-of-use asset at the date of initial application TFRS 16 for leases previously classified as an operating lease applying TAS 17. The Parent Bank measures that lease liability by the present value of the remaining lease payments, discounted using the Bank's incremental borrowing rate at the date of initial application. Besides, the Parent Bank measures that right-of-use asset at an amount equal to the lease liability, adjusted by the amount of any prepaid or accrued lease payments relating to that lease recognized in the statement of financial position immediately before the date of initial application.

#### The effects of application of TFRS 16

|                         | 31 December 2018 | TFRS 16<br>Classification<br>Effect | TFRS 16<br>Transition<br>Effect | 1 January 2019 |
|-------------------------|------------------|-------------------------------------|---------------------------------|----------------|
| Properties (Net)        | -                | 888                                 | 81.768                          | 82.656         |
| Tangible assets (Net)   | 52.116           | -                                   | 5.707                           | 57.823         |
| Other assets (Net)      | 164.410          | (888)                               | -                               | 163.522        |
| Lease liabilities (Net) |                  | -                                   | 87.475                          | 87.475         |

# II. EXPLANATIONS ON USAGE STRATEGY OF FINANCIAL ASSETS AND FOREIGN CURRENCY TRANSACTIONS

The Parent Bank's main field of operations are; to provide all kinds of domestic and foreign currency cash, non-cash loans, make transactions in domestic and foreign capital markets, collect current and participation accounts. As of reporting date, an important part of the Parent Bank's resources consists of funds collected, funds borrowed and shareholders equity. Bank evaluates these resources on lease certificates and loans. Bank's liquidity position considered as defraying all the maturing liabilities.

The procedures including foreign currency were recorded based on the buying rate of the counter ruling at the transaction date. Foreign currency denominated monetary assets and liabilities are valued with the period end exchange rates announced by the Central Bank of Turkey converting them into Turkish Lira and valuation differences of foreign currencies have been recognized under the net foreign exchange income/expense account.

The foreign currency exchange differences resulting from the translation of debt securities issued and monetary financial instruments are reflected in the income statement. There are no foreign currency differences capitalized by the Parent Bank.

The Bank carries out the balance sheet and equity management within the risk limits by the Asset and Liability Committee determined by the Board of Directors in order to keep the liquidity, exchange rate and credit risks within certain limits and to maximize the profitability in consideration of the market conditions within the possibilities.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

#### **ACCOUNTING PRINCIPLES (Continued)**

### III. EXPLANATIONS ON INVESTMENTS IN ASSOCIATES, SUBSIDIARIES AND JOINT VENTURES

#### a. Consolidation principles applied:

The consolidated financial statements have been prepared in accordance with the procedures listed in the "Communiqués related to the Regulation on the Preparation of the Consolidated Financial Statements of Banks" published in the Official Gazette No. 26340 dated 8 November 2006 and the "Consolidated Financial Statements" ("TFRS 10").

#### 1. Consolidation principles for subsidiaries:

Subsidiaries (including special purpose entity) are all entities, in which the Group has power to control the financial and operating policies for the benefit of the Parent Bank, either (a) through the power to exercise more than 50% of the voting rights relating to shares in the companies owned directly and indirectly by itself; or (b) although not having the power to exercise more than 50% of the using rights, otherwise having the power to exercise control over the financial and operating policies.

Control is evident when the Parent Bank owns, either directly or indirectly, the majority of the share capital of the company or owns the privileged shares or owns the right of controlling the operations of the company in accordance with the agreements made with other shareholders or owns the right of appointment or the designation of the majority of the board of directors of the company.

Subsidiaries are consolidated with full consolidation method by considering the outcomes of their activities and the size of their assets and shareholders' equity in scope of the materiality principle.

Financial statements of the related subsidiaries are included in the consolidated financial statements beginning from the date control on their activities are transferred to the Group. Subsidiaries will be excluded from the scope of consolidation at the date that control is over. Where necessary, accounting policies of subsidiaries have been changed to ensure consistency with the policies adopted by the Group.

In accordance with the full consolidation method, balance sheet, income statement and off balance sheet items of the subsidiaries have been 100% consolidated line by line with the balance sheet, income statement and off balance sheet of the Parent Bank. The book value of the investments of the Group in each subsidiary has been netted off with the portion of each subsidiary's capital that belongs to the Group. Unrealized gains and losses and balances resulting from the transactions among the subsidiaries included in consolidation have been eliminated. In order to determine the net income of the Group, minority shares in the net income of the consolidated subsidiaries have been identified and deducted from the net income of the subsidiary.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

#### **ACCOUNTING PRINCIPLES (Continued)**

# III. EXPLANATIONS ON INVESTMENTS IN ASSOCIATES, SUBSIDIARIES AND JOINT VENTURES (Continued)

The subsidiaries included in consolidation, their title, their place of incorporation, their main activities and their effective shareholding rates are as follows:

| 31 March 2019                      |                          |                        |                        |               |
|------------------------------------|--------------------------|------------------------|------------------------|---------------|
|                                    |                          |                        | Parent Bank's<br>Share | Parent Bank's |
| Title                              | Address (City / Country) | Main Activities        | Percentage             | - поп от опр  |
| Ziraat Katılım Varlık Kiralama A.Ş |                          | Rent Certificate Issue | 100                    | 100           |
| ZKB Varlık Kiralama A.Ş.           | İstanbul/Turkey          | Rent Certificate Issue | 100                    | 100           |

Ziraat Katılım Varlık Kiralama A.Ş was established and registered to the trade registry in 22 January 2016 with the permission taken from "Banking Regulation and Supervision Agency" and "Capital Markets Board of Turkey". Ziraat Katılım Varlık Kiralama A.Ş has been founded to operate lease certificate according to rulings of Capital Markets Board of Turkey which was dated 7 June 2013 and numbered 28760 serial: 3 no: 61.1 published in Official Gazette. ZKB Varlık Kiralama Anonim Şirketi was established on 19 July 2017 with TL 50 capital amount paid by the Main Shareholder Bank. It began to operate after the registration on 8 September 2017.

#### 2. Consolidation principles of associates and joint ventures:

Ziraat Yatırım Menkul Değerler A.Ş., an intermediary institution of the Parent Bank, pursuant to the "Communiqué On Preparation Of Consolidated Financial Statements Of Banks", is accounted in the consolidated financial statements using the equity method. Accounting policies used by Ziraat Yatırım Menkul Değerler A.Ş. are not different from the Parent Bank's accounting policies.

The Parent Bank prepares its consolidated financial statements in accordance with the "Communiqué On Preparation Of Consolidated Financial Statements Of Banks" tab by including its subsidiaries or financial institutions. In this context, the credit institutions or financial affiliates of the Bank are accounted for in the consolidated financial statements by equity method in accordance with TAS 28 "Investments in Associates and Joint Ventures"

Information on the associate accounted by equity method:

| 0                                       |   |             |   |
|---|---|-------------|---|
| 0.0000000000000000000000000000000000000 | 1                                       | Subsidiries | Direct and Indirect                           |
|   | Business Activity                       | Ratios (%)  | Subsidiries Ratios (%)                        |
| İstanbul/Türkiye                        | Intermediary Institution                | 24          | 24  |
|   | 0.0000000000000000000000000000000000000 |             | (City / Country) Business Activity Ratios (%) |

#### 3. Accounting for business combinations under common control:

According to Turkey Financial Reporting Standards there is no special requirements for recognition in business combinations under common control. Therefore, subject to common control business of the acquirer in the merger, No. 2018-1 issued by POA of Turkish Financial Reporting Standards for the implementation of pooling of interest method is used. According to this method:

- 1. The acquirer recognizes the assets and liabilities of the acquirer into the financial statements at their carrying amounts determined in accordance with TFRS at the date of merger.
- 2. The acquirer measures the value of the non-controlling interests, if any, at the date of the merger over the proportional share of the carrying values of the assets and liabilities to which they relate. Changes in non-controlling interests arising from the merger are accounted for as equity transactions in accordance with TFRS 10 Consolidated Financial Statements.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

#### **ACCOUNTING PRINCIPLES (Continued)**

# III. EXPLANATIONS ON INVESTMENTS IN ASSOCIATES, SUBSIDIARIES AND JOINT VENTURES (Continued)

- 3. Accounting for business combinations under common control (Continued)
- 3. Costs arising from the merger are recognized directly in profit or loss.
- 4. Goodwill does not exist in business combinations under common control.
- 5. The principles set forth in Articles 6 and 7 are applied in order to eliminate any possible asset liability mismatch arising from a business combination subject to common control.
- 6. When the merger is recognized in ways other than a share exchange (eg when the merger occurs by cash payment or without paying any price):
- (a) If the carrying amount of the acquired net assets exceeds the transferred value, the difference is recognized as the additional capital of the shareholders and the value of the Share Premium item is increased.
- (b) If the transferred amount exceeds the carrying amount of the acquired net assets at the date of the merger, the difference is reflected in the "a Combination of Entities or Business Under Common Control" as an item reducing the equity.

TFRS 3 is applied in the calculation of the transferred amount as of the merger date. However, in a merger subject to progressive joint control, the acquirer measures the equity shares in the acquired acquisitions over the book value at the beginning of the comparative period. However, equity shares acquired on a comparative date are measured at the purchase price. The acquirer eliminates the income or expenses that are reflected to the financial statements in relation to these shares in the period between these dates and the merger date.

- 7. When the merger is realized through share exchange:
- (a) The shares issued by the acquirer are included in the financial statements at their nominal values. Therefore, any share premiums related to these shares are not reflected in the financial statements.
- (b) The difference found by subtracting the nominal value of the shares issued by the acquirer from the book value of the acquired net assets of the merger on the date of merger is reflected to the "Effect of Mergers Including Joint Controlled Entity or Entities".
- 8. When the merger is recognized partly through the exchange of shares and partly through the payment of other payments, the percentage of the acquired business is determined on the basis of the fair values of the issued shares and other amounts transferred and the clauses of Article 6 and 7 is applied accordingly.
- 9. The financial statements of the comparative period are restated as if the merger is recognized at the beginning of the period.
- 10. In the event that the subsidiary acquired as a result of a business combination subject to joint control is subsequently lost, the relevant clauses of TFRS 10 Consolidated Financial Statements are applied. When there is an amount recorded in the "a Combination of Entities or Business Under Common Control", the amount is transferred to "Retained Earnings / Losses" and explained in the disclosures. The entity also discloses the gain or loss arising from the loss of control of the subsidiary in the statement of profit or loss and other comprehensive income in a separate item (Gains / Losses from the disposal of a subsidiary subject to joint control).

If the entity acquired as a result of a business combination subject to joint control expires and is included in the acquirer, or if such a situation arises or the subsidiary is subsequently dissolved, the amounts included in a Combination of Entities or Business Under Common Control or Entities shall be are transferred to previous years' profits / losses in equal installments within 5 accounting periods.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

#### **ACCOUNTING PRINCIPLES (Continued)**

# III. EXPLANATIONS ON INVESTMENTS IN ASSOCIATES, SUBSIDIARIES AND JOINT VENTURES (Continued)

#### 3. Accounting for business combinations under common control (Continued)

Acquired assets and liabilities are recorded at the book value previously recorded in the consolidated financial statements of the Group's shareholders. The equity items of the acquired companies are added to the same items in the Group's equity, except for the capital, and the resulting profit or loss is recognized in the equity.

With the Board of Directors decision dated 21 February 2019 and numbered 6/1, the Parent Bank takes over Ziraat Finansal Kiralama A.Ş. As a result of the merger, Ziraat Finansal Kiralama A.Ş.'s 24% stake in Ziraat Yatırım Menkul Değerler A.Ş. transferred to the Parent Bank.

This merger is evaluated as "Business Combinations Under Common Control" within the scope of the POA No. 2018-1 "Implementation of Resolutionfor the Turkish Accounting Principles" and pooling of interest method is applied. In accordance with the related resolution, the financial statements have not been restated as of the beginning of the reporting period in which the joint control occurs taking advantage of the exception presented to the entities engaged in interim financial reporting and have not been presented comparatively from the beginning of the reporting period.

### IV. EXPLANATIONS ON FORWARD AND OPTION CONTRACTS AND DERIVATIVE INSTRUMENTS

The Parent Bank's derivative financial instruments consist of forward foreign currency buy/sell agreements.

Derivative financial instruments of the Parent Bank are classified under "TFRS 9 Financial Instruments" ("TFRS 9"), "Derivative Financial Assets at Fair Value through Profit or Loss" or "Derivative Financial Assets at Fair Value through Other Comprehensive Income".

Derivative transactions are valued at their fair values subsequent to their acquisition. In accordance with the classification of derivative financial instruments, if the fair value is positive, the amount is classified as "Derivative Financial Assets at Fair Value Through Profit or Loss", if the fair value is negative, the amount is classified as "Derivative Financial Liabilities at Fair Value Through Profit or Loss". The fair value differences of derivative financial instruments are recognized in the income statement under trading profit/loss line in profit/loss from derivative financial transactions.

The fair value of derivative instruments is calculated by taking into account the market value of the derivatives or by using the discounted cash flow model.

The payables and receivables arising from derivative transactions are recorded in off-balance sheet accounts at their agreement amounts.

#### V. EXPLANATIONS ON PROFIT SHARE INCOME AND EXPENSE

Profit share incomes are recognized in accordance with internal rate of return method. The Parent Bank calculates expense accrual in accordance with the unit value calculation method on sharing accounts and reflects these amounts in "Funds Collected" account on the balance sheet.

#### VI. EXPLANATIONS ON FEES AND COMMISSION INCOME AND EXPENSES

Commission income from banking, agency, intermediary services is recognized as income on the date collected. Whereas, commission income from individual, corporate and entrepreneurial cash and non-cash loans are recognized on an accrual basis by using internal rate of return method and transferred to the income statement in accordance with the matching principle. Other fees and commission expenses are recorded as expense on the date they are paid.

Commissions and fees received from cash loans and relating to the future periods are recorded to the "Unearned Revenues" account under "Other Liabilities" on the balance sheet.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

#### **ACCOUNTING PRINCIPLES (Continued)**

#### VII. EXPLANATIONS ON FINANCIAL ASSETS

Financial assets are recognized or derecognized according to TFRS 9 Financial Instruments section three Recognition and Derecognition. Financial assets are measured at fair value at initial recognition in the financial statements. During the initial recognition of financial assets other than "Financial Assets at Fair Value Through Profit or Loss", transaction costs are added to fair value or deducted from fair value. They are included in the balance sheet of the Parent Bank, if the Parent Bank is a legal party to these instruments.

The Parent Bank categorizes its financial assets as "Fair Value Through Profit/Loss", "Fair Value Through Other Comprehensive Income" or "Measured at Amortized Cost". Financial instruments comprise financial assets and liabilities and derivative instruments. This classification is based on the contractual cash flow characteristics of the financial assets and related business model used for management of the financial assets at initial recognition.

#### a. Financial assets at fair value through profit or loss:

"Financial assets at fair value through profit/loss" are financial assets that are either acquired for generating a profit from short term fluctuations in prices or are financial assets included in a portfolio aiming to short-term profit making.

Financial assets at the fair value through profit or loss are initially recognized at fair value and remeasured at their fair value after recognition.

All gains and losses arising from these valuations are reflected in the statement of profit/loss.

The Parent Bank does not have any financial assets classified as "Financial Assets at Fair Value Through Profit or Loss".

#### b. Financial assets at fair value through other comprehensive income

In addition to Financial assets within a business model that aims to hold to collect contractual cash flows and aims to hold to sell, financial asset with contractual terms that lead to cash flows are solely payments of principal and profit share at certain dates, they are classified as fair value through other comprehensive income.

Financial assets at fair value through other comprehensive income are recognized by adding transaction cost to acquisition cost reflecting the fair value of the financial asset. After the recognition, financial assets at fair value through other comprehensive income are remeasured at fair value. Profit share income calculated with internal rate of return method arising from financial assets at fair value through other comprehensive income and dividend income from equity securities are recorded to income statement. "Unrealized gains and losses" arising from the difference between the amortized cost and the fair value of financial assets at fair value through other comprehensive income are not reflected in the income statement of the period until the acquisition of the asset, sale of the asset, the disposal of the asset, and impairment of the asset and they are accounted under the "Accumulated other comprehensive income or expense to be reclassified through profit or loss" under shareholders' equity.

During the initial recognition, the Bank does not qualify as a contingent consideration in the financial statements of an entity acquired in a business combination where a business combination is not held for commercial purposes or where a TFRS 3 Business Combinations standard is applied; in respect of recognizing in statement profit or loss and other comprehensive income of the changes in subsequent periods in the fair value of an investment in equity instruments under TFRS 9, an irrevocable preference can be made. The Bank makes this option separately for each financial instrument.

The related fair value differences recognized in other comprehensive income are transferred to profit or loss in the following periods and transferred to previous years' profit / loss. Dividends on such investments are recognized in profit or loss unless it is explicitly required to recover part of the cost of the investment. The equity instruments, whose fair value difference is reflected in other comprehensive income, are not subject to impairment calculation.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

#### **ACCOUNTING PRINCIPLES (Continued)**

#### VII. EXPLANATIONS ON FINANCIAL ASSETS (Continued)

#### c. Financial assets Measured at amortized cost:

Financial assets that are held for collection of contractual cash flows where those cash flows represent solely payments of principal and profit share are classified as financial assets measured at amortized cost.

Financial assets measured at amortized cost are initially recognized at acquisition cost including the transaction costs which reflect the fair value of those instruments and subsequently recognized at amortized cost by using internal rate of return method. Profit share income obtained from financial assets measured at amortized cost is accounted in income statement.

#### Loans:

Loans are financial assets that are originated by the Parent Bank by providing goods and services to the borrower. Loans are initially recognized at acquisition cost plus transaction costs presenting their fair value and thereafter measured at amortized cost using the "Internal Rate of Return Method".

Loans are initially carried at cost value. Loans are measured at amortized cost with internal rate of return. Short-term and long-term loans are grouped as open or guaranteed; FC loans are recognized with fixed price and revalued by the counter foreign exchange buying rate of the Parent Bank. Foreign exchange indexed loans are used as TL by the valid counter foreign exchange buying rate of the Parent Bank at usage date. Repayments of these loans are collected as calculated TL value by the valid counter foreign exchange selling rate of the Parent Bank at installment date.

The Parent Bank's loans are recognized under the "Measured at Amortized Cost" account.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

#### **ACCOUNTING PRINCIPLES (Continued)**

#### VIII. EXPLANATIONS ON IMPAIRMENT OF FINANCIAL ASSETS

#### **Explanations on expected loss provisions**

The main principle of the expected credit loss model is to reflect the general outlook of deterioration or improvement in the credit quality of financial instruments. The amount of expected credit losses known as loss provision or provision varies according to the degree of increase in credit risk. There are two measurements according to the general approach:

- 12-Month Expected Loss Provision (Stage I) applies to all assets unless there is a significant deterioration in credit quality.
- Lifetime Expected Loss Provision (Stage II and Stage III) is applied when there is a significant increase in credit riskImpairment for expected loss,

#### **Impairment**

As of 1 January 2018, the Parent Bank recognize provisions for impairment in accordance with TFRS 9 requirements according to the "Regulation on the Procedures and Principles for Classification of Loans by Banks and Provisions to be set aside" published in the Official Gazette dated 22 June 2016 numbered 29750. In this framework, as of 31 December 2017, method of provisions for impairment as set out in accordance with the related legislation of BRSA is changed by applying the expected credit loss model under TFRS 9.

The expected credit loss model includes instruments that are recorded at amortized cost or at fair value in other comprehensive income tables (such as bank deposits, loans and finance lease receivables) and, in addition, financial lease receivables that are not measured at fair value through profit or loss, credit commitments and financial guarantee contracts.

The guiding principle of the expected credit loss model is to reflect the increase in credit risk of financial instruments or the general view of the recovery. The amount of allowance for the loss depends on the extent of the increase in credit risk since the initial issuance of the loan.

Expected credit loss is an estimate of the expected credit losses over the life of a financial instrument also the following aspects are important for the measurement.

- Probability-weighted and neutral amount determined by taking into account possible outcomes,
- Time value of money,
- Reasonable and supportable information on past events, current conditions and forecast of future economic conditions, at the time of reporting, without excessive cost and effort.

These financial assets are divided into three categories depending on the gradual increase in credit risk observed since their initial recognition:

#### 12 month expected credit losses (stage 1)

For the financial assets at initial recognition or that do not have a significant increase in credit risk since initial recognition. Impairment for credit risk is recorded in the amount of 12-month expected credit losses. For such assets impairment for credit risk is recorded in the amount of 12-month expected credit losses.

It is valid for all assets unless there is a significant deterioration in the quality of the loan. The expected 12 month loss values (within 12 months after the reporting date or within a shorter period if the life of a financial instrument is shorter than 12 months) are part of the estimation of loss of life expectancy.

#### Significant increase in credit risk (stage 2)

In the event of a significant increase in credit risk since initial recognition, the financial asset is transferred to Stage 2. expected credit loss is determined on the basis of the instrument's lifetime expected credit losses.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

#### **ACCOUNTING PRINCIPLES (Continued)**

#### VIII. EXPLANATIONS ON IMPAIRMENT OF FINANCIAL ASSETS (Continued)

#### Impairment(Continued)

#### Credit-impaired losses (stage 3 / specific provision)

Includes financial assets that have objective evidence of impairment at the reporting date. For these assets, lifetime expected credit losses are recognized and profit share revenue is calculated on the net carrying amount.

The Parent Bank assumes that as default in the following two cases:

- Objective Default Definition: This means that the debt is overdue by more than 90 days.
- Subjective Default Definition: It means that the debt is not paid. In the event that the debtor cannot fulfill the debts related to the loan, the debtor is considered to be in default regardless of the number of delay days.

The collective valuation of financial instruments is based on homogeneous group assets resulting from portfolio segmentation based on similar credit risk and product characteristics. This section presents an overview of the risk parameter estimation methods for the damage assessment approach that is expected on a common basis for each stage.

Credits that differ in cash flows or have different characteristics with other credits may be subject to individual valuation instead of aggregate valuation. A credit loss can be defined as the difference between all contractual cash flows that are outstanding under the contract and the original expected value and discounted cash flows. When cash flows are estimated, the following situations are considered.

- During the expected life of the financial instrument, all contractual terms of the financial instrument,
- Cash flows expected to be obtained from collateral sales.

#### **Probability of Default**

Probability of default refers to the likelihood that a loan will default at a certain time. In Default Probability models, sectoral information for the corporate portfolio and product information for the individual portfolio are taken as the basis

#### **Default Amount**

The default amount represents the expected gross receivable if a loan is defaulted.

#### Loss Given Default

Loss given default refers to the ratio of the economic net loss resulting from the default of a loan to the default amount. In other words, it refers to the ratio of net loss due to a defaulted loan to the balance at the time of default.

#### **Future Expectations**

The effect of future expectations is included in the credit risk parameters used in the calculation of expected credit losses by using scenarios related to macroeconomic factors. The main macroeconomic indicators that create these estimation models are Gross Domestic Product (GDP) and Consumer Price Index (CPI). Macroeconomic estimation models include more than one scenario and the related scenarios are taken into account in the expected credit loss calculations



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

#### **ACCOUNTING PRINCIPLES (Continued)**

#### IX. EXPLANATIONS ON OFFSETTING OF FINANCIAL ASSETS AND LIABILITIES

Financial assets and liabilities shall be offset and the net amount presented in the balance sheet when, and only when the Parent Bank currently has a legally enforceable right to set off the recognized amounts or intends either to collect/settle on a net basis or to realize the asset and settle the liability simultaneously.

# X. EXPLANATIONS ON SALES AND REPURCHASE AGREEMENTS AND LENDING OF SECURITIES

As of the balance sheet date, there are no securities lending transactions of the Parent Bank. Central Bank of the Republic of Turkey ("CBRT") made some changes on orders for open market transactions ("OMT") and prepared an additional frame contract for participation banks in order to present rent certificates to open market operations of CBRT in accordance with the principles of participation banks. According to this agreement; a new type of transaction was formed which enables participation banks to resell or repurchase rent certificates on their portfolio to CBRT when they are in need of funding or in attempt to evaluate the excess liquidity. The Bank performs purchase tenders which are held by CBRT of which maturities are weekly; in return for rent certificates that are reported as assets in balance sheet in order to raise funds.

# XI. EXPLANATIONS ON ASSETS HELD FOR SALE AND DISCONTINUED OPERATIONS AND RELATED LIABILITIES

Property and equipment held-for-sale consist of tangible assets that were acquired due to non-performing loans and receivables of the Parent Bank, and are accounted in the financial statements in accordance with the regulations of "Turkish Financial Reporting Standard for Assets Held for Sale and Discontinued Operations (TFRS 5)".

Assets which meet the criteria to be classified as held for sale are measured by the book value or the fair value from which the cost of sales is deducted, whichever is lower and no more amortization is made for such assets; and these assets are shown separately on the balance sheet. In order to classify an asset as an held for sale, the related asset (or the group of assets to be disposed of) should be able to be sold immediately and the probability of sale for such assets (or group of assets to be disposed of), should be high under current conditions.

The properties obtained from the Parent Bank's receivables are shown at assets held for sale line according to the execution of the forward sales agreement.

A discontinued operation is a part of a bank's business classified as sold or held-for-sale. The results of the discontinued operations are disclosed separately in the income statement. The Parent Bank has no discounted operations.

As of 31 March 2019, the Parent Bank's held for sale assets is TL 40.252 (31 December 2018: TL 4.259).

#### XII. EXPLANATIONS ON GOODWILL AND OTHER INTANGIBLE ASSETS

As of the balance sheet date, the Parent Bank has no goodwill within the financial statements.

Other intangible assets are measured at cost on initial recognition and any directly attributable costs of setting the asset to work for its intended use are included in the initial measurement. Subsequently, intangible assets are carried at historical costs after the deduction of accumulated depreciation and the provision for value decreases.

Other intangible assets are amortized by using the straight line method based on their useful life. Useful life of other intangible assets are determined by the consideration of items as; useful life of asset, maintenance costs incurred to obtain expected economic benefit from assets and technical, technological or any other type of obsolescence.

The Parent Bank recognizes its software costs incurred under the intangible assets - intangible rights account and the qualifying expenses are added to software's initial costs and amortized over 3-15 years considering the useful life.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

#### **ACCOUNTING PRINCIPLES (Continued)**

#### XIII. EXPLANATIONS ON TANGIBLE ASSETS

Property and equipment is measured at its cost when initially recognized and any directly attributable costs of setting the asset in working order for its intended use are included in the initial measurement.

Subsequent to recognition, tangible fixed assets are presented in financial statements at cost less any accumulated depreciation and impairment loss, if any. Tangible fixed assets are amortized by using the straight-line method over their estimated useful lives.

Applied depreciation rates are as follows;

Vehicles and Fixtures : 2% – 25%

Operational Lease Improvement Costs (Leasehold Improvements) : Leasing Period – 5 years

Gains or losses emerging from the disposal of tangible assets are recognized in the profit or loss account as difference between net revenue of a related intangible asset and its net book value.

The depreciation of an asset held for a period less than a full financial year is calculated as a proportion of the full year depreciation charge from the date of acquisition to the financial year end. Leasehold improvements are depreciated over their estimated economic useful lives in equal amounts. The estimated economic useful lives cannot exceed the leasing period.

There is no tangible assets held for sale.

#### XIV. EXPLANATIONS ON LEASING TRANSACTIONS

**Operational Leasing Operations** 

Transactions as a lessee

At the beginning of a contract, the Parent Bank evaluates whether the contract has a lease or does not include a lease. In the event that the contract is transferred for a certain period of time to the right to control the use of the asset defined for a price, this contract is of a rental nature or includes a lease. The Bank reflects the existence of a right of use and a lease liability to the financial statements at the effective date of the lease.

Right of use;

The right of use asset is recognized first by cost method and includes below:

- a) The initial measurement amount of the lease obligation,
- b) the amount obtained by deducting all the rental incentives received from all lease payments made at or before the beginning of the lease;
- c) all initial direct costs incurred by the Bank

When applying the cost method, the existence the right of use:

- a) Measures by deducting accumulated depreciation and accumulated impairment losses and
- b) the restatement of the lease obligation at the restated cost.

The Parent Bank applies princible of amotization in TAS 16 Property, Plant and Equipment while depreciating the right of use.

Lease Liabilities

At the date of the effective leasing of the lease, the Parent Bank measures its leasing liability at the present value of the lease payments not paid at the time. Lease payments are discounted using the imputed rate of interest in the lease if they can be easily determined. If this rate cannot be easily determined, the Bank uses the Bank's alternative borrowing rate. Lease payments that are included in the measurement of the lease liability at the date the lease is commenced consist of the unpaid payments to be made for the right of use during the lease term of the underlying asset and the date on which the lease has actually begun.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

#### **ACCOUNTING PRINCIPLES (Continued)**

#### XIV. EXPLANATIONS ON LEASING TRANSACTIONS (Continued)

After the effective date of the lease, the Bank measures the leasing liability as follows:

- a) Increases the book value to reflect the rate of profit in the lease obligation,
- b) Reduces the book value to reflect the rent payments made and
- c) Re-assess the book value to reflect re-evaluations and reconstructions, or to reflect the lease payments that are fixed on the revised basis.

#### Financial Leasing Transactions

The Participation Bank participates in leasing transactions as lessor. The Participation Bank presents the leased assets as a receivable equal to the net leasing investment amount in the balance sheet. The total of the lease payments is gross in the financial leasing receivables account including the dividends and principal amounts. The profit share, which is the difference between the total of the lease payments and the cost of the related fixed assets, is included in the unearned finance lease income account. As the lease payments are realized, the rent amount is deducted from the financial lease receivables account; The profit share is reflected in the statement of profit or loss by deducting from the unearned profit share income account.

#### XV. EXPLANATIONS ON PROVISIONS AND CONTINGENT LIABILITIES

Provisions other than the expected loss provisions set for loans and other receivables and provisory liabilities are accounted in accordance with TAS 37 "Turkish Accounting Standard on Provisions, Contingent Liabilities and Contingent Assets Corresponding".

The Parent Bank provides provision in case of an existing liability (legal or implicit) as a result of an incident that took place in the past, there is possibility of disposal of assets that bring economic benefit and the liability is measurable. When a reliable estimate of the amount of obligation cannot be made, it is considered that a "contingent" liability exists and it is disclosed in the related notes to the financial statements.

For transactions that can affect financial structure, provisions are provided by using the existing data if they are accurate, otherwise by using the estimates.

As of the balance sheet date, there are no probable contingent liabilities resulting from past events whose amount can be reliably measured.

Contingent assets usually arise from unplanned or other unexpected events that give rise to the possibility of an inflow of economic benefits to the entity. Contingent assets are not recognized in financial statements since this may result in the recognition of income that may never be realized. Contingent assets are disclosed where an inflow of economic benefits is probable. Contingent assets are assessed continually to ensure that developments are appropriately reflected in the financial statements. If it has become virtually certain that an inflow of economic benefits will arise, the asset and the related income are recognized in the financial statements in which the change occurs.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

#### **ACCOUNTING PRINCIPLES (Continued)**

#### XVI. EXPLANATIONS ON OBLIGATIONS RELATED TO EMPLOYEE RIGHTS

#### a. Employment termination and vacation benefits

Liabilities related to severance pay and right to leave calculated according to the regulations of the TAS 19 "Accounting Standard of Employee Benefits".

According to the related regulation, the Group is obliged to pay termination benefits depending on the arise of the legal conditions for employees who retire, die, quit for their military service obligations, who have been dismissed as defined in the related regulation or (for the female employees) who have voluntarily quit within one year after the date of their marriage. According to the related legislation, depending on the status and position of the employee in the Bank and social security institution, Employment Termination Benefit Provision calculation is based on the final salary at the date of retirement or leave (to the extent that the payments and/or salary amount does not exceed the Employment Termination Benefit Provision ceiling). Employment Termination Benefit is calculated based on actuarial assumptions.

The Group's liabilities related to future severance pay and right to leave calculated and reflected to the financial statements on the net present value. The Parent Bank benefits from independent actuaries on determination of obligation and makes assumptions on discount rate, employee turnover rate, and future raise in salaries. As of 31 March 2019, the Parent Bank's employee termination benefit is TL 5.824 (31 December 2018: TL 5.056).

Unused vacation liability is calculated based on number of unused vacation days which is calculated by subtracting used vacation days of all personnel from legally deserved vacation days. As of 31 March 2019 unused vacation liability of the Parent Bank is TL 5.515 (31 December 2018: TL 3.584).

The Group is not employing its personnel by means of limited-period contracts.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

#### **ACCOUNTING PRINCIPLES (Continued)**

#### XVI. EXPLANATIONS ON OBLIGATIONS RELATED TO EMPLOYEE RIGHTS (Continued)

# b. T.C. Ziraat Bankası and T. Halk Bankası employee pension fund foundations (TZHEMSAN) liability

Some of the Bank's personnel are the members of T.C. Ziraat Bankası and T. Halk Bankası A.Ş. Employees' Pension Fund ("Fund") which was established by 20th provisional article of Social Security Law Act numbered 506. Provisional article 23 of the Banking Act No: 5411 requires the Bank's pension funds founded in the scope of SIA to be transferred to the Social Insurance Institution (SII) within 3 years subsequent to the publishing date of the act. The procedure and essentials for the transfer were determined by the Council of Ministers' decision dated 30 November 2006 and numbered 2006/11345 and accordingly, both pension fund foundations would have been transferred to SSI. However, with the decree of the Constitutional Court numbered E.2005/139, K.2007/13 and K.2007/33 published in the Official Gazette dated 31 March 2007 and numbered 26479, the first paragraph of the temporary first article of the provisional article 23 of the Banking Act No: 5411 is cancelled and the execution has been ceased starting from the date the decree is published.

After the justified decree related to cancelling the provisional article 23 of the Banking Law was announced by the Constitutional Court, Turkish Grand National Assembly started to work on establishing new legal regulations, and after it was approved at the General Assembly of the TGNA, the Law numbered 5754 "Emendating Social Security and General Health Insurance Act and Certain Laws and Decree Laws" ("Renewed Law"), which was published on the Official Gazette dated 8 May 2008 and numbered 26870, came into effect.

The new law decrees that the contributors of the bank pension funds, the ones who receive salaries or income from these funds and their rightful beneficiaries will be transferred to the Social Security Institution and will be subject to this Law within 3 years after the release date of the related article, without any need for further operation. The three year transfer period can be prolonged for maximum 2 years by the Cabinet decision. In accordance with the related legislation, as of the transfer date, the income and expenses of the transferred funds will be considered by the insurance branches and the cash value of the liabilities will be calculated with the actuarial interest rate 9,80%. Moreover, after the transfer to SSI, the unfulfilled other social rights and payments existed in the settlement deeds of the subjected pension funds of the transferred participants, members or the rightful owners will be continued to be fulfilled by the employer entities of the funds and its participants.

According to the 58th And the temporary 7th Article of the Banking Law, the sentence which states that the banks cannot transfer funds in order to fulfill the deficit of the Funds from 1 January 2008, has been postponed up to five years.

However related transfer period has been prolonged for the banks, insurance and reinsurance companies, chamber of commerce, chamber of industries, stock exchanges or their Funds founded for their organization's personnel and monthly payment or income earners and their rightful owners, as a part of the temporary 20th Statute of the law numbered 506, to transfer to the Social Security Institution (SSI) for 2 years by the Cabinet decision, which was published on the Official Gazette dated 9 April 2011 and numbered 27900.

In addition, by the Law numbered 6283 "Emendating Social Security and General Health Insurance Act", which was published on the Official Gazette dated 8 March 2012 and numbered 28227, this period of 2 years has been raised to 4 years.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

#### **ACCOUNTING PRINCIPLES (Continued)**

#### XVI. EXPLANATIONS ON OBLIGATIONS RELATED TO EMPLOYEE RIGHTS (Continued)

# b. T.C. Ziraat Bankası and T. Halk Bankası employee pension fund foundations (TZHEMSAN) liability (Continued)

Based on the Council of Ministers' decree numbered 2014/6042 and issued in the Official Gazette numbered 28987 dated 30 April 2014, the participants of the funds that were founded for the personnel constituting these entities and the ones having salary or income and the right holders of them to Social Security Institution has been extended for one year.

Lastly, 51st article of Law No.6645 dated 23 April 2015, published on Official Gazette and the first paragraph of the transient 20th article of Law No.5510 related to the transfer of Bank and Insurance Funds to Social Security Institution; "Council of Ministers is the authority to determine the date of transfer of banks, insurance and reassurance companies, boards of trade, chambers of industry and stock markets or the participants of funds established for their constitute union personnel and the ones that were endowed salary or income and their beneficiaries within the scope of transient 20th article of Law No.506. As from the transfer date, the participants are considered as insured within the scope of clause (a), first paragraph and 4th article of this Law.

The technical balance sheet report as of 31 December 2018 which is prepared in accordance with the new law and the allowance determined as 9,80%, concluded no technical deficit arises in the above mentioned fund. Since the Bank has no legal right to hold the present value of any economic benefits available in the form of refunds from Pension Fund or reductions in future contributions to Pension Fund, no asset is recognized in the Bank's financial statements.

#### XVII. EXPLANATIONS ON TAXATION

#### a. Current tax

The corporate tax rate of 20% implementation on the Corporate Tax Law No. 5520 was taken into effect on 1 January 2006 after being published in the Official Gazette dated 21 June 2006 numbered 26205, will be applied as 22% for corporation earnings for three years from 1 January 2018 with the regulation dated 28 November 2017 numbered 7061. Furthermore, Cabinet is made authorized to decrease this ratio to 20% from 22%. The Parent bank applies new regulations to its current and deferred tax responsibilities. The corporate tax rate is calculated on the total income of the Parent Bank after adjusting for certain disallowable expenses, exempt income (like affiliate gains) and other allowances. If there is no dividend distribution, no further tax charges are made.

Dividends paid to non-resident corporations, which have a place of business or permanent attorney in Turkey or to resident corporations are not subject to withholding tax. Otherwise, dividends paid are subject to withholding tax at the rate of 15%. An increase in capital via issuing bonus shares is not considered as profit distribution and no withholding tax incurs in such a case.

Corporations are required to pay advance corporate tax quarterly at the current rate on their corporate income. According to Tax Procedural Code Circular No: 115 dated 29/03/2019, Advance tax is declared by the 14th and paid by the 17th day of the second month following each calendar quarter end. Advance tax paid by corporations for the current period is credited against the annual corporation tax calculated on the annual corporate income in the following year. Despite the offset, if there is temporary prepaid tax remaining, this balance can be refunded or used to offset any other financial liabilities to the government.

According to 5.1.e. article of Corporation Tax Law which is important tax exemption that is applied by banks, corporations' 50% of revenues that occur from selling of their real estates, are in assets, that belong to the corporations at least two years (730 days), 75% of revenues that occur from selling their founding bonds that are belong to the corporations as long as time of participation stocks, redeemed shares and option to call are exempted from Corporation Tax (It was changed with 89th article of code 7061 that entries into force in 5 December 2017. According to dated 23 December 2017 3rd article of Corporation Tax Code (CTC) 14 annunciation this exemption will apply as ratio of 75% for selling that made till the 5 December 2017, after this date it will apply as ratio of 50%).

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

#### **ACCOUNTING PRINCIPLES (Continued)**

#### XVII. EXPLANATIONS ON TAXATION (Continued)

#### a. Current tax (Continued)

This exemption applies to the period the sale is made and the part of return on sales that benefits from the exemption is held in a special fund in the liabilities account until the end of the fifth year started from the following year sale is made. However, the sales payment must be collected until the end of the second calendar year following the year in which the sale is made. Taxes which are not realized in time due to the exemption that hits uncollected sales payment are considered tax loss.

Taxes which does not accrue on time because the applying exemption for the transfer of the exempted part of revenue to the other accounts with other ways out of capitalizing in five years or withdrawn from company or transferring from limited taxpayer corporations to the headquarters, are considered as tax loss. This is also be applicable in the condition of liquidation of business (Except transfers and divisions that make according to this code).

Moreover, according to 5.1.f. article of Corporation Tax Law; corporations which have been fallen to legal proceedings because of owe to the bank or Savings Deposit Insurance Funds, and their warrantees' real estates, participation stocks, founding bonds, redeemed shares, options to call of mortgagors' revenues that used for against debts or transferring to SDIF, 75% of real estates, and 50% others are exempted from Corporation tax.

Under the Turkish Corporate Tax Law, losses can be carried forward to offset against future taxable income for up to five years. Losses cannot be carried back to offset profits from previous periods.

In Turkey, there is no procedure for a final and definitive agreement on tax assessments with tax authorities. Tax returns are required to be filled and delivered to the related tax office until the evening of the 25th of the fourth month following the balance sheet date and the accrued tax is paid on the same date. Tax returns are open for 5 years from the beginning of the year following the balance sheet date and during this period the tax authorities have the right to audit tax returns, and the related accounting records on which they are based, and may issue re-assessments based on their findings.

#### b. Deferred tax

In accordance with TAS 12 "Turkish Accounting Standards Relating to Income Tax", the Parent Bank calculates and recognizes deferred tax for temporary differences between the bases calculated based on the accounting policies used and valuation principles and that calculated under the tax legislation.

Deferred tax is recognized on temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit, and are accounted for using the balance sheet liability method. Deferred tax liabilities are generally recognized for all taxable temporary differences. However, deferred tax assets are recognized for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilized. Such assets and liabilities are not recognized as deferred tax liability or asset if the temporary difference arises from goodwill or from the initial recognition of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

The carrying amount of a deferred tax asset is reviewed at each balance sheet date. Carrying amount of a deferred tax asset can be reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to be applied in the period in which the liability is settled or the asset realized and reflected in the statement of income as expense or income. Moreover, if the deferred tax is related with items directly recorded under the equity in the same or different period, deferred tax is associated directly with equity.

Deferred tax asset and deferred tax liability are presented as net in these financial statements.

The deferred tax benefit is not taken into account in profit distribution in accordance with the relevant circular of BRSA.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

#### **ACCOUNTING PRINCIPLES (Continued)**

#### XVIII. EXPLANATIONS ON ADDITIONAL DISCLOSURES ON BORROWINGS

Borrowings, are recognized using the effective internal rate of return method in the following periods after the initial recognition. The Group has no borrowings that require hedging techniques for accounting and revaluation of debt instruments and liabilities representing the borrowings. There are no debt securities issued by the Bank. The Parent Bank has issued borrowings as sukuk issuances, this through its subsidiary Ziraat Katılım Varlık Kiralama A.Ş. and ZKB Varlık Kiralama A.Ş., these sukuk issuances are provided to the qualified investors without being released through an IPO and the Parent Bank takes place during this operation as a fund user.

#### XIX. EXPLANATIONS ON SHARE CERTIFICATES ISSUED

None.

#### XX. EXPLANATIONS ON ACCEPTANCES

Commitments regarding bill guarantees and acceptances of the Group are presented in the "Off-Balance Sheet" commitments.

#### XXI. EXPLANATIONS ON GOVERNMENT INCENTIVES

There are no government incentives utilized by the Group as of the balance sheet date.

#### XXII. EXPLANATION ON CASH AND CASH EQUIVALENTS

Cash and cash equivalents are cash on hand, demand deposits and other highly liquid short-term investments with maturities of 3 months or less following the date of acquisition, which is readily convertible to a known amount of cash, and does not bear the risk of significant amount of value change. The book values of these assets represent their fair values. Cash equivalents and balances regarding banks are valued by the period end counter foreign currency buying rate of the Bank.

For the purposes of the cash flow statement, "Cash" includes cash, effectives, gold, cash in transit, purchased cheques and demand deposits including balances with the Central Bank; and "Cash equivalents" include interbank money market placements and time deposits at banks with original maturity periods of less than three months.

#### XXIII. EXPLANATION ON SEGMENT REPORTING

Information about operating segments which are determined in line with TFRS 8 "Turkish Accounting Standard about Operating Segments" together with organizational and internal reporting structure of the Group, are disclosed in Note XII. of Section Four.

#### XXIV. EXPLANATIONS ON OTHER MATTERS

According to decision of the Banking Regulation and Supervision Agency dated 18 January 2019 and numbered 8210 of, with the framework Ziraat Katılım Bankası A.Ş board of directos decisions no 6/1 dated 21 February 2019, The Parent Bank (Transferee) and Ziraat Finansal Kiralama A.Ş. (Acquired) are merged in accordance with relevant articles of the Turkish Commercial Code No. 6102,; The merger was registered on 1 March 2019 by the Istanbul Trade Registry Office.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

#### **SECTION FOUR**

#### EXPLANATIONS RELATED TO THE FINANCIAL POSITION AND RISK MANAGEMENT

#### I. EXPLANATIONS ON SHAREHOLDERS' EQUITY

As of 31 March 2019 current period capital amount of the Group is TL 2.933.926 (31 December 2018: TL 2.164.939), and capital adequacy standard ratio is 14,55% (31 December 2018: 12,76%).

#### Information Related To The Components of Consolidated Shareholders' Equity:

| COMMON EQUITY TIER 1 CAPITAL  | Current Period   | Amounts related to treatment                  |
|---|------------------|---|
| Paid-in capital following all debts in terms of claim in liquidation of the Bank  | 31.03.2019       | before 1/1/2014(*)                            |
| Share issue premiums  | 1.750.000        | ***************************************       |
| Reserves  | 405.640          | ***************************************       |
| Gains recognized in equity as per TAS   | 485.549          | ***************************************       |
| Profit  | 5.134<br>457.775 |   |
| Current Period Profit   | 109.450          |   |
| Prior Period Profit   | 348.325          |   |
| Shares acquired free of charge from subsidiaries, affiliates and jointly controlled partnerships and cannot be recognised within profit for the period  | 340.323          | ***************************************       |
| Common Equity Tier 1 Capital Before Deductions  | 2.698.458        | ***************************************       |
| Deductions from Common Equity Tier 1 Capital  |                  | ***************************************       |
| Common Equity as per the 1st clause of Provisional Article 9 of the Regulation on the Equity of Banks   | -                | ***************************************       |
| Portion of the current and prior periods' losses which cannot be covered through reserves and losses reflected in equity in accordance with TAS   | 25.886           |   |
| Improvement costs for operating leasing   | 18.060           |   |
| Goodwill (net of related tax liability)   | -                |   |
| Other intangibles other than mortgage-servicing rights (net of related tax liability)   | 86.991           | ***************************************       |
| Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability)   | •                |   |
| Differences are not recognized at the fair value of assets and liabilities subject to hedge of cash flow risk   | -                | \$\$\$\$\$\$\$\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\ |
| Communiqué Related to Principles of the amount credit risk calculated with the Internal Ratings Based Approach, total expected loss amount exceeds the total provison   | -                | 44-44-1                                       |
| Gains arising from securitization transactions  | -1               |   |
| Unrealized gains and losses due to changes in own credit risk on fair valued liabilities  |                  | **************************************        |
| Defined-benefit pension fund net assets   | -                |   |
| Direct and indirect investments of the Bank in its own Common Equity  |                  | ***************************************       |
| Shares obtained contrary to the 4th clause of the 56th Article of the Law   |                  |   |
| Portion of the total of net long positions of investments made in equity items of banks and financial institutions outside the scope of consolidation where the Bank owns 10% or less of the issued common share capital exceeding 10% of Common Equity of the Bank |                  | ***************************************       |
| Portion of the total of net long positions of investments made in equity items of banks and financial institutions outside the scope of consolidation where the Bank owns 10% or more of the issued common share capital exceeding 10% of Common Equity of the Bank |                  | 7777 3744 4844 4844 4844 4844 4844 4844       |
| Portion of mortgage servicing rights exceeding 10% of the Common Equity   | -                | ······································        |
| Portion of deferred tax assets based on temporary differences exceeding 10% of the Common Equity  | -                |   |
| Amount exceeding 15% of the common equity as per the 2nd clause of the Provisional Article 2 of the Regulation on the Equity of Banks   |                  | ***************************************       |
| Excess amount arising from the net long positions of investments in common equity items of banks and financial institutions outside the scope of consolidation where the Bank owns 10% or more of the issued common share capital                                   |                  | ***************************************       |
| Excess amount arising from mortgage servicing rights  |                  |   |
| Excess amount arising from deferred tax assets based on temporary differences   |                  |   |
| Other items to be defined by the BRSA   | -                |   |
| Deductions to be made from common equity due to insufficient Additional Tier I Capital or Tier II<br>Capital  |                  | VI 18 18 18 18 18 18 18 18 18 18 18 18 18     |
| Total Deductions From Common Equity Tier I Capital  | 130.937          | ***************************************       |
| Total Common Equity Tier 1 Capital  | 2.567.521        | **************************************        |

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

## EXPLANATIONS RELATED TO THE FINANCIAL POSITION AND RISK MANAGEMENT (Continued)

|  | Current<br>Period<br>31.03.2019                    | Amounts related to<br>treatment before<br>1/1/2014(*   |
|--|--|--|
| ADDITIONAL TIER 1 CAPITAL  | 31.03.2019   | 1/1/2014("   |
| Preferred Stock not Included in Common Equity and the Related Share Premiums   |  | ***************************************  |
| Debt instruments and premiums approved by BRSA   | -  |  |
| Debt instruments and premiums approved by BRSA(Temporary Article 4)  |  | The state of the s |
| Additional Tier I Capital before Deductions  | •  | ***************************************  |
| Deductions from Additional Tier I Capital  | -  | ***************************************  |
| Direct and indirect investments of the Bank in its own Additional Tier I Capital   | -  | APO 1 10 10 10 10 10 10 10 10 10 10 10 10 1  |
| Direct and indirect investments of the Bank in its own Additional Tier I Capital   | •  |  |
| Investments of Bank to Banks that invest in Bank's additional equity and components of equity issued by financial institutions with compatible with Article 7.   | -  |  |
| Total of Net Long Positions of the Investments in Equity Items of Consolidated Banks and Financial<br>Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the 10% Threshold<br>of above Tier I Capital                                  | -  | AA112  |
| The Total of Net Long Position of the Direct or Indirect Investments in Additional Tier I Capital of<br>Consolidated Banks and Financial Institutions where the Bank Owns more than 10% of the Issued Share<br>Capital   | -  |  |
| Other items to be defined by the BRSA  | -  |  |
| Transition from the Core Capital to Continue to deduce Components  | -  | ***************************************  |
| Goodwill and other intangible assets and related deferred tax liabilities which will not deducted from Common Equity Tier 1 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)                 | •  |  |
| Net deferred tax asset/liability which is not deducted from Common Equity Tier 1 capital for the purposes of the sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)  | PARAMETER 17-000-00-00-0-0-0-0-0-0-0-0-0-0-0-0-0-0 | ***************************************  |
| Deductions to be made from common equity in the case that adequate Additional Tier I Capital or Tier II  |  |  |
| Capital is not available (-) Total Deductions From Additional Tier I Capital   | -  | ***************************************  |
| Total Additional Tier I Capital  | •  |  |
|  | -  |  |
| Fotal Tier I Capital (Tier I Capital=Common Equity+Additional Tier I Capital) FIER II CAPITAL  | 2.567.521  |  |
| Debt instruments and share issue premiums deemed suitable by the BRSA  |  |  |
| Debt instruments and share issue premiums deemed suitable by BRSA (Temporary Article 4)  | 300.000  |  |
| Provisions (Article 8 of the Regulation on the Equity of Banks)  | -  | ***************************************  |
| Fier II Capital Before Deductions  | 67.437   |  |
|  | 367.437  |  |
| Deductions From Tier II Capital  | -  | Wester III X   |
| Direct and indirect investments of the Bank on its own Tier II Capital (-)   | •  |  |
| nvestments of Bank to Banks that invest on Bank's Tier 2 and components of equity issued by financial institutions with the conditions leclared in Article 8.  |  |  |
| Portion of the total of net long positions of investments made in equity items of banks and financial institutions outside the scope of consolidation where the Bank owns 10% or less of the issued common hare capital exceeding 10% of Common Equity of the Bank (-) |  |  |
| ortion of the total of net long positions of investments made in Additional Tier I Capital item of banks nd financial institutions outside the scope of consolidation where the Bank owns 10% or more of the succeeding 10% of Common Equity of the Bank               | -  | ***************************************  |
| other items to be defined by the BRSA (-)  |  |  |
| otal Deductions from Tier II Capital   |  | ***************************************  |
| otal Tier II Capital   | 367.437  | ***************************************  |
| otal Capital (The sum of Tier I Capital and Tier II Capital)   | 2.934.958  |  |

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

## EXPLANATIONS RELATED TO THE FINANCIAL POSITION AND RISK MANAGEMENT (Continued)

|   | Current Period<br>31.03.2019                   | Amounts related<br>to treatment<br>before 1/1/2014(*)    |
|---|--|--|
| Total of Original Capital and Supplementary Capital (Total Capital)   |  | 3.2  |
| Deductions from Capital Loans granted contrary to the 50th and 51th Article of the Law  | -  |  |
| Net Book Values of Movables and Immovables Exceeding the Limit Defined in the Article 57, Clause 1  |  |  |
| of the Banking Law and the Assets Acquired against Overdue Receivables and Held for Sale but  |  |  |
| Retained more than Five Years Other from to be defined by the BBSA ( )  |  |  |
| Other items to be defined by the BRSA (-)   | 1.032  |  |
| In transition from Total Core Capital and Supplementary Capital (the capital) to Continue to Download Components  |  |  |
| The Sum of net long positions of investments (the portion which exceeds the 10% of Banks Common   |  |  |
| Equity) in the capital of banking financial and insurance entities that are outside the scope of regulatory   | 0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0<br>0 |  |
| consolidation, where the bank does not own more than 10% of the issued common share capital of the entity which will not deducted from Common Equity Tier 1 capital, Additional Tier 1 capital, Tier 2      |  |  |
| capital for the purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on   |  |  |
| Banks' Own Funds (-)  | _  |  |
| The Sum of net long positions of investments in the Additional Tier 1 capital and Tier 2 capital of   |  |  |
| banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the   |  |  |
| bank does not own more than 10% of the issued common share capital of the entity which will not   |  |  |
| deducted from Common Equity Tier 1 capital, Additional Tier 1 capital, Tier 2 capital for the purposes  |  |  |
| of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)   | -  |  |
| The Sum of net long positions of investments in the common stock of banking, financial and insurance entities that are outside the scope of regulatory consolidation, where the bank does not own more than |  |  |
| 10% of the issued common share capital of the entity mortgage servicing rights, deferred tax assets   |  |  |
| arising from temporary differences which will not deducted from Common Equity Tier 1 capital for the  |  |  |
| purposes of the first sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds  |  |  |
| (-)   | -  |  |
| TOTAL CAPITAL   |  |  |
| Total Capital (**)  | 2.933.926                                      |  |
| Total risk weighted amounts   | 20.160.777                                     |  |
| Capital Adequacy Ratios   |  |  |
| Core Capital Adequacy Ratio   | 12,74  |  |
| Tier I Capital Adequacy Ratio   | 12,74  |  |
| Capital Adequacy Ratio  | 14,55  |  |
| BUFFERS   | 17,55  |  |
| Total additional Common Equity Tier 1 Capital requirement ratio (a+b+c)   | 2,50   |  |
| a) Capital conservation buffer requirement  | 2,50   |  |
| b)Bank specific counter-cyclical buffer requirement   | 0,00   |  |
| c)Systemic significant bank buffer ratio  | 0,00   |  |
| The ratio of Additional Common Equity Tier 1 capital which will be calculated by the first paragraph of   | 0,00   |  |
| the Article 4 of Regulation on Capital Conservation and Countercyclical Capital buffers to Risk   |  |  |
| Weighted Assets   | 8,24   |  |
| Amounts below the Excess Limits as per the Deduction Principles   | - 1  |  |
| Portion of the total of net long positions of investments in equity items of consolidated banks and   |  |  |
| financial institutions where the bank owns 10% or less of the issued share capital exceeding the 10%  |  |  |
| threshold of above Tier I capital   | -  |  |
| Portion of the total of investments in equity items of consolidated banks and financial institutions where  |  |  |
| the bank owns 10% or less of the issued share capital exceeding the 10% threshold of above Tier I capital   |  |  |
| Amount arising from mortgage-servicing rights   |  |  |
| Amount arising from deferred tax assets based on temporary differences  |  |  |
| Limits related to provisions considered in Tier II calculation  |  |  |
| General provisions for standard based receivables (before tenthousandtwentyfive limitation)   |  |  |
| Up to 1.25% of total risk-weighted amount of general reserves for receivables where the standard  | 67.437   |  |
| approach used   | 67.437   |  |
| Excess amount of total provision amount to credit risk Amount of the Internal Ratings Based Approach  | 07,437   |  |
| in accordance with the Communique on the Calculation  | _  |  |
| Excess amount of total provision amount to &0,6 of risk weighted receivables of credit risk Amount of   |  |  |
| the Internal Ratings Based Approach in accordance with the Communique on the Calculation  | -  | Li dili da manara da da da da da da da da da da da da da |
| Debt instruments subjected to Article 4 (to be implemented between 1 January 2018 and 1 January 2022)   |  |  |
| Upper limit for Additional Tier I Capital subjected to temporary Article 4  |  |  |
| Amounts Excess the Limits of Additional Tier I Capital subjected to temporary Article 4   |  |  |
| Upper limit for Additional Tier II Capital subjected to temporary Article 4   | -  |  |
| Amounts Excess the Limits of Additional Tier II Capital subjected to temporary Article 4  |  |  |
| Amounts Execus the Emints of Additional Tier it Capital subjected to temporary Afficie 4  | -  |  |

<sup>(\*)</sup> Amounts in this column represents the amounts of items that are subject to transition provisions



Legal capital amount used in capital adequacy calculation which has been taken into consideration as not included BHFOR effect is TL 2 928 761.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

## EXPLANATIONS RELATED TO THE FINANCIAL POSITION AND RISK MANAGEMENT (Continued)

| COMMON EQUITY TIER I CAPITAL  | Prior Period<br>31.12.2018 | Amounts related<br>to treatment<br>before 1/1/2014(*) |
|---|----------------------------|---|
| Paid-in capital following all debts in terms of claim in liquidation of the Bank  | 1.750.000                  |   |
| Share issue premiums  | -                          | ***************************************               |
| Reserves  | 158.593                    |   |
| Gains recognized in equity as per TAS   | 305                        | ***************************************               |
| Profit  | 348.325                    |   |
| Current Period Profit   | 322.665                    |   |
| Prior Period Profit   | 25.660                     |   |
| Shares acquired free of charge from subsidiaries, affiliates and jointly controlled   |                            |   |
| partnerships and cannot be recognized within profit for the period  | -                          |   |
| Common Equity Tier 1 Capital Before Deductions  | -                          |   |
| Deductions from Common Equity Tier 1 Capital  | 2.257.223                  |   |
| Common Equity as per the 1st clause of Provisional Article 9 of the Regulation on the Equity of Banks   | -                          | 77777777777777777777777777777777777777                |
| Portion of the current and prior periods' losses which cannot be covered through reserves and losses reflected in equity in accordance with TAS                                       |                            |   |
| Improvement costs for operating leasing   | 38.639                     |   |
| Goodwill (net of related tax liability)   | 18.408                     | ***************************************               |
| Other intangibles other than mortgage-servicing rights (net of related tax liability)   | -                          | ***************************************               |
| Deferred tax assets that rely on future profitability excluding those arising from temporary differences (net of related tax liability)   | 80.396                     | **************************************                |
| Differences are not recognized at the fair value of assets and liabilities subject to hedge of cash flow risk   | -                          |   |
| Communiqué Related to Principles of the amount credit risk calculated with the Internal Ratings Based Approach, total expected loss amount exceeds the total provision                | _                          |   |
| Gains arising from securitization transactions  | -                          |   |
| Unrealized gains and losses due to changes in own credit risk on fair valued liabilities  | • ]                        | ***************************************               |
| Defined-benefit pension fund net assets   | -                          |   |
| Direct and indirect investments of the Bank in its own Common Equity  | 1.728                      |   |
| Shares obtained contrary to the 4th clause of the 56th Article of the Law   |                            |   |
| Portion of the total of net long positions of investments made in equity items of banks and   | -                          | ***************************************               |
| financial institutions outside the scope of consolidation where the Bank owns 10% or less of the issued common share capital exceeding 10% of Common Equity of the Bank               |                            |   |
| Portion of the total of net long positions of investments made in equity items of banks and financial institutions outside the scope of consolidation where the Bank owns 10% or more |                            |   |
| of the issued common share capital exceeding 10% of Common Equity of the Bank   | -                          | ·   |
| Portion of mortgage servicing rights exceeding 10% of the Common Equity   | -                          |   |
| Portion of deferred tax assets based on temporary differences exceeding 10% of the Common Equity  |                            |   |
| Total Deductions From Common Equity Tier 1 Capital  | 139.171                    |   |
| Total Common Equity Tier 1 Capital  | 2.118.052                  | ***************************************               |

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

## EXPLANATIONS RELATED TO THE FINANCIAL POSITION AND RISK MANAGEMENT (Continued)

|  | Prior<br>Period<br>31.12.2018 | Amounts related to<br>treatment before<br>1/1/2014(*) |
|--|-------------------------------|---|
| ADDITIONAL TIER I CAPITAL  |                               |   |
| Description of Charles and Trade day of Community Commun |                               |   |
| Preferred Stock not Included in Common Equity and the Related Share Premiums   | -                             |   |
| Debt instruments and premiums approved by BRSA   | -                             |   |
| Debt instruments and premiums approved by BRSA(Temporary Article 4)  |                               |   |
| Additional Tier I Capital before Deductions  | -                             |   |
| Deductions from Additional Tier I Capital  |                               |   |
| Direct and indirect investments of the Bank in its own Additional Tier I Capital   |                               |   |
| The second of the Saint III 12 of the Factorial Field Capital  |                               |   |
| Investments of Bank to Banks that invest in Bank's additional equity and components of equity issued by financial institutions with compatible with Article 7  | -                             |   |
| Total of Net Long Positions of the Investments in Equity Items of Consolidated Banks and   |                               |   |
| Financial Institutions where the Bank Owns 10% or less of the Issued Share Capital Exceeding the   |                               |   |
| 10% Threshold of above Tier I Capital  | _                             |   |
| The Total of Net Long Position of the Direct or Indirect Investments in Additional Tier I Capital  |                               |   |
| of Consolidated Banks and Financial Institutions where the Bank Owns more than 10% of the Issued Share Capital   | -                             |   |
| Other items to be defined by the BRSA  |                               |   |
| Transition from the Core Capital to Continue to deduce Components  |                               |   |
| Goodwill and other intangible assets and related deferred tax liabilities which will not deducted  |                               |   |
| from Common Equity Tier 1 capital for the purposes of the first sub-paragraph of the Provisional   |                               |   |
| Article 2 of the Regulation on Banks' Own Funds (-)  | -                             |   |
| Net deferred tax asset/liability which is not deducted from Common Equity Tier 1 capital for the   |                               |   |
| purposes of the sub-paragraph of the Provisional Article 2 of the Regulation on Banks' Own Funds (-)   | 8                             |   |
| Deductions to be made from common equity in the case that adequate Additional Tier I Capital or  |                               |   |
| Tier II Capital is not available (-)   | _[                            |   |
| Total Deductions From Additional Tier I Capital  |                               |   |
| Total Additional Tier I Capital  |                               |   |
| Total Tier I Capital (Tier I Capital=Common Equity+Additional Tier I Capital)  | 2.118.052                     |   |
| TIER II CAPITAL  |                               |   |
| Debt instruments and share issue premiums deemed suitable by the BRSA  |                               | *****   |
| Debt instruments and share issue premiums deemed suitable by BRSA (Temporary Article 4)  | 47.962                        |   |
| Provisions (Article 8 of the Regulation on the Equity of Banks)  | -                             |   |
| Tier II Capital Before Deductions  | 47.962                        |   |
| Deductions From Tier II Capital  | -                             |   |
| Direct and indirect investments of the Bank on its own Tier II Capital (-)   | -                             |   |
| Investments of Bank to Banks that invest on Bank's Tier 2 and components of equity issued by   |                               |   |
| financial institutions with the conditions declared in Article 8   | -                             |   |
| Portion of the total of net long positions of investments made in equity items of banks and  |                               |   |
| financial institutions outside the scope of consolidation where the Bank owns 10% or less of the   |                               |   |
| issued common share capital exceeding 10% of Common Equity of the Bank (-) Portion of the total of net long positions of investments made in Additional Tier I Capital item of   | -                             |   |
| banks and financial institutions outside the scope of consolidation where the Bank owns 10% or   |                               |   |
| more of the issued common share capital exceeding 10% of Common Equity of the Bank   | -                             |   |
| Other items to be defined by the BRSA (-)  |                               |   |
| Total Deductions from Tier II Capital  |                               |   |
| Total Tier II Capital  | 47.962                        |   |
| Total Capital (The sum of Tier I Capital and Tier II Capital)  | 2.166.014                     |   |

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

## EXPLANATIONS RELATED TO THE FINANCIAL POSITION AND RISK MANAGEMENT (Continued)

|  | Prior Period<br>31.12.2018              | Amounts related<br>to treatment<br>before 1/1/2014(*) |
|--|---|---|
| Total of Original Capital and Supplementary Capital (Total Capital)  |   | )   |
| Deductions from Capital Loans granted contrary to the 50th and 51th Article of the Law   | •                                       |   |
| Net Book Values of Movables and Immovable Exceeding the Limit Defined in the Article 57  |   |   |
| Clause 1 of the Banking Law and the Assets Acquired against Overdue Receivables and Held for Sale but Retained more than Five Years  |   |   |
| Other items to be defined by the BRSA (-)  |   |   |
| In transition from Total Core Capital and Supplementary Capital (the capital) to   | 1.075                                   | ***************************************               |
| Continue to Download Components  |   |   |
| The Sum of net long positions of investments (the portion which exceeds the 10% of Banks   |   |   |
| Common Equity) in the capital of banking, financial and insurance entities that are outside the  |   |   |
| scope of regulatory consolidation, where the bank does not own more than 10% of the issued   |   |   |
| common share capital of the entity which will not deducted from Common Equity Tier 1   |   |   |
| capital, Additional Tier I capital, Tier 2 capital for the purposes of the first sub-paragraph of  |   |   |
| the Provisional Article 2 of the Regulation on Banks' Own Funds  | -                                       |   |
| The Sum of net long positions of investments in the Additional Tier 1 capital and Tier 2 capital   | *************************************** | ······································                |
| of banking, financial and insurance entities that are outside the scope of regulatory  |   |   |
| consolidation, where the bank does not own more than 10% of the issued common share capital of the entity which will not deducted from Common Equity Tier 1 capital, Additional Tier 1   |   |   |
| capital, Tier 2 capital for the purposes of the first sub-paragraph of the Provisional Article 2 of  |   |   |
| the Regulation on Banks' Own Funds   |   |   |
| The Sum of net long positions of investments in the common stock of banking, financial and   | •                                       | **************************************                |
| insurance entities that are outside the scope of regulatory consolidation, where the bank does   |   |   |
| not own more than 10% of the issued common share capital of the entity, mortgage servicing   | 4<br>8<br>8<br>9                        |   |
| rights, deferred tax assets arising from temporary differences which will not deducted from  | 4 |   |
| Common Equity Tier 1 capital for the purposes of the first sub-paragraph of the Provisional  | 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1   |   |
| Article 2 of the Regulation on Banks' Own Funds  | -                                       |   |
| TOTAL CAPITAL  |   | ***************************************               |
| Total Capital  | 2.164.939                               |   |
| Total risk weighted amounts  | 16.782.105                              |   |
| Capital Adequacy Ratios  |   | ***************************************               |
| Core Capital Adequacy Ratio (%)  | 12,62                                   | ***************************************               |
| Tier I Capital Adequacy Ratio (%)  | 12,62                                   | ***************************************               |
| Capital Adequacy Ratio (%)   | 12,76                                   |   |
| BUFFERS  |   | ***************************************               |
| Bank specific total common equity tier 1 capital ratio (a+b+c)   | 1,88                                    | ***************************************               |
| a)Capital conservation buffer requirement  | 1,88                                    | ***************************************               |
| b)Bank specific counter-cyclical buffer requirement  | 0,00                                    |   |
| c)Systemic significant bank buffer ratio   | 0,00                                    | ***************************************               |
| The ratio of Additional Common Equity Tier 1 capital which will be calculated by the first   |   |   |
| paragraph of the Article 4 of Regulation on Capital Conservation and Countercyclical Capital   |   |   |
| buffers to Risk Weighted Assets (%)  | 8,12                                    | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,                |
| Amounts below the Excess Limits as per the Deduction Principles  |   | **********  |
| Portion of the total of net long positions of investments in equity items of consolidated banks and financial institutions where the bank owns 10% or less of the issued share capital   |   |   |
| exceeding the 10% threshold of above Tier I capital  |   |   |
| Portion of the total of investments in equity items of consolidated banks and financial  | -                                       |   |
| institutions where the bank owns 10% or less of the issued share capital exceeding the 10%   |   |   |
| threshold of above Tier I capital  | _                                       |   |
| Amount arising from mortgage-servicing rights  |   | ***************************************               |
| Amount arising from deferred tax assets based on temporary differences   | -                                       | ······································                |
| Limits related to provisions considered in Tier II calculation   |   |   |
| General provisions for standard based receivables (before tenthousand) function  | 47.962                                  | **************************************                |
| Up to 1.25% of total risk-weighted amount of general reserves for receivables where the  | 77.702                                  |   |
| standard approach used   | 47.962                                  |   |
| Excess amount of total provision amount to credit risk Amount of the Internal Ratings Based  |   | ***************************************               |
| Approach in accordance with the Communiqué on the Calculation  | -                                       |   |
| Excess amount of total provision amount to &0,6 of risk weighted receivables of credit risk  |   |   |
| Amount of the Internal Ratings Based Approach in accordance with the Communiqué on the   | # 1                                     |   |
| Calculation  Debt instruments subjected to Article 4 (to be implemented by the subject of the su | •                                       |   |
| Debt instruments subjected to Article 4 (to be implemented between 1 January 2018 and 1 January 2022)  | 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1   |   |
| Upper limit for Additional Tier I Capital subjected to temporary Article 4   |   |   |
| Amounts Excess the Limits of Additional Tier I Capital subjected to temporary Article 4  | -                                       |   |
| Upper limit for Additional Tier II Capital subjected to temporary Article 4  | -                                       |   |
| opper mine for Additional First it Capital Subjected to temporary Afficie 4  |   |   |
| Amounts Excess the Limits of Additional Tier II Capital subjected to temporary Article 4   |   |   |
| Amounts Excess the Emilis of Additional Tiel it Capital subjected to temporary Article 4   |   |   |

<sup>(\*)</sup> Amounts in this column represents the amounts of items that are subject to transition provisions



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

## EXPLANATIONS RELATED TO THE FINANCIAL POSITION AND RISK MANAGEMENT (Continued)

### I. EXPLANATIONS ON SHAREHOLDERS' EQUITY (Continued)

Information on borrowing instruments to be included in equity calculation:

| Issuer  | -   |
|---|---|
| Unique identifier (ex CUSIP, ISIN or Bloomberg identifier for private placement)                  | -   |
| Governing Law(s) of the instrument  | Implementing Regulation on Equities of Banks in the Official Gazette dated 5 September 2013                           |
| Regulatory treatment  | September 2013  |
| From 1/1/2015, 10% reduction by being subject to the application                                  | No  |
| Eligible at unconsolidated / consolidated   | Consolidated/Unconsolidated   |
| Instrument type (types to be specified by each jurisdiction)                                      | Subordinated Loan   |
| Amount recognized in regulatory capital (Currency in mil, as of most recent reporting date)       | 300 million TL  |
| Par value of instrument   | 300 million TL  |
| Accounting classification   | Liabilities/Subordinated loan   |
| Original date of issuance   | 29.03.2019  |
| Perpetual or dated  | Dated   |
| Original maturity date  |   |
| Issuer call subject to prior supervisory approval   | 10 (ten) years Yes  |
| Optional call date, contingent call dates and redemption amount                                   |   |
|   | Option date 5 years, (no conditional refund)  |
| Subsequent call dates, if applicable  | •   |
| Coupons / dividends   |   |
| Fixed or floating dividend/coupon   | Fixed   |
| Coupon rate and any related index   | 16,25%  |
| Existence of a dividend stopper   | -   |
| Fully discretionary, partially discretionary or mandatory   | •   |
| Existence of step up or other incentive to redeem   | -   |
| Noncumulative or cumulative   | -   |
| Convertible or non-convertible  |   |
| If convertible, conversion trigger (s)  | -   |
| If convertible, fully or partially  | -   |
| If convertible, conversion rate   | -   |
| If convertible, mandatory or optional conversion  | -   |
| If convertible, specify instrument type convertible into  | -   |
| If convertible, specify issuer of instrument it converts into                                     | -   |
| Write-down feature  |   |
| If write-down, write-down trigger(s)  | -   |
| If write-down, full or partial  | •   |
| If write-down, permanent or temporary   |   |
| If temporary write-down, description of write-up mechanism  | -   |
| Position in subordination hierarchy in liquidation (specify instrument type immediately senior to |   |
| instrument)   | be credited before the<br>borrowing instruments to be<br>included in the additional<br>capital calculation, after the |
|   | depositors and all other creditors.   |
| n compliance with article number 7 and 8 of "Own fund regulation"                                 | Article number 8  |
| Details of incompliances with article number 7 and 8 of "Own fund regulation"                     | -   |

<sup>\*</sup> Profit share for participation banks

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

## EXPLANATIONS RELATED TO THE FINANCIAL POSITION AND RISK MANAGEMENT (Continued)

### I. EXPLANATIONS ON SHAREHOLDERS' EQUITY (Continued)

Required explanations for the reconciliation between table of equity components and balance sheet:

The principal difference between the genel Equity arı amount in the statement of shareholders 'equity and the "Shareholders' Equity" in the consolidated balance sheet is related to the general provisions. Up to 1.25% of the provision for first and second phase loss provisions is taken into account as Contribution Capital in the calculation of the 'Equity kısm amount in the statement of shareholders' equity. On the other hand, the net book values of assets held for more than five years from operating property development costs, intangible assets and receivables acquired under tangible fixed assets in the balance sheet and some other accounts determined by the Board are taken into account in the calculation of faaliyet Equities from Capital inde in the calculation of ve Equity duran amount.

|   | Balance Sheet<br>Value                 | Adjustment Effect | Value in capital calculation form |
|---|--|-------------------|-----------------------------------|
| Paid-in capital   | 1.750.000                              | -                 | 1.750.000                         |
| Portion of the current and prior periods' losses which cannot be covered through reserves and losses reflected in equity in accordance with TAS | -                                      | (25.886)          | (25.886)                          |
| Accumulated not revaluation and/or remeasurement gain/loss of the financial assets at fair value through other comprehensive income             | 1.640                                  | (1.640)           |                                   |
| Accumulated revaluation and/or remeasurement gain/loss of the financial assets at fair value through other comprehensive                        |  |                   |                                   |
| income  | (22.392)                               | 27.526            | 5.134                             |
| Profit reserves   | 235.549                                | -                 | 235.549                           |
| Capital reserves  | 250.000                                | -                 | 250.000                           |
| Profit or loss  | 457.775                                | -                 | 457.775                           |
| Prior Periods' Income or (Loss)   | 348.325                                | -                 | 348.325                           |
| Profit or loss for the current period   | 109.450                                | •                 | 109.450                           |
| Deductions from capital   | -                                      | (105.051)         | (105.051)                         |
| Common Equity Tier 1 Capital  | -                                      | -                 | 2.567.521                         |
| Tier 1 Capital  | -                                      | -                 | 2.567.521                         |
| General provisions  | -                                      | 67.437            | 67.437                            |
| Debt instruments and share issue premiums deemed suitable by the BRSA   | ************************************** | 300.000           | 300.000                           |
| Tier II Capital   | -                                      | 367.437           | 367.437                           |
| Deductions from Total Capital   | •                                      | (1.032)           | (1.032)                           |
| Total Capital   | 2.672.572                              | 261.354           | 2.933.926                         |

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

## EXPLANATIONS RELATED TO THE FINANCIAL POSITION AND RISK MANAGEMENT (Continued)

### II. EXPLANATIONS ON THE CONSOLIDATED CURRENCY RISK

a) Whether the Parent Bank is exposed to foreign currency risk, whether the effects of this matter are estimated, whether limits for the daily followed positions are determined by the Board of Directors

### Whether the Board of Directors has set limits for the positions monitored daily:

The Parent Bank's policy is to avoid carrying significant position by means of foreign currency management. Therefore, the Parent Bank is not exposed to significant currency risks. Risks are monitored by the currency risk tables prepared based on the standard method. Besides, "Value at Risk" ("VAR") is calculated for daily foreign exchange position and reported to the related departments. VAR based currency risk limit is also followed which was approved by Board of Directors.

Moreover, dealer's positions and limits for foreign exchange transactions are under the authorization of the Board of Directors.

b) Hedge against foreign exchange debt instruments and net foreign exchange investments by hedging derivative instruments, if material:

None.

### c) Management policy for foreign currency risk:

"Liquidity Gap Analysis", "Repricing Gap Analysis" and "Structural Liquidity Gap Analysis" which takes into account historical repricing rates of foreign currency accounts, are prepared periodically in order to define liquidity and interest rate risks at USD and Euro, which are mainly used by the Parent Bank in its operations. Also, daily VAR analysis for following the currency risk and within the context of legal reporting, Foreign Currency Net General Position/Shareholders' Equity Ratio and Foreign Currency Liquidity Position are also monitored regularly.

## d) Current foreign exchange bid rates of the Parent Bank for the last 5 business days prior to the financial statement date:

|            | USD    | EUR    | AUD    | DKK    | SEK    | CHF    | CAD    | NOK    | GBP    | SAR    | 100Yen |
|------------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| 25.03.2019 | 5,5867 | 6,3216 | 3,9478 | 0,8430 | 0,6022 | 5,6176 | 4,1189 | 0,6507 | 7,3619 | 1.4784 | 5,0250 |
| 26.03.2019 | 5,4100 | 6,1093 | 3,8418 | 0,8146 | 0,5838 | 5,4296 | 4,0009 | 0.6311 | 7,1452 | 1.4316 | 4.8430 |
| 27.03.2019 | 5,3200 | 5,9842 | 3,7461 | 0,7976 | 0,5706 | 5,3344 | 3,9246 | 0.6134 | 7,0094 | 1.4078 | 4.7710 |
| 28.03.2019 | 5,5557 | 6,2382 | 3,9148 | 0,8318 | 0,5940 | 5,5629 | 4,1022 | 0,6392 | 7.2583 | 1.4703 | 4.9690 |
| 29.03.2019 | 5,6115 | 6,2982 | 3,9564 | 0,8397 | 0,6019 | 5,6222 | 4.1586 | 0.6471 | 7.2793 | 1.4851 | 5,1100 |

e) Simple arithmetic average of the Parent Bank's current foreign exchange bid rates for the last 30 days prior to the balance sheet date:

| USD    | EUR    | AUD    | DKK    | SEK    | CHF    | CAD    | NOK    | GBP | SAR    | 100 Yen |
|--------|--------|--------|--------|--------|--------|--------|--------|-----|--------|---------|
| 5,4753 | 6,1833 | 3,8579 | 0,8247 | 0,5861 | 5,4632 | 4,0571 | 0,6328 |     | 1,4489 |         |

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

## EXPLANATIONS RELATED TO THE FINANCIAL POSITION AND RISK MANAGEMENT (Continued)

### II. EXPLANATIONS ON THE CONSOLIDATED CURRENCY RISK (Continued)

#### Information on the foreign currency risk of the Group:

|  | EUR         | USD                                     | Other FC(****)    | Tota                                    |
|--|-------------|---|-------------------|---|
| Current Period   |             |   |                   | *************************************** |
| Assets   |             |   |                   | <del>,</del>                            |
| Cash (Cash in vault, effectives, money in transit, cheques purchased) and balances with Central Bank of the Republic of Turkey | 448.342     | 1.065.494                               | 376.106           | 1.889.942                               |
| Banks  | 255.706     | 36.715                                  | 208.755           | 501.176                                 |
| Financial assets at fair value through profit and loss (***)   |             | _                                       |                   |   |
| Money market placements  | - I         | -                                       |                   |   |
| Financial assets at fair value through other comprehensive   |             | *************************************** |                   | *************************************** |
| income   | 256.968     | - !                                     | _                 | 256.968                                 |
| Loans (*)  | 5.743.485   | 2.505.270                               | _                 | 8.248.755                               |
| Subsidiaries, associates, entities under common control (joint ventures)   | -           | -                                       | -                 | •                                       |
| Financial assets measured at amortized cost  | •           | -                                       | -                 |   |
| Derivative financial assets for hedging purposes   | -           | -                                       | -                 | •                                       |
| Tangible fixed assets (net)  | -           | -                                       | •                 | •                                       |
| Intangible assets (net)  | -           | _                                       | _                 |   |
| Other assets   | 2.846       | 1.095                                   | 120               | 4.061                                   |
| Total assets(***)  | 6.707.347   | 3.608.574                               | 584.981           | 10.900.902                              |
| Liabilities  |             |   |                   |   |
| Current account and funds collected from Banks via participation accounts  | 36.859      | 198                                     | _                 | 37.057                                  |
| Current and profit sharing accounts FC   | 2.809.769   | 4.217.050                               | 576.846           | 7.603.665                               |
| Money market borrowings  |             |   | 370.040           | 7.005.005                               |
| Funds provided from other financial institutions   | 1.900.946   | 1.020.322                               |                   | 2.921.268                               |
| Marketable securities issued   | -           | 1.020.022                               |                   | 2.721.200                               |
| Derivative financial liabilities for hedging purposes  | -           |   |                   |   |
| Other liabilities(*****)   | 56.629      | 48.877                                  | 4                 | 105.510                                 |
| Total liabilities(***)   | 4.804.203   | 5.286.447                               | 576.850           | 10.667.500                              |
| Net balance sheet position   | 1.903.144   | (1.677.873)                             | 8.131             | 233.402                                 |
| Net off-balance sheet position (**)  | (1.871.180) | 1.588.894                               |                   | (282.286)                               |
| Financial derivative assets  | -           | 1.588.894                               |                   | 1.588.894                               |
| Financial derivative liabilities   | 1.871.180   | -                                       | _                 | 1.871.180                               |
| Non-cash loans   | 3.299.658   | 3.260.156                               | 72.152            | 6.631.966                               |
| Prior Period   |             | *************************************** | 2:44:44:51:44:44: | ·                                       |
| Total assets   | 5.295.738   | 3.279.270                               | 413.962           | 8.988.970                               |
| Total liabilities  | 4.038.391   | 4.474.023                               | 406.829           | 8.919.243                               |
| Net balance sheet position   | 1.224.053   | (1.200.055)                             | 7.133             | 31.131                                  |
| Net off-balance sheet position   | (1.232.487) | 1.242.597                               | -                 | 10.110                                  |
| Financial derivative assets  | -           | 1.242.597                               | -                 | 1.242.597                               |
| Financial derivative liabilities   | (1.232.487) | -                                       |                   | (1.232.487)                             |
| Non-cash loans   | 3.145.078   | 2.996.581                               | 71.542            | 6.213.201                               |

<sup>(\*)</sup> TL 283.725 equivalent of USD loans, and TL 770.747 equivalent of EUR loans are originated as foreign currency indexed loans.

<sup>(\*\*)</sup> Indicates the net balance of receivables and payables on derivative financial instruments.

<sup>(\*\*\*)</sup> Other Comprehensive Income or Expenses to Reclassify in Profit or Loss amounting to 3,494 is not taken into account in the currency risk calculation.

<sup>(\*\*\*\*)</sup> Of the foreign currencies presented in the other foreign currency column of assets 92% is Gold, 1% is GBP, 1% is CHF and remaining 6% is other foreign currencies. Of the foreign currencies presented in the other foreign currency column of liabilities 92% is Gold, 1% is GBP, 1% is CHF and the remaining 2% is other foreign currencies.

<sup>(\*\*\*\*\*)</sup> Provisions and liabilities from leases are included.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

## EXPLANATIONS RELATED TO THE FINANCIAL POSITION AND RISK MANAGEMENT (Continued)

#### III. EQUITY SHARE POSITION RISK ON BANKING ACCOUNTS

Carrying value of share investments, for fair value and quoted securities, comparison with market value if market value is significantly different from fair value:

The breakdown of the amount of capital liabilities on the basis of the relevant share investments, depending on the method of calculating the capital obligation selected by the bank from among the approaches allowed to be used in the Communiqué on Credit Risk Standard Method or Communiqué Related to Calculation of Credit Risk Based Approach Based on Internal Grading:

According to the standard method of credit risk, equity investments in banking accounts are TL 10.629 all of which are 100% risk weighted (31 December 2018: TL 7.897).

## IV. EXPLANATIONS RELATED TO CONSOLIDATED LIQUIDITY RISK MANAGEMENT AND LIQUIDITY COVERAGE RATIO

General principles of liquidity and financial emergency situation management and the related application procedures of the Parent Bank are considered in the scope of "Regulation for Liquidity Risk and Liquidity and Financial Emergency Situation Management".

Generally participation accounts concentration weighted for 1 month in both banking and participation banking sectors, collecting funds are longer than maturity perceived as an element of risk, in order to reduce the risk, attention showed to the liquidity of maturity group which is due for one month.

The Parent Bank performs "Remaining Maturity Analysis" for the observation of the maturity structure of the balance sheet, "Liquidity Gap" and "Structural Liquidity Gap Analysis" for the monitoring of the liquidity and between periods and Liquidity Stress Test for the evaluation of the Bank's liquidity and in the worst case scenario and the loss associated with it. Besides, in order to compare the Bank's level of liquidity risk with the sector, average remaining maturity balances of Bank-Sector and legal liquidity rates are monitored.

The Bank calculates and reports the liquidity adequacy ratio to BRSA on weekly consolidated basis in accordance with "Regulation for Regulation on Banks' Liquidity Coverage Ratio Calculation" issued in Official Gazette numbered 28948 and dated 21 March 2014. The liquidity coverage of the Bank is over the limit values specified in the mentioned regulation.

Also on the purpose of the liquidity risk management, risk limits and threshold determined as a part of risk appetite and daily monitored.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

## EXPLANATIONS RELATED TO THE FINANCIAL POSITION AND RISK MANAGEMENT (Continued)

IV. EXPLANATIONS RELATED TO CONSOLIDATED LIQUIDITY RISK MANAGEMENT AND LIQUIDITY COVERAGE RATIO (Continued)

#### 1) LIQUIDITY RISK:

a) Basis for the current liquidity risk of the Parent Bank and whether the necessary measures taken, limitations imposed by the Bank's Board of Directors on fund sources that can be used in payment of matured debts and can meet the immediate liquidity need:

The Parent Banks fund resources consist of mainly participation funds. The bank is gathering funds in the name of participation accounts that the principal and predetermined yield are not guaranteed to paid back to the holder of account, and participation rates to profit or loss that results from funds to be operated are reflected to the related accounts.

The Parent Banks' TL and FC liquidity meets its needs mostly from the funds collected, internal and external sources that can be used in an emergencies in order to meet the liquidity requirements are monitored periodically, borrowing limits of the markets organized by the Bank and other banks, liquidity levels that can be met. The Bank manages liquidity risk within the regulations of Liquidity Risk and Liquidity and Financial Emergency Management.

b) Payments, whether assets and liabilities are compatible with the rate of profit, weather the measurement of the probable effects of the actual inconsistency on profitability is done or not:

Payments, assets and liabilities and profit rates are monitored regularly by the management to track whether it is compatible or not and there is no disso nuance whatsoever.

c) The banks internal and external sources to meet the short and long-term liquidity needs, unused significant liquidity sources:

Although the Parent Bank's assets average maturity is longer than collected funds, most of the securities, available for sale and held to maturity, make periodic coupon payment which is no longer than six months and monthly credit receivables payments provide cash flow to the Bank.

#### d) Evaluation of the banks cash flow rates and its sources:

The Parent Bank's main source is the participation funds, these funds are evaluated at other participation banks and loan placements. The banks most important cash inflows are receivables from banks and financial institutions and regular cash inflows from these institutions are seen as a factor that reduce the liquidity risk. Also monthly installment payments for loans are used to meet the Bank's resource needs.

#### 2) Liquidity Coverage Ratio:

Liquidity coverage ratio, established in order to hold and provide premium liquidity asset stock which is adequately fulfill the Bank's net cash outflow, calculated within the scope of "Calculation of The Liquidity Coverage Ratio" regulation that was published by BRSA. Liquidity coverage ratio directly affected by Bank's asset, liability and potential cash inflow and outflow which is derived from off-balance sheet transactions with the level of liquid assets that can be realizable at any time and not mentioned to any collaterals.

The Parent Bank's premium liquidity asset stock; consists of debt securities which is not subjected to any collateral or repurchase agreement transaction and basically export from the Republic of Turkey's Treasury along with cash assets and care of Central Bank of the Republic of Turkey's accounts.

The Parent Bank's principal funding source consists of participation funds. Apart from participation funds, repurchase agreement transactions provided by funds and debts from financial institutions take a part within the external participation fund debt items.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

# EXPLANATIONS RELATED TO THE FINANCIAL POSITION AND RISK MANAGEMENT (Continued)

# IV. EXPLANATIONS RELATED TO CONSOLIDATED LIQUIDITY RISK MANAGEMENT AND LIQUIDITY COVERAGE RATIO (Continued)

### 2) Liquidity Coverage Ratio (Continued):

Managing liquidity risk effectively can be possible with preventing the concentrated liquidity asset and liability items. Participation fund, constitutes Bank's main fund source, is provided from numerous customers.

Derivative transactions are included in calculation of the liquidity coverage ratio over the cash flows within the 30 day basis time slots.

| Current Period  | 1 Wal Value |               |           | Consideration Ratio Applied<br>Total Value (*) |  |  |
|---|-------------|---------------|-----------|--|--|--|
|   | TL+FC       | FC            | TL+FC     | FC   |  |  |
| HIGH QUALITY LIQUID ASSETS  | 3.285.388   | 1.975.927     | 3.285.388 | 1.975.927                                      |  |  |
| High quality liquid assets  | -           | -             | 3.285.388 | 1.975.927                                      |  |  |
| CASH OUTFLOWS   | 22.126.030  | 10.388.577    | 5.916.379 | 3.226.817                                      |  |  |
| Real person deposits and retail deposits  | 7.909.502   | 3.895.227     | 721.015   | 389.523  |  |  |
| Stable deposit  | 1.398.714   | -             | 69.936    |  |  |  |
| Deposit with low stability  | 6.510.788   | 3.895.227     | 651.079   | 389.523  |  |  |
| Unsecured debts except real person deposits and retail deposits   | 6.858.186   | 2 256 450     | 2024.12   | **************************************         |  |  |
| Operational deposit   | 0.838.180   | 3.356.458     | 3.936.137 | 1.831.380                                      |  |  |
| Non-operating deposits  | -           | -             | -         | -  |  |  |
| Other unsecured debts   | 6 000 106   | 2 2 2 4 4 2 2 |           | -  |  |  |
| Secured debts   | 6.858.186   | 3.356.458     | 3.936.137 | 1.831.380                                      |  |  |
| Other cash outflows   |             | •             | -         | -  |  |  |
| Other cash outflows   | 7.358.342   | 3.136.892     | 1.259.227 | 1.005.914                                      |  |  |
| Derivative liabilities and margin obligations   | 837.136     | 800.488       | 837.136   | 800.488  |  |  |
| Debt from structured financial instruments  | -           | -1            | _         |  |  |  |
| Other off-balance sheet liabilities and commitments for the payment owed to financial markets                 | 375.863     | 354.422       | 114.824   | 106.327  |  |  |
| Revocable off-balance sheet obligations regardless of any other requirement and other contractual obligations |             |               |           |  |  |  |
| Other irrevocable or provisory revocable off-<br>balance sheet liabilities                                    | 6.145.343   | 1.981.982     | 307.267   | 99.099   |  |  |
| TOTAL CASH OUTFLOW  | _           | - [           | 5.916.379 | 3.226.817                                      |  |  |
| CASH INFLOWS  | 4.222.757   | 2.200.600     | 3.307.646 | 2.003.152                                      |  |  |
| Secured receivables   | -           | -             | -         | -  |  |  |
| Unsecured claims  | 3.382.224   | 1.396.664     | 2.467.113 | 1.199.217                                      |  |  |
| Other cash inflows  | 840.533     | 803.936       | 840.533   | 803.936  |  |  |
| TOTAL CASH INFLOWS  | 4.222.757   | 2.200.600     | 3.307.646 | 2.003.153                                      |  |  |
| Applied maximum rate values   | -           | - !           | •         | -  |  |  |
| TOTAL HIGH QUALITY LIQUID ASSET   |             |               |           |  |  |  |
| STOCK   | -           | -             | 3.285.388 | 1.975.927                                      |  |  |
| TOTAL NET CASH OUTFLOWS   | •           | -             | 2.608.733 | 1.223.664                                      |  |  |
| LIQUIDITY COVERAGE RATIO (%)  | •           | -             | 126       | 161  |  |  |

The weekly simple arithmetic average calculated liquidity coverage ratio of the last three months average

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

# EXPLANATIONS RELATED TO THE FINANCIAL POSITION AND RISK MANAGEMENT (Continued)

# IV. EXPLANATIONS RELATED TO CONSOLIDATED LIQUIDITY RISK MANAGEMENT AND LIQUIDITY COVERAGE RATIO (Continued)

### 2) Liquidity Coverage Ratio (Continued):

| Prior Period                                    | Consideration Rati<br>Total Val | n Ratio Not Applied Consideration Ratio<br>al Value (*) Total Value (*) |           |   |
|---|---------------------------------|---|-----------|---|
|   | TL+FC                           | FC  | TL+FC     | FC                                      |
| HIGH QUALITY LIQUID ASSETS                      | 2.811.586                       | 1.600.247   | 2.811.586 | 1.600.247                               |
| High quality liquid assets                      | -                               | _   | 2.811.586 | 1.600.247                               |
| CASH OUTFLOWS                                   | 22.228.336                      | 10.520.373  | 5.710.025 | 3.129.897                               |
| Real person deposits and retail deposits        | 7.500.634                       | 3.492.136   | 684.961   | 349.214                                 |
| Stable deposit                                  | 1.302.045                       | -   | 65.102    | •                                       |
| Deposit with low stability                      | 6.198.589                       | 3.492.136   | 619.859   | 349.214                                 |
| Unsecured debts except real person deposits and |                                 | ***************************************                                 |           |   |
| retail deposits                                 | 7.055.132                       | 3.537.075   | 3.904.431 | 1.904.188                               |
| Operational deposit                             | -                               | -   | -         | -                                       |
| Non-operating deposits                          | -                               | -   |           | •                                       |
| Other unsecured debts                           | 7.055.132                       | 3.537.075   | 3.904.431 | 1.904.188                               |
| Secured debts                                   | •                               |   | -         | *************************************** |
| Other cash outflows                             | 7.672.570                       | 3.491.162   | 1.120.633 | 876.495                                 |
| Derivative liabilities and margin obligations   | 682,458                         | 653.705   | 682.458   | (62.706                                 |
| Debt from structured financial instruments      | 002.436                         | 033.703   | 082.438   | 653.705                                 |
| Other off-balance sheet liabilities and         |                                 |   |           |   |
| commitments for the payment owed to             | 346,475                         | 323.667   | 105.993   | 97.100                                  |
| financial markets                               | 340.473                         | 323.007   | 103.993   | 97.100                                  |
| Revocable off-balance sheet obligations         | ****                            |   |           |   |
| regardless of any other requirement and other   |                                 |   |           |   |
| contractual obligations                         | -                               |   |           | _                                       |
| Other irrevocable or provisory revocable off-   |                                 |   |           | *************************************** |
| balance sheet liabilities                       | 6.643.637                       | 2.513.790   | 332.182   | 125.690                                 |
| TOTAL CASH OUTFLOW                              | -                               | _   | 5.710.025 | 3.129.897                               |
| CASH INFLOWS                                    | 4.356.139                       | 2.131.504   | 3.535.259 | 2.005.171                               |
| Secured receivables                             | •                               | •   |           |   |
| Unsecured claims                                | 3.667.131                       | 1.458.629   | 2.846,250 | 1.332.297                               |
| Other cash inflows                              | 689.008                         | 672.874   | 689.008   | 672.874                                 |
| TOTAL CASH INFLOWS                              | 4.356.139                       | 2.131.503   | 3,535,258 | 2.005.171                               |
| Applied maximum rate values                     | _                               |   |           | #.00J.1/1                               |
| TOTAL HIGH QUALITY LIQUID ASSET                 |                                 |   |           |   |
| STOCK   | -                               | -   | 2.811.587 | 1.600.246                               |
| TOTAL NET CASH OUTFLOWS                         | -                               | -   | 2.174.767 | 1.124.726                               |
| LIQUIDITY COVERAGE RATIO (%)                    | -                               |   | 129       | 142                                     |

The weekly simple arithmetic average calculated liquidity coverage ratio of the last three months average.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

# EXPLANATIONS RELATED TO THE FINANCIAL POSITION AND RISK MANAGEMENT (Continued)

## IV. EXPLANATIONS RELATED TO CONSOLIDATED LIQUIDITY RISK MANAGEMENT AND LIQUIDITY COVERAGE RATIO (Continued)

Breakdown of assets and liabilities according to their outstanding maturities:

|   | Demand      | Up to 1<br>Month | 1-3 Months  | 3-12<br>Months       | 1-5 Years  | 5 Years<br>and Over | Undistributed | Tota       |
|---|-------------|------------------|-------------|----------------------|------------|---------------------|---------------|------------|
| Current Period  |             |                  |             |                      |            |                     | \\\           | 1014       |
| Assets  |             |                  |             | AND ACCUMENTATION OF |            |                     |               |            |
| Cash (Cash in Vault, Effectives,<br>Money in Transit, Cheques<br>Purchased) and Balances with<br>the Central Bank of the<br>Republic of Turkey(*) | 220.288     | 1.874.252        | -           | -                    | -          | _                   |               | 2.094.540  |
| Banks(*)  | 517.311     | _                | -           | -                    | _          | -                   |               | 517.311    |
| Financial Assets at Fair Value<br>Through Profit and Loss   | •           | -                | -           | -                    | -          | -                   | •             |            |
| Money Market Placements   | -           | -1               | -           | -                    | -          | -                   | -1            |            |
| Financial Assets at Fair Value<br>Through Other Comprehensive<br>Income   | -           | 28.957           | 344.991     | 262.694              | 1.040.318  | -                   | 7.672         | 1.684.632  |
| Loans Given   | ·           | 2.392.935        | 1.825.183   | 4.742.111            | 9.169.257  | 2.082.102           |               | 20.211.588 |
| Financial Assets Measured at<br>Amortsed Cost   | -           | -                |             | -                    |            |                     |               | 20:211:300 |
| Other Assets(**)  | -           | -1               |             |                      | -          |                     | 454.674       | 454.674    |
| Total Assets  | 737.599     | 4.296.144        | 2.170.174   | 5.004.805            | 10.209.575 | 2.082.102           | 462.346       | 24.962.745 |
| Liabilities   |             |                  |             |                      |            |                     |               |            |
| Funds Collected from Banks<br>Via Current and Participation<br>Accounts   | 5.568       | 71.933           |             |                      |            |                     |               | 77.501     |
| Current and Participation Accounts  | 2.134.488   | 10.302.929       | 2.308.056   | 1.218.191            | 5.420      |                     |               | 15.969.084 |
| Funds Provided from Other<br>Financial Instruments  | -           | 553.059          | 1.123.799   | 938.150              | 775.216    | 104.730             |               | 3.494.954  |
| Money Market Borrowings   |             | 50.173           |             |                      |            | 104.750             |               | 50.173     |
| Issued Marketable Securities  | -           | 411.421          | 1.234.262   | 205.710              |            |                     |               | 1.851.393  |
| Other Liabilities(***)  | -1          | -                |             |                      |            | 300.390             | 3.219.250     | 3.519.640  |
| Total Liabilities   | 2.140.056   | 11.389.515       | 4.666.117   | 2.362.051            | 780.636    | 405.120             | 3.219.250     | 24.962.745 |
| Liquidity Gap   | (1.402.457) | (7.093.371)      | (2.495,943) | 2.642.754            | 9.428.939  | 1.676.982           | (2,756,904)   |            |

<sup>(\*)</sup> Expected loss provisions are not included.

<sup>(\*\*)</sup> Cash required for the continuation of banking activity, such as marketable securities, fixed assets, associates, subsidiaries, jointly controlled entities, fixed assets, prepaid expenses and net follow-up receivables, representing the share in the capital, other active accounts with no chance; other liabilities and other equity items such as liabilities that are not liabilities are shown in this column.

<sup>(\*\*\*)</sup> Derivative Financial Liabilities, Lease Payables, Provisions, Current Tax Liabilities, Other Liabilities, Subordinated Debt Instruments and Shareholders' Equity are shown in this column.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

## EXPLANATIONS RELATED TO THE FINANCIAL POSITION AND RISK MANAGEMENT (Continued)

## IV. EXPLANATIONS RELATED TO CONSOLIDATED LIQUIDITY RISK MANAGEMENT AND LIQUIDITY COVERAGE RATIO (Continued)

Breakdown of assets and liabilities according to their outstanding maturities (Continued):

|   | Demand      | Up to 1<br>Month | 1-3 Months  | 3-12      | 1         | 5 Years   | Undistributed |            |
|---|-------------|------------------|-------------|-----------|-----------|-----------|---------------|------------|
| Prior Period  | Demanu      | Mionth           | 1-3 Months  | Months    | 1-5 Years | and Over  | (*)           | Tota       |
| Assets  |             |                  |             |           |           |           |               |            |
| Cash (Cash in Vault,<br>Effectives, Money in Transit,<br>Cheques Purchased) and<br>Balances with the Central<br>Bank of the Republic of<br>Turkey | 357.861     | 1.649.452        | -           |           | -         |           | -             | 2,007,313  |
| Banks   | 787.671     | -                |             | -         |           | -         | -             | 787.671    |
| Financial Assets at Fair Value<br>Through Profit and Loss   | -           | -                | -           | -         | -         | -         |               | 4.0        |
| Money Market Placements   | -           | -                | -           |           | -         | -         | -             |            |
| Financial Assets Available-<br>for-Sale   | -           | 669              | 5.592       | 144.649   | 1.148.555 | -         | 4.897         | 1.304.362  |
| Loans Given   |             | 2.511.937        | 1.476.992   | 4.840.942 | 7.513.712 | 1.395.842 | -             | 17.739.425 |
| Investments Held-to-Maturity  | -           | -                | -           | -         | -         | -         | -1            | ·          |
| Other Assets  | -           |                  | -           | -         |           | -[        | 349.932       | 349.932    |
| Total Assets  | 1.145.532   | 4.162.058        | 1.482.584   | 4.985.591 | 8.662.267 | 1.395.842 | 354.829       | 22.188.703 |
| Liabilities   |             |                  |             |           |           |           |               |            |
| Funds Collected from Banks<br>Via Current and Participation<br>Accounts   | 5.918       | 20.247           | 20.051      | _         | -         | _         | _             | 46.216     |
| Current and Participation Accounts  | 2.375.406   | 9.463.550        | 2 252 093   | 1.006.366 | 7.352     | _         |               | 15 104 767 |
| Funds Provided from Other<br>Financial Instruments  | -           | 811.330          | 561.494     | 472.036   | 141.917   |           |               | 1.986.777  |
| Money Market Borrowings   | -           | 864.414          |             |           |           |           |               | 864.414    |
| Issued Marketable Securities  | -           | 348.905          | 923.573     | 102.619   | -         |           |               | 1.375.097  |
| Other Liabilities(*)  |             | -                | -           |           |           |           | 2.811.432     | 2.811.432  |
| Total Liabilities   | 2.381.324   | 11.508.446       | 3.757.211   | 1.581.021 | 149.269   | •         | 2.811.432     | 22.188.703 |
| Liquidity Gap   | (1.235.792) | (7.346.388)      | (2.274.627) | 3.404.570 | 8.512.998 | 1.395,842 | (2.456.603)   |            |

Certain assets in the balance sheet that are necessary for the banking operations but cannot be readily convertible into cash in the near future, such as equity instruments, tangible assets, investments in associates and subsidiaries, stationary supplies, prepaid expenses and non-performing loans, other liabilities such as provisions which are not considered as payables and shareholders' equity are included under "undistributed".

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

## EXPLANATIONS RELATED TO THE FINANCIAL POSITION AND RISK MANAGEMENT (Continued)

#### V. EXPLANATIONS ON LEVERAGE RATIO

As of 31 March 2019, leverage ratio of the Group calculated from the arithmetic average of the last three months is 6,9%. The leverage ratio is above the stated minimum ratio in accordance with the "Regulation on Measurement and Assessment of Leverage Ratios of Banks" (31 December 2018: 6,6%). The reason for the change between the current period and the previous period's leverage ratio is that the average total risk increase rate is higher than the increase in average capital.

#### Leverage ratio disclosure as follows:

| Balance sheet assets  | Current Period (*) | Prior Period |
|---|--------------------|--------------|
| Balance sheet assets (Except for derivative financial instruments and credit derivatives, including warranties) | 22.599.259         | 21.113.486   |
| (Assets deducted from main capital)   | (128.658)          | (99.705)     |
| Total risk amount of the balance sheet assets   | 22.470.601         | 21.013.781   |
| Derivative financial instruments and credit derivatives   |                    |              |
| Replacement cost of derivative financial instruments and credit derivatives                                     | 9.276              | 11.550       |
| Potential credit risk amount of derivative financial instruments and credit derivatives                         | 13.746             | 13.565       |
| Total risk amount of derivative financial instruments and credit derivative                                     | 23.022             | 25.115       |
| Security or secured financing transactions  |                    |              |
| Risk amount of security or secured financing transactions (Except balance sheet)                                | 20.527             | 36.567       |
| Risk amount due to intermediated transactions   | -                  | -            |
| Total risk amount of security or secured financing transactions   | 20.527             | 36.567       |
| Off-balance sheet transactions  |                    |              |
| Gross nominal amount of off-balance sheet transactions  | 10.837.029         | 11.021.090   |
| (Adjustment amount resulting from multiplying by credit conversion rates)                                       |                    | -            |
| Risk amount of the off-balance sheet transactions   | 10.837.029         | 11.021.090   |
| Equity and total risk   |                    |              |
| Main capital  | 2.294.321          | 1.970.244    |
| Total risk amount   | 33.351.179         | 32.096.553   |
| Leverage ratio  |                    |              |
| Leverage ratio  | 6,9                | 6,1          |

<sup>(\*)</sup> Amounts in the table are obtained on the basis of three-month weighted average.

### VI. EXPLANATIONS ON SECURITIZATION POSITIONS

None.

#### VII. EXPLANATIONS ON RISK MANAGEMENT

Notes and explanations in this section have been prepared in accordance with the "Communiqué On Disclosures About Risk Management To Be Announced To Public By Banks" that have been published in Official Gazette no. 29511 on 23 October 2015 and became effective as of 31 March 2016. Due to usage of standard approach for the calculation of capital adequacy by the Bank, tables that need to be prepared within the scope of Internal Ratings Based (IRB) have not been presented.

Within the scope of risk management, there are many risks that affect our bank's financial performance significantly. These risks include the risk of credit risk, market risk, operational risk, liquidity risk and profit share ratio arising from banking accounts. Our risk management strategy is based on the mission and vision of our bank and is aimed to respond to our customers' financial needs in the most appropriate way and to support their financial success. In this context, our business practices and our working model support prudent risk management practices.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

## EXPLANATIONS RELATED TO THE FINANCIAL POSITION AND RISK MANAGEMENT (Continued)

#### VII. EXPLANATIONS ON RISK MANAGEMENT (Continued)

Internal bank risk appetite has been established and is periodically shared with top management in order to follow the specified risks In addition, detailed risk management reports, including stress tests and scenario analyzes, where all risks are analyzed in detail, are reported to the Audit Committee.

Scenarios such as sudden changes in the curriculum, changes in country grades, changes in the loan portfolio are taken into account in the stress tests conducted.

The capital adequacy ratio is followed up by the simulation method on a daily basis although it is followed up within the monthly period which is the legal submission period. The liquidity coverage ratio of the bank is monitored daily by the risk management and is shared with the top management of the bank and the treasury unit.

In order to create a common risk culture in the Parent Bank, employees are given risk management training and strategically important units have detailed explanations about the importance of risk management. Risk management policies and procedures, banking regulations based on significant risks, are available to all employees working in our bank.

The Parent Bank is developing a system for risk measurement methods. In the present case, standard methods are generally used in the calculations and preparations are made for advanced methods with the growth of our bank. All risk processes are closely monitored.

### **Explanations on Risk Management and Risk-weighted Assets:**

### Overview of Risk-weighted Assets

|    |   | Risk Wei       | ghted Amount | Minimum<br>capita<br>Requirement |
|----|---|----------------|--------------|----------------------------------|
|    | Overview of RWA   | Current Period | Prior Period | Current Period                   |
| l  | Credit risk (excluding counterparty credit risk) (CCR)                                | 18.952.359     | 15.955.756   | 1.516.189                        |
| 2  | Standardized approach (SA)  | 18.952.359     | 15.955.756   | 1.516.189                        |
| 3  | Internal rating-based (IRB) approach  | -              | - [          | •                                |
| 4  | Counterparty credit risk  | 55.988         | 204.871      | 4.479                            |
| 5  | Standardized approach for counterparty credit risk (SA-CCR)                           | 55.988         | 204.871      | 4.479                            |
| 6  | Internal model method (IMM)   | -              | -            | •                                |
| 7  | Basic risk weight approach to internal models equity position in the banking account  | -              | -            | -                                |
| 8  | Investments made in collective investment companies – look-through approach           | -              | -            | •                                |
| 9  | Investments made in collective investment companies – mandate-based approach          | -              | -            | -                                |
| 10 | Investments made in collective investment companies - 1250% weighted risk approach    | -              | •            | -                                |
| 11 | Settlement risk   | •              |              |                                  |
| 12 | Securitization positions in banking accounts  | -              |              |                                  |
| 13 | RB ratings-based approach (RBA)   | -              |              | -                                |
| 14 | IRB Supervisory Formula Approach (SFA)  |                |              |                                  |
| 15 | SA/simplified supervisory formula approach (SSFA)                                     | •              | -            |                                  |
| 16 | Market risk   | 148.016        | 129.986      | 11.841                           |
| 17 | Standardized approach (SA)  | 148.016        | 129.986      | 11.841                           |
| 18 | Internal model approaches (IMM)   |                |              |                                  |
| 19 | Operational Risk (*)  | 1.004.413      | 491.392      | 80.353                           |
| 20 | Basic Indicator Approach  | 1.004.413      | 491.392      | 80.353                           |
| 21 | Standard Approach   |                |              |                                  |
| 22 | Advanced measurement approach   |                |              |                                  |
| 23 | The amount of the discount threshold under the equity (subject to a 250% risk weight) | -              |              |                                  |
| 24 | Floor adjustment  |                | _            |                                  |
| 25 | Total (1+4+7+8+9+10+11+12+16+19+23+24)  | 20.160,776     | 16.782.005   | 1.612.862                        |

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

## EXPLANATIONS RELATED TO THE FINANCIAL POSITION AND RISK MANAGEMENT (Continued)

#### VIII. EXPLANATIONS ON HEDGE TRANSACTIONS

It is essential to be bordered with limits compatible with risk profile of risk levels and risk toleration so as to prevent to considerably affect from the negativeness that can occur while the Parent Bank conducts its operations.

Risk limits are determined and approved by the Board of Directors by taking CEO, Audit Committee and Executives' offers.

Risk limits are determined compatible with risk levels, operations, size of products and services and complexness of the Parent Bank. Limits are reviewed regularly, adapted according to changes in market conditions, Bank strategy and risk appetite and monitored cyclically.

In addition, derivative transactions are made by the Parent Bank, TL and FC liquidity risks are limited due to the committed transactions.

#### Credit Risks under the IRB (based on internal ratings)

Notes and explanations in this section have been prepared in accordance with the Communiqué On Disclosures About Risk Management To Be Announced To Public By Banks that have been prepared by BRSA and published in Official Gazette numbered 29511 dated 23 October 2015 and became effective as of 31 March 2016. The following tables which have to be presented on a quarterly, semi-annually and annually basis have not been presented since the Bank use the standard approach as of 31 March 2019 for the calculation of credit risks:

Qualitative information presented to the public disclosure regarding the IRBs

IRB - Credit risk amounts on the basis of Portfolio and Default Probability ("DP")

IRB – The effect of the credit derivatives used as Credit Risk Reduction ("CRR") on the Risk Weighted Amounts ("RWA")

The conversion table of the RWA under the approach of IRB

IRB - Backtesting every Default Probability ("DP") on every risk class

IRB (Directed loans and the stock investments under simple risk weighted approach)



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

## EXPLANATIONS RELATED TO THE FINANCIAL POSITION AND RISK MANAGEMENT (Continued)

### IX. EXPLANATIONS ON CONSOLIDATED OPERATING SEGMENTS

Organizational and internal reporting structure of the Group is determined in line with TFRS 8 about "Operating Segments".

The Parent Bank has operations in retail banking, corporate and entrepreneurial banking, specialized banking, investment banking and international banking areas.

#### **Table for Segment Reporting:**

| B  | Corporate/  | Treasury/   |  |  |
|--|---|---|--|--|
| 1  |   |   |  |  |
| Banking  | ai Banking  | Banking   | buted                                  | Tota   |
| 40.000   | 603.053   |   |  |  |
|  |   | 55.220  | 93,361                                 | 792.31   |
| 49.839   | 393.873   | -   |  | 643.73   |
| <u>-</u>   | <u>-</u>  | ***************************************           |  | 28   |
|  | -   |   |  | 41.45  |
|  | -   |   |  | 106.84   |
|  |   |   | 4.700                                  | 536.08   |
| 195.138  | 173.265   |   |  | 370.61   |
| -  | -   |   | -                                      | 60.12  |
| -  | -   | ***************************************           |  | 4.26   |
|  | -   | 96.376  | -                                      | 96.37  |
| -  | -   | -   |  | 4.70   |
|  |   | (107.758)   | ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~ | 256.23   |
|  |   | -   |  | 23.75  |
| 2.278  | 26.304  | -   |  | 31.12  |
| -  | -   | ± 1   | 7.374                                  | 7.37   |
| -  | •   |   | -                                      | 2.76   |
| -  | •   | 13.489  | -                                      | 13.489   |
| -  | 69  | -   | 98.222                                 | 98.29  |
| 10.022   | 111.634   | -   | 26.802                                 | 148.458  |
|  |   | -   | 7.316                                  | 7.310  |
| -  | -   | -   | 44.686                                 | 44.686   |
| -  | -   | -   | 59.829                                 | 59.829   |
| (153.023)  | 335.347   | (91.507)  | 43.419                                 | 134.230  |
| -  | -   | -   | 5.189                                  | 5.189  |
|  |   |   | 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2  |  |
| -  | -   | -   | (29.975)                               | (29.975  |
| (153.023)  | 335,347   | (91.507)  | 18.633                                 | 109.450  |
|  |   |   |  | ***************************************  |
| -1   |   |   |  | ·····  |
| -  | •   | 517.311   |  | 517.311  |
| The state of the s | PH  |   |  |  |
|  | -   |   | -                                      | 1.684.632  |
| 1.532.678  | 17.071.927  | 1.606.983   | <b>-</b>                               | 20.211.588   |
|  |   | -   |  |  |
| -  | -   |   | -                                      | 27.018   |
| -  |   | 51.943  | -                                      | 51.943   |
| -  | -   | •   |  | 2.470.253  |
| 1.532.678  | 17.071.927  | 3.887.887   | 2.470.253                              | 24.962.745   |
|  |   |   |  | ***************************************  |
| 11.125.647   | 4.920.938   | -   |  | 16.046.585   |
| 1  |   | 1 863   |  | 1.863  |
|  |   |   |  | 3.494.954  |
| <u> </u>   |   |   |  | 50.173   |
|  |   |   | -                                      | 1.851.393  |
| ·  |   | 1.071.393   | 120 016                                | 1.831.393  |
| · l · · · · · · · · · · · · · · · · · ·  |   |   |  | 706.189  |
| ·  |   |   |  |  |
| 11 126 647   | 4 030 030   | £ 200 203   |  | 2.672.572<br><b>24.962.745</b>   |
|  | (153.023)<br>-<br>(153.023)<br>-<br>(153.023)<br>-<br>-<br>-<br>1.532.678 | Banking al Banking  49.859 593.873 49.859 593.873 | Banking   Al Banking   Banking         | Banking   Bank |

<sup>(\*)</sup> Expected provisions are not included.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

EXPLANATIONS RELATED TO THE FINANCIAL POSITION AND RISK MANAGEMENT (Continued)

## IX. EXPLANATIONS ON CONSOLIDATED OPERATING SEGMENTS (Continued)

### Table for Segment Reporting (Continued):

| Prior Period                                       | Retail    | Corporate/<br>Entrepreneuri | Treasury/<br>Investment                 | Other/Undistri |   |
|--|-----------|-----------------------------|---|----------------|---|
| 1 January – 31 March 2018                          | Banking   | al Banking                  | Banking                                 | buted          | Tota                                    |
| OPERATING INCOME/EXPENSE                           |           |                             |   |                | ## FFFFF F1F4 THEFFF                    |
| Profit Shares Income                               | 41.322    | 280.605                     | 25.210                                  | 10.793         | 357.93                                  |
| Profit Shares from Loans                           | 41.322    | 280.605                     | -                                       | -              | 321.92                                  |
| Profit Shares from Banks                           | -         | -                           | _                                       | -              |   |
| Profit Shares from Securities                      | -         | _                           | 18.648                                  |                | 18.64                                   |
| Other Profit Shares                                | -         | -                           | 6.562                                   | 10.793         | 17.35                                   |
| Profit Shares Expense                              | 67.337    | 107.487                     | 33.694                                  | -              | 208.51                                  |
| Profit Shares Expense on Participation Funds       | 67.337    | 107.487                     | 885                                     | -              | 175.70                                  |
| Profit Shares Expense on Funds Borrowed            |           | _                           | 12.274                                  | -              | 12.27                                   |
| Profit Shares Expense on Money Market Transactions |           |                             | 1.380                                   | -              | 1.38                                    |
| Profit Shares Expense on Securities Issued         | -         | -                           | 19.155                                  | -              | 19.15                                   |
| Other Profit Shares Expense                        | -         | -                           | -                                       | -              |   |
| Net Profit Shares Income/Expense                   | (26.015)  | 173.118                     | (8.484)                                 | 10.793         | 149.41                                  |
| Net Fees and Commission Income/Expense             | 1.821     | 10.455                      | -                                       | (3.249)        | 9.02                                    |
| Fees and Commissions Received                      | 1.821     | 10.455                      | -                                       | 1.440          | 13.71                                   |
| Fees and Commissions Paid                          | -         | •                           | -                                       | 4.689          | 4.68                                    |
| Personnel expenses                                 | -         | -                           | •                                       | 28,739         | 28.73                                   |
| Dividend Income                                    | -         | •                           | -                                       | -              | *************************************** |
| Commercial Profit / Loss (Net)                     | •         | -                           | -                                       | 3.988          | 3,98                                    |
| Other operating income                             | -         | -                           | •                                       | 17.162         | 17.16                                   |
| Expected Loss Provisions                           | •         | -                           | -                                       | 32.298         | 32.29                                   |
| Other Operating Expenses                           | -         | 63                          | •                                       | 31.856         | 31.91                                   |
| Net Operating Profit / Loss                        | (24.194)  | 183.510                     | (8.484)                                 | (64,199)       | 86,63                                   |
| Tax Provision                                      | -         | -                           | -                                       | (17.891)       | (17.891                                 |
| Net Income / Loss                                  | (24.194)  | 183.510                     | (8.484)                                 | (82.090)       | 68.74                                   |
| SEGMENT ASSETS                                     |           |                             |   |                |   |
| Financial Assets at FV Through P/L                 |           |                             | *************************************** |                |   |
| Banks and Other Financial Institutions(*)          | -         | -                           | 730 262                                 | -              |   |
|  |           | -                           | 738.263                                 | •              | 738.26                                  |
| Financial Assets Available for Sale (Net)          | -         | -                           | 754.505                                 | -              | 754.50                                  |
| Loans  | 1.449.337 | 10.065.062                  | 1.038.287                               | -              | 12.552.686                              |
| Held to Maturity Investments (Net)                 | -         | -                           | -                                       | •              | *************************************** |
| Derivative Financial Assets                        | -         | -                           | -                                       | 2.254          | 2.254                                   |
| Associates, Subsidiaries and Joint Ventures        | •         | -                           | -                                       | -              | Ad                                      |
| Other Assets(*)                                    | -         | -                           | -                                       | 2.074.721      | 2.074.72                                |
| Total Segment Assets                               | 1.449.337 | 10.065.062                  | 2.531.055                               | 2.076.975      | 16.122.429                              |
| SEGMENT LIABILITIES                                |           |                             |   |                | *************************************** |
| Funds Collected                                    | 6.793.369 | 4.045.068                   | -                                       | -1             | 10.838.437                              |
| Derivative Financial Liabilities Held for Trading  |           | -                           | -                                       | -              |   |
| Funds Borrowed                                     | -         | -                           | 2.296.250                               | -              | 2.296.250                               |
| Money Market Funds                                 | -         | -                           | 22,026                                  | -              | 22.026                                  |
| Securities Issued (Net)                            | -         | -                           | 688.007                                 | -              | 688.00                                  |
| Provisions   | -         | -                           | -                                       | 93.012         | 93.012                                  |
| Other Liabilities                                  | •         | -                           |   | 685,669        | 685.669                                 |
| Shareholders' Equity                               | -         | -                           |   | 1.499.028      | 1.499.028                               |
| Total Segment Liabilities                          | 6,793,369 | 4.045.068                   | 3.006.283                               | 2,277,709      | 16.122.429                              |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

#### **SECTION FIVE**

### EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED FINANCIAL STATEMENTS

### I. EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED ASSETS

### 1.a) Information on cash and balances with Central Bank of the Republic of Turkey:

|  | Current | Period    | Prior Per | iod       |  |
|--|---------|-----------|-----------|-----------|--|
|  | TL      | FC        | TL        | FC        |  |
| Cash in TL/Foreign Currency            | 22.200  | 28.998    | 22.196    | 30.965    |  |
| Central Bank of the Republic of Turkey | 180.697 | 1.860.944 | 311.614   | 1.642.538 |  |
| Other                                  | 1.867   | -         | -         | -         |  |
| Total                                  | 204.764 | 1.889.942 | 333.810   | 1.673.503 |  |

#### 1.a.1) Information on required reserves:

Banks that are established in Turkey or performing their operations by opening new branches in Turkey are subject to Communiqué on Required Reserves of Central Bank of the Republic of Turkey's numbered 2013/15. Based on accounting standards and registration layout for banks and companies, the items specified within the Communiqué, except from liabilities to Central Bank, Treasury, Domestic banks, and head offices and branches in Turkey of the banks established by international agreements, constitute required reserves liabilities.

As of the balance sheet date, according to CBRT's Communiqué about Required Reserves No. 2016/4, the required reserves ratios for commercial banks operating in Turkey are as follows: for demand deposits, notice deposits and for deposits up to 1-month maturity, and for deposits up to 3-months maturity 7%; for deposits up to 6-months maturity 4%; for deposits up to 1-year maturity 2%; for deposits 1-year and longer maturity 1%; for TL liabilities other than deposits up to 1-year maturity 7%; for TL liabilities other than deposits more than 3-years maturity 1%; according to CBRT's Communiqué about Required Reserves No. 2016/10 for FC deposit accounts, demand deposits, up to 1-month, up to 3-months, up to 6-months and up to 1-year maturity 12%; for FC deposit accounts with 1-year and longer maturity 8%, for FC liabilities other than deposits up to 1-year maturity 20%; for FC liabilities other than deposits up to 2-years maturity 15%; for FC liabilities other than deposits up to 5-years maturity 6%; and for FC liabilities other than deposits more than 5-years maturity 4%.

### b) Information on the account of the Central Bank of the Republic of Turkey:

|   | Current F | Current Period |         | riod      |
|---|-----------|----------------|---------|-----------|
| 987.5mm ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; ; | TL        | FC             | TL      | FC        |
| Unrestricted Demand Deposit                 | 167.217   | 6              | 299.510 | 5.190     |
| Unrestricted Time Deposit                   | -         | •              | _       |           |
| Restricted Time Deposit                     | -         | •              | _       |           |
| Required Reserves (*)                       | 13.480    | 1.860.938      | 12.104  | 1.637.348 |
| Total                                       | 180.697   | 1.860.944      | 311.614 | 1.642.538 |

TL 798.980 of the current period's FC required reserve is the part of the TL required reserves that are held in FC (31 December 2018: TL 731.486).



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## I. EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED ASSETS (Continued)

#### 2. Information on banks and other financial institutions:

|                                  | Current Period                         |         | Current P | eriod   |
|----------------------------------|--|---------|-----------|---------|
|                                  | TL                                     | FC      | TL        | FC      |
| Banks                            | ************************************** |         |           |         |
| Domestic Banks                   | 16.355                                 | 271.043 | 4.935     | 620.370 |
| Foreign Banks                    | -                                      | 230.133 | -         | 162 366 |
| Foreign Head Office and Branches | -                                      | -       | -         | -       |
| Total                            | 16.355                                 | 501.176 | 4.935     | 782,736 |

## 3. a) Explanation financial assets at fair value through profit/loss subject to repurchase agreements and provided as collateral/blocked:

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Assets Subject to Repurchase Agreements | 47.804         | 834.371      |
| Assets Blocked/Given as Collateral      | 20.462         | 79.527       |
| Total (*)                               | 68.266         | 913.898      |

<sup>(\*)</sup> Accruals and provisions for impairment are not included.

### b) Information on financial assets at fair value through other comprehensive income:

|                                  | Current Period | Prior Period |
|----------------------------------|----------------|--------------|
| Debt Securities                  | 1.710.551      | 1.335.443    |
| Quoted in Stock Exchange         | 1.455.623      | 1.211.803    |
| Not Quoted in Stock Exchange     | 254.928        | 123.640      |
| Share Certificates               | 7.672          | 4.897        |
| Quoted in Stock Exchange         | _              |              |
| Not Quoted in Stock Exchange (*) | 7.672          | 4.897        |
| Provision for Impairment (-)     | 33.591         | 35.978       |
| Total                            | 1.684.632      | 1.304.362    |

Not quoted on a stock exchange includes Credit Guarantee fund amounting to TL 4.897.

### 4. Expected credit losses:

As of 31 March 2019, expected credit loss amounting to TL 386 (first stage) has been calculated for banks.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## I. EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED ASSETS (Continued)

#### 5. Information on derivative financial assets

Information on derivative assets at fair value through profit or loss:

|                      | Current Per | iod    | Prior Perio | d  |
|----------------------|-------------|--------|-------------|----|
|                      | TL          | FC     | TL          | FC |
| Forward Transactions | 173         | 26.845 | 13          | 43 |
| Swap Transactions    | -           | -      |             |    |
| Futures Transactions | ·           |        |             |    |
| Options              |             |        |             |    |
| Other                | 1 -         |        |             |    |
| Total                | 173         | 26.845 | 13          | 43 |

### 6. Information related to loans:

## a) Information on all types of loans and advances given to shareholders and employees of the Bank:

| 1                                      | Current Period |          | Prior Period |          |
|--|----------------|----------|--------------|----------|
|  | Cash           | Non-Cash | Cash         | Non-Cash |
| Direct Loans Granted to Shareholders   | 1.609.137      | -        | 1.973.285    |          |
| Corporate Shareholders                 | 1.609.137      | -        | 1.973.285    |          |
| Real Person Shareholders               | -              |          |              |          |
| Indirect Loans Granted to Shareholders | _              |          |              |          |
| Loans Granted to Employees             | 2.644          |          | 2.513        |          |
| Total (*)                              | 1.611.781      | -        | 1.975.798    |          |

### Information on the first and second group loans and other receivables including restructured or rescheduled loans:

| Cash Loans                      |  | Loans U  | nder Close Mon                             | itoring     |
|---------------------------------|--|--|--|-------------|
|                                 |  | Not Under<br>the Scope of<br>Restructering<br>or<br>Rescheduling | Restructured or<br>Rescheduled             |             |
|                                 | Standard Loans<br>and Other<br>Receivables |  | Loans with<br>revised<br>contract<br>terms | Refinancing |
| Loans                           |  | ***************************************                          |  | <b></b>     |
| Export Loans                    | 928.141                                    | 23.481   |  |             |
| Import Loans                    | 135.386                                    | 714  | •  | -           |
| Commercial Loans                | 10.030.596                                 | 596.190  | 362,900                                    |             |
| Consumer Loans                  | 1.519.518                                  | 3.660  | 1.446                                      | _           |
| Credit Cards                    |  | _  |  |             |
| Loans Given to Financial Sector | 1.606.983                                  | -  | -  |             |
| Other                           | 776.968                                    | 29.880   |  |             |
| Other Receivables               |  | •  | ***************************************    |             |
| Profit Share Income Accruals    | 478.761                                    | 51.215   | 8.980                                      |             |
| Total                           | 15.476.353                                 | 705.140  | 373.326                                    | -           |

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

- I. EXPLANATIONS AND NOTES RELATED TO ASSETS (Continued)
  - 6. Information related to loans (continued)
  - c) Information on the first and second group loans and other receivables including restructured or rescheduled loans:

| C ID II                             | _              | Loans                  |
|-------------------------------------|----------------|------------------------|
| General Provision                   | Standard Loans | Under close monitoring |
| 12 Month Expected Credit Losses     | 48.979         | -                      |
| Significant Increase in Credit Risk | -              | 38.666                 |

| No. of extensions         | Standard Loans | Loans<br>Under close monitoring |
|---------------------------|----------------|---------------------------------|
| 1 or 2 Times Extended     | -              | 373 326                         |
| 3 - 4 or 5 Times Extended |                |                                 |
| Over 5 Times Extended     | -              | _                               |
| Total                     | -              | 373.326                         |

| Extension Periods    | Standard Loans | Loans<br>Under close monitoring |
|----------------------|----------------|---------------------------------|
| 0 - 6 Months         | -              | 89.421                          |
| 6 Months – 12 Months | -              | 34.430                          |
| 1 - 2 Years          | -              | 149 884                         |
| 2 - 5 Years          | -              | 90 889                          |
| 5 Years and Over     | -              | 8.702                           |
| Total                | -              | 373.326                         |

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

- I. EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED ASSETS (Continued)
  - 6. Information related to loans (Continued):
  - d) Information on consumer loans, individual credit cards and personnel loans and personnel credit cards:

| Current Period                     | Short-Term   | Medium and Long-Term                           | Tota  |
|------------------------------------|--|--|---|
| Consumer Loans - TL                | 3.881  | 1.518.099                                      | 1.521.98  |
| Real Estate Loans                  | 661  | 1.377.724                                      | 1.378.38  |
| Vehicle Loans                      | 1.856  | 84.629   | 86.48   |
| Consumer Loans                     | 1.364  | 55.746   | 57.11   |
| Other                              | -  | -  |   |
| Consumer Loans-FC Indexed          | -  | -  |   |
| Housing Loans                      | -  | •  |   |
| Vehicle Loans                      |  | -  | N ( N A ( N 10) - 10) - ( 1 - 10) |
| Consumer Loans                     | -  |  |   |
| Other                              |  |  | ***************************************   |
| Consumer Loans-FC                  |  |  |   |
| Housing Loans                      |  |  |   |
| Vehicle Loans                      |  |  |   |
| Consumer Loans                     |  | ***************************************        |   |
| Other                              | ***************************************  |  | ***************************************   |
| Retail Credit Cards-TL             |  |  |   |
| With Installment                   |  | 1.15 to 17 17 17 17 17 17 17 17 17 17 17 17 17 |   |
| Without Installment                |  |  |   |
| Retail Credit Cards-FC             |  |  | ***************************************   |
| With Installment                   |  |  | ***************************************   |
| Without Installment                |  |  |   |
| Personnel Loans-TL                 | 215  | 2.429  | 2.644   |
| Housing Loans                      |  | <b>4.74</b> )                                  | 2.04-   |
| Vehicle Loans                      |  | 84   | 84  |
| Consumer Loans                     | 215  | 2.345  | 2.560   |
| Other                              | -  |  | 2.300   |
| Personnel Loans-FC Indexed         | ***************************************  | _  | ***************************************   |
| Housing Loans                      |  |  |   |
| Vehicle Loans                      | -  |  |   |
| Consumer Loans                     | **************************************   | _  |   |
| Other                              | # 0 10 11 10 10 10 10 10 10 10 10 10 10 1  |  |   |
| Personnel Loans-FC                 |  | _  | ***************************************   |
| Housing Loans                      |  | _  |   |
| Vehicle Loans                      | •  | _  |   |
| Consumer Loans                     | ## DESTRUCTION OF THE PROPERTY | _  |   |
| Other                              | _  |  |   |
| Personnel Credit Cards-TL          | -  | _  | ***************************************   |
| With Installment                   | •  |  |   |
| Without Installment                | -  | ***************************************        | _   |
| Personnel Credit Cards-FC          | -  | _  |   |
| Installment based                  | -  |  |   |
| Without Installment                | -  |  | ***************************************   |
| Overdraft Account-TL (Real Person) | -  | _  |   |
| Overdraft Account-FC (Real Person) |  |  |   |
| Total (*)                          | 4.096  | 1.520.528                                      | 1.524.624   |

<sup>(\*)</sup> Dividend rediscount amounting to TL 8.054 is not included in the table.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

- I. EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED ASSETS (Continued)
  - 6. Information related to loans (Continued):
  - d) Information on consumer loans, individual credit cards and personnel loans and personnel credit cards (Continued)

| Consumer Loans - TL  Real Estate Loans  Vehicle Loans  Consumer Loans  Other  Consumer Loans-FC Indexed | 4.966<br>1.203<br>1.665<br>2.098 | Long-Term<br>1.598.554<br>1.453.270<br>86.199 |   |
|---|----------------------------------|---|---|
| Vehicle Loans Consumer Loans Other  | 1.665                            | 86.199  | 1.454.473                               |
| Consumer Loans Other  |                                  | ***************************************       |   |
| Other   | 2.098                            | 50 000  | 87.864                                  |
|   | _                                | 59.085  | 61.183                                  |
| Consumer Loans-FC Indexed   |                                  | -   | •                                       |
|   | -                                | -   |   |
| Housing Loans   | -                                | -   |   |
| Vehicle Loans   | -                                | -   |   |
| Consumer Loans  | -                                | -   |   |
| Other   |                                  | _   | MARKALAN                                |
| Consumer Loans-FC   |                                  |   |   |
| Housing Loans   |                                  |   |   |
| Vehicle Loans   |                                  |   |   |
| Consumer Loans  |                                  |   | -                                       |
| Other   |                                  | -   |   |
| Retail Credit Cards-TL  |                                  |   |   |
| With Installment  |                                  |   |   |
| Without Installment   |                                  | •   |   |
| Retail Credit Cards-FC  |                                  | -   |   |
| With Installment  |                                  |   |   |
| Without Installment   |                                  | -   |   |
| Personnel Loans-TL  | 230                              | 2.269   | 3 400                                   |
| Housing Loans   | 23V                              | 2.209   | 2.499                                   |
| Vehicle Loans   |                                  | 102   | 102                                     |
| Consumer Loans  | 230                              | 2.167   | 2.397                                   |
| Other   |                                  | 2.107   | 2.397                                   |
| Personnel Loans-FC Indexed  |                                  | -   |   |
| Housing Loans   |                                  | -   |   |
| Vehicle Loans   |                                  | -   | *************************************** |
| Consumer Loans  |                                  | -   |   |
| Other   |                                  | -   | P                                       |
| Personnel Loans-FC  |                                  | -   | *************************************** |
| Housing Loans   |                                  | -   |   |
| Vehicle Loans   | -                                |   | ····                                    |
| Consumer Loans  | -                                | -   |   |
| Other   | -                                | -   | -                                       |
| Personnel Credit Cards-TL   | -                                | -   |   |
| With Installment  | -                                |   |   |
| Without Installment   | -                                |   | •                                       |
| Personnel Credit Cards-FC   | -                                |   |   |
| Installment based   | - 1                              |   |   |
| Without Installment   | -                                | -   | -                                       |
| Overdraft Account-TL (Real Person)  | -                                |   | -                                       |
| Overdraft Account-FC (Real Person)  | -                                |   | -                                       |
| Total (*)   | 5.196                            | 1.600.823                                     | 1.606.019                               |

<sup>(\*)</sup> Profit share accrual amounting to TL 8.546 is not included in the table.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

- I. EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED ASSETS (Continued)
  - 6. Information related to loans (Continued):
  - e) Information on commercial installment loans and corporate credit cards:

| Current Period                              | Short-Term | Medium and<br>Long-Term | Total   |
|---|------------|-------------------------|---------|
| Commercial Installment Loans-TL             | 33.458     | 178.529                 | 211.987 |
| Business Loans                              | 1.240      | 23.429                  | 24.669  |
| Vehicle Loans                               | 32.218     | 155.100                 | 187.318 |
| Consumer Loans                              | _          | -                       | -       |
| Other                                       | -          | -                       | -       |
| Commercial Installment Loans- Indexed to FC | -          | 40.950                  | 40.950  |
| Business Loans                              | -          |                         |         |
| Vehicle Loans                               | -          | 40.950                  | 40.950  |
| Consumer Loans                              | -          |                         |         |
| Other                                       | -          |                         |         |
| Commercial Installment Loans - FC           | 268        | 18.814                  | 19.082  |
| Business Loans                              | -          |                         | 17.002  |
| Vehicle Loans                               | 268        | 18.814                  | 19.082  |
| Consumer Loans                              |            |                         |         |
| Other                                       |            | •                       | -       |
| Corporate Credit Cards-TL                   | •          |                         |         |
| With Installment                            | -          |                         |         |
| Without Installment                         | -          |                         |         |
| Corporate Credit Cards-FC                   |            |                         |         |
| With Installment                            |            |                         |         |
| Without Installment                         | -          |                         |         |
| Overdraft Account-TL (Legal Entity)         | -          | -                       |         |
| Overdraft Account-FC (Legal Entity)         |            |                         |         |
| Total                                       | 33.726     | 238.293                 | 272.019 |



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## I. EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED ASSETS (Continued)

#### 6. Information related to loans (Continued):

e) Information on commercial installment loans and corporate credit cards (Continued):

|   |            | Medium and                              |   |
|---|------------|---|---|
| Prior Period                                | Short-Term | Long-Term                               | Total                                   |
| Commercial Installment Loans-TL             | 63.605     | 185.523                                 | 249.128                                 |
| Business Loans                              | 16.487     | 25.816                                  | 42,303                                  |
| Vehicle Loans                               | 47.118     | 159.707                                 | 206.825                                 |
| Consumer Loans                              | •          | •                                       | •                                       |
| Other                                       | •          | -                                       | *************************************** |
| Commercial Installment Loans- Indexed to FC | -          | 46.410                                  | 46.410                                  |
| Business Loans                              | -          | •                                       | -                                       |
| Vehicle Loans                               |            | 46.410                                  | 46.410                                  |
| Consumer Loans                              | -          | -                                       |   |
| Other                                       | •          | •                                       |   |
| Commercial Installment Loans - FC           | 407        | 19.046                                  | 19.453                                  |
| Business Loans                              | -          | •                                       | -                                       |
| Vehicle Loans                               | 407        | 19.046                                  | 19.453                                  |
| Consumer Loans                              | -          | •                                       | *************************************** |
| Other                                       | -          | -                                       |   |
| Corporate Credit Cards-TL                   | -          | -                                       | *************************************** |
| With Installment                            | -          | *************************************** |   |
| Without Installment                         | -          |   | •                                       |
| Corporate Credit Cards-FC                   | -          | -                                       | -                                       |
| With Installment                            | -          | •                                       | _                                       |
| Without Installment                         | -          |   | -                                       |
| Overdraft Account-TL (Legal Entity)         | -          |   | _                                       |
| Overdraft Account-FC (Legal Entity)         | •          | -                                       | _                                       |
| Total                                       | 64.012     | 250.979                                 | 314.991                                 |

#### f) Breakdown of domestic and international loans:

|                                       | Current Period | Prior Period |
|---------------------------------------|----------------|--------------|
| Domestic Loans                        | 15.755.603     | 16.388.393   |
| Foreign Loans                         | 260.260        | 30.160       |
| Profit Share Income Accruals of Loans | 538.956        | 585.277      |
| Total(*)                              | 16.554.819     | 17.003.830   |

<sup>(\*)</sup> Non-performing loans are not included.

#### g) Loans Granted to Subsidiaries and Participations:

As of 31 March 2019, the Parent Bank has no loans granted to subsidiaries and participations (31 December 2018: None).



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### I. EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED ASSETS (Continued)

### 6. Information related to loans (Continued):

#### h) Credit-Impaired Losses (Stage 3 / Specific Provision):

|  | Current Period | Priod Period |
|--|----------------|--------------|
| Loans and other receivables with limited collectability  | 117.165        | 70.765       |
| Loans and other receivables with doubtful collectability | 73.577         | 18.390       |
| Uncollectible loans and other receivables                | 37.128         | 34.623       |
| Total  | 227.870        | 123,778      |

#### i) Information on lease receivables

|                   | Current Period |           | Prior Period |         |
|-------------------|----------------|-----------|--------------|---------|
|                   | Gross          | Net       | Gross        | Net     |
| Less than 1 year  | 34.758         | 32.680    | 10.684       | 10.397  |
| 1-5 year          | 2.186.113      | 1.920.997 | 551.183      | 471.225 |
| More than 5 years | 2.317.136      | 1.652.197 | 282.163      | 222.212 |
| Total             | 4.538.007      | 3.605.874 | 844.030      | 703.834 |

#### j) Information on non-performing receivables (net):

## j.1) Information on loans and other receivables included in non-performing receivables which are restructured or rescheduled:

As of 31 March 2019 the Parent Bank loans and other receivables included in non-performing receivables which are restructured or rescheduled is TL 36.474 (31 December 2018: None).

#### j.2) Information on the movement of total non-performing loans:

|   | Group III:  | Group IV:  | Group V:                                  |
|---|---|--|---|
|   | Loans and other receivables with limited collectability | Loans and other receivables with doubtful collectability | Uncollectible loans and other receivables |
| Ending balance of prior period                                | 160.891   | 35.401   | 43.868                                    |
| Additions in the current period (+)                           | 251.789   | 60.160   | 376.560                                   |
| Transfers from other categories of non-performing loans (+)   | -   | 87.971   | 3.783                                     |
| Transfers to other categories of non-<br>performing loans (-) | 87.971  | 3.783  | -   |
| Collections in the current period (-)                         | 3.863   | 5,492  | 2.753                                     |
| Write offs (-)  | 137.596   | 36.129   | 376.426                                   |
| Corporate and commercial loans                                | 137.596   | 36.129   | 376.426                                   |
| Retail Ioans  | -   | -  | -   |
| Credit cards  | -   | -  | -   |
| Other   | -   | -  | _   |
| Ending balance of the current period                          | 183.250   | 138.128  | 45.032                                    |
| Specific provisions (-)                                       | 117.165   | 73.577   | 37.128                                    |
| Net balance at the balance sheet                              | 66.085  | 64.551   | 7.904                                     |

<sup>(\*)</sup> Ziraat Finansal Kiralama A.Ş. effects from the merger.

### j.3) Information on foreign currency non-performing loans:

As of 31 March 2019, The Parent Bank has no the amount of receivable from foreign currency non-performing loans (31 December 2018: None).



<sup>(\*\*)</sup> Ziraat Finansal Kiralama A.Ş. derecognised the balance of TL 104.508 in the follow-up accounts after merger with Ziraat Finansal Kiralama A.Ş. The Parent Bank transferred its receivables amounting to TL 297.791 to Ziraat Bankası A.Ş. for TL 290.000 after merger with Ziraat Finansal Kiralama A.Ş.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## I. EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED ASSETS (Continued)

- 6. Information related to loans (Continued):
- k) Gross and net amounts of non-performing receivables according to user groups:

|   | Group III:  | Group IV:  | Group V                                 |
|---|---|--|---|
| Current Period (Net)  | Loans and other receivables with limited collectability | Loans and other receivables with doubtful collectability | Uncollectible                           |
| Loans to Real Persons and Legal Entities (Gross)              | 66.085  |  | 7.904                                   |
| Specific Provisions (-)                                       | 183.250   | 138.128  | 45.032                                  |
| Logns to Peal Paragraph 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | 117.165   | 73.577   | 37.128                                  |
| Loans to Real Persons and Legal Entities (Net) Banks (Gross)  | 66.085  | 64.551   | 7.904                                   |
|   | -   | _  | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,  |
| Specific Provisions (-)                                       | -   |  |   |
| Banks (Net)   | _   |  |   |
| Other Loans and Receivables (Gross)                           |   |  |   |
| Specific Provisions (-)                                       |   | ***************************************                  | *************************************** |
| Other Loans and Receivables (Net)                             |   | -  | -                                       |
| Prior Period (Net)  | 90.126  | 15011  |   |
| Loans to Real Persons and Legal Entities (Gross)              | 160.891   | 17.011   | 9.245                                   |
| Specific Provisions (-)                                       | 70.765  | 35.401   | 43.868                                  |
| Loans to Real Persons and Legal Entities (Net)                |   | 18.390   | 34.623                                  |
| Banks (Gross)   | 90.126  | 17.011   | 9.245                                   |
| Specific Provisions (-)                                       |   | -  | -                                       |
| Banks (Net)   | -   | -  | -                                       |
| Other Loans and Receivables (Gross)                           | -   |  | -                                       |
| Specific Provisions (-)                                       |   | -  | -                                       |
| Other Loans and Receivables (Net)                             |   | •  |   |
| Cities Edulis and Necesvapies (Net)                           | <u> </u>  | -  | Marries                                 |

Information on accruals, valuation differences and related provisions calculated for non performing loans for Banks which are providing expected credit loss according to TFRS 9:

|   | Group III:                        | Group IV:                              | Group V: |
|---|-----------------------------------|--|----------|
|   | Loans with limited collectability | Loans with doubtful collectability     | X        |
| Period End Balance  |                                   | ************************************** | IVAIIS   |
| Profit Share Accrual and Valuation Differences Provision Provisions | 4.115                             | 7.047                                  | 4.112    |
| 1 10 4 15 10 115  | 1.711                             | 3.720                                  | 3.208    |

## l) Information on liquidating policy of uncollectible loans and other receivables:

Execution proceedings are carried out for the collection of receivables from loan services of the Parent Bank's. During this process, tangible guarantees constituting guarantees of receivables of the Bank and assets of the debtor(s) are realized while receivables of the Bank are also tried to be collected and liquidated by means of administrative procedures.

### m) Explanations on write-off policy:

The Parent Bank writes off the receivables from its records with the actualized circumstances of deaths of the debtor and/or the related people, refusals of the heritage by the heritors within the legal time limits, becoming legally and effectively impossible of the collection of the receivable, and the given financial accountability decision on the related personnel of the considered receivable.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

## EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### I. EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED ASSETS (Continued)

- 6. Information related to loans (Continued):
- n) Financial assets measured at amortized cost:
- a. Information on government debt securities measured at amortized cost:

As of 31 March 2019, the Parent Bank does not have government debt securities measured at amortized cost.

#### b. Financial assets measured at amortized cost

As of 31 March 2019, the Parent Bank does not have any financial assets measured at amortized cost except for loans and leases.

#### 7. Information on assets related to trading investments and discontinued operations:

As of 31 March 2019, the amount of assets due to trading is TL 40.252 (31 December 2018: TL 4.259).

|                                 | Current Period | Prior Period                            |
|---------------------------------|----------------|---|
| Beginning Balance (Net)         | 4.259          | 3.561                                   |
| Changes During the Period (Net) | 35.993         | 698                                     |
| Amount of depreciation          | -              | •                                       |
| Provision for Impairment        | -              | *************************************** |
| Period End Balance (Net)        | 40.252         | 4.259                                   |

As of 31 March 2019, the Bank has no discontinued operations (31 December 2018: None).

#### 8. EQUITY INVESTMENTS

#### a) Information on associates (Net):

| D=31.555 | Name                                | Adress<br>(City/Country) | Bank's share<br>percentage – if<br>different voting<br>percentage (%) | Risk share<br>percentage of<br>other<br>shareholders (%) |
|----------|-------------------------------------|--------------------------|---|--|
| 1        | Ziraat Yatırım Menkul Değerler A.Ş. | İstanbul / TÜRKİYE       | 24  | 76   |

|      |         |            |        | Dividend  |             | Current |              |            |              |
|------|---------|------------|--------|-----------|-------------|---------|--------------|------------|--------------|
|      |         |            | Total  | or profit | Income from | Period  |              |            | Needed       |
|      | Total   | Sharehold  | Fixed  | share     | marketable  | Income/ | Prior period | 1          | shareholders |
|      | Assets  | ers Equity | Assets | income    | securities  | Loss    | income/loss  | Fair Value | Equity       |
| 1(*) | 275.630 | 216.429    | 669    | -         | 2.854       | 21.618  | 17.921       |            | 1            |

<sup>(\*)</sup> Unaudited financial statements.

## a.1) Information related to credit institutions or financial institutions which are not accounted for by the equity method:

None (31 December 2018: None).



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

- I. EXPLANATIONS AND NOTES RELATED TO ASSETS (Continued)
  - 8. EQUITY INVESTMENTS (Continued)
  - a) Information on associates (Net) (Continued):
  - a.2) Information on an intermediary entity accounted under equity method:

|   | Current Period | Prior Period                            |
|---|----------------|---|
| Balance at the beginning of the year                | -              |   |
| Movements during the year                           | -              | -                                       |
| Purchases (*)                                       | 46.778         | -                                       |
| Bonus Shares  | -              |   |
| Profit from Current Year Share                      | 5.189          | •                                       |
| Transfers to Financial Assets at Fair Value Through |                |   |
| Other Comprehensive Income                          | (24)           |   |
| sales   | -              | •                                       |
| Revaluation Increase                                | -              | -                                       |
| Provision for impairment (-)                        | -              | -                                       |
| Balance at the end of the year                      | 51.943         | *************************************** |
| Capital commitments                                 | -              | **************************************  |
| Share percentage at the end of the year (%)         | -              | ######################################  |

<sup>(\*)</sup> With the Board of Directors decision dated 21 February 2019 and numbered 6/1, the Parent Bank takes over Ziraat Finansal Kiralama A.Ş. As a result of the merger, Ziraat Finansal Kiralama A.Ş. s 24% stake in Ziraat Yatırım Menkul Değerler A.Ş transferred to the Parent Bank.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

## EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### I. EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED ASSETS (Continued)

- 8. EQUITY INVESTMENTS (Continued)
- a) Information on associates (Net) (Continued):

### a.3) Sectoral information on consolidated associates and the related carrying amounts:

|                              | Current Period | Prior Period |
|------------------------------|----------------|--------------|
| Banks                        | •              | -            |
| Insurance Companies          | -              | -            |
| Factoring Companies          | -              |              |
| Leasing Companies            | -              |              |
| Finance Companies            | -              |              |
| Other Financial Subsidiaries | 51.943         |              |

### a.4) Associates that are quoted on the stock exchange:

As of 31 March 2019, the Parent Bank has no subsidiaries are quoted on the stock exchange (31 December 2018: None).

### a.5) Associates that are disposed of in the current period:

None (31 December 2018: None).

### a.6) Associates purchased in the current period:

The Parent Bank, with the decision by the Board of Directors dated 21 February 2019 and numbered 6/1 merged with Ziraat Finansal Kiralama A.Ş. As a result of the merger, the 24% stake of Ziraat Finansal Kiralama A.Ş. in Ziraat Yatırım Menkul Değerler A.Ş. was transferred to the Parent Bank (31 December 2018: None).

#### b) Information on subsidiaries (net):

#### b.1) Information on unconsolidated subsidiaries:

As of March 31, 2019, the Parent Bank does not have any unconsolidated subsidiaries (31 December 2018: None).

### b.2) Explanations on consolidated subsidiaries:

|   |                                     | Name               | Adress<br>(City/Country) | Bank's share<br>percentage – if<br>different voting<br>percentage (%) |
|---|-------------------------------------|--------------------|--------------------------|---|
| 1 | Ziraat Katılım Varlık Kiralama A.Ş. | İstanbul / TÜRKİYE | 100                      | 100   |
| 2 | ZKB Varlık Kiralama A.Ş.            | İstanbul / TÜRKİYE | 100                      | 100   |

|      | _         |              | ; ;    | i            | Income from | Current     |              | -     | Needed       |
|------|-----------|--------------|--------|--------------|-------------|-------------|--------------|-------|--------------|
|      |           | Shareholders |        | profit share | marketable  | Period      | Prior period | Fair  | shareholders |
|      | Assets    | Equity       | Assets | income       | securities  | Income/Loss | income/loss  | Value | Equity       |
| 1(*) | 1.275.973 | 67           | -      | 140.417      | -           | 14          | 2            | -     | K.           |
| 2(*) | 100.611   | 41           | -      | 356          | -           | 4           | (13)         | -     | -            |

<sup>(\*)</sup>Unaudited financial statements used.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## I. EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED ASSETS (Continued)

#### 8. EQUITY INVESTMENTS (Continued)

### b) Information on subsidiaries (net) (Continued):

#### b.2) Explanations on consolidated subsidiaries (Continued):

|  | Current Period | Prior Period  |
|--|----------------|---|
| Balance at the beginning of the year   | 100            | 50  |
| Movements during the year  | -              | 50  |
| Purchases  | -              | 50  |
| Bonus Shares   | -              | AND AND PERFECT AND REAL PROPERTY COMES AND ASSESSMENT OF SECTION |
| Profit from Current Year Share   | -              |   |
| Transfers to Financial Assets at Fair Value Through Other Comprehensive Income | •              |   |
| sales  | •              |   |
| Revaluation Increase   | •              |   |
| Provision for impairment (-)   | _              | ***************************************   |
| Balance at the end of the year   | 100            | 100   |
| Capital commitments  | •              |   |
| Share percentage at the end of the year (%)                                    | -              | -   |

### b.3) Sectoral information on consolidated subsidiaries and the related carrying amounts:

|                              | Current Period | Prior Period |
|------------------------------|----------------|--------------|
| Banks                        | _              |              |
| Insurance Companies          | -              | -            |
| Factoring Companies          | -              | _            |
| Leasing Companies            |                | _            |
| Finance Companies            | -              | _            |
| Other Financial Subsidiaries | 100            | 100          |

#### b.4) Consolidated subsidiaries quoted on the stock exchange:

As of 31 March 2019, the Parent Bank does not have a listed subsidiary in the stock exchange (31 December 2018: None).

#### c) Information on entities under common control (joint ventures):

As of 31 March 2019, there are no entities under common control of the Parent Bank (31 December 2018: None).

#### d) Other issues

Investments in associates, joint ventures and joint ventures that are not credit institutions / financial institutions In accordance with TAS 27 Individual Financial Statements, investments in TMS 28 subsidiaries and joint ventures are also accounted for using the equity method.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

## EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### I. EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED ASSETS (Continued)

#### 9. Explanations on property and equipment:

|  | Immovables | Tangibles-<br>Financial<br>Leasing | Vehicles | Operational<br>Leasing<br>Development<br>Costs | Other<br>Tangibles | Total   |
|--|------------|------------------------------------|----------|--|--------------------|---------|
| Prior Period End:                                      |            |                                    |          |  |                    |         |
| Cost   |            | -                                  | -        | 33.029   | 59.566             | 92.595  |
| Accumulated Depreciation (-)                           | -          | -                                  | -        | 14.646   | 25.833             | 40.479  |
| Net Book Value   | -          | -                                  | -1       | 18.383   | 33,733             | 52,116  |
| Current Period End:                                    |            |                                    |          |  |                    |         |
| Net Book Value at the Beginning of the Period          | -          | -                                  | -        | 18.383   | 33.733             | 52.116  |
| Change During the Period (Net)                         | -          | -1                                 | -        | (324)  | 87.339             | 87.015  |
| Cost   |            | -                                  | - 1      | 1,360  | 96.823             | 98.183  |
| Amortization (Net) (-)                                 | -          | -                                  | - 1      | 1.684  | 9.484              | 11.168  |
| Provision for Impairment (-)                           | -1         | -                                  | - 1      |  |                    |         |
| Net Currency Translation from Foreign Subsidiaries (-) |            |                                    | - 1      |  | -                  |         |
| Cost at Period End                                     |            | -                                  |          | 34.389   | 156.389            | 190.778 |
| Accumulated Depreciation at Period End (-)             |            | -                                  | -        | 16,330   | 35.317             | 51.647  |
| Closing Net Book Value                                 |            | -                                  | -1       | 18.059   | 121.072            | 139.131 |

<sup>(\*)</sup> Includes effects from the merger with Ziraat Finansal Kiralama A.Ş...

For the purposes of impairment losses that are recorded or reversed in the current period and which are significant for the whole of the consolidated financial statements, and whether each or some of them are not material for the whole of the financial statements, the amount of the decrease or decrease of the carrying value of the related asset groups and the events and conditions that cause them:

None.

a) Pledges, mortgages and other restrictions on the tangible fixed assets, amount of expenses incurred during construction for tangible fixed assets, commitments given for the purchase of tangible fixed assets:

None.

#### 10. Information on intangible assets:

|                        | Current Period |                          |           | Prior Period  |                             |           |  |
|------------------------|----------------|--------------------------|-----------|---------------|-----------------------------|-----------|--|
|                        | Book<br>Value  | Accumulated Depreciation | Net Value | Book<br>Value | Accumulated<br>Depreciation | Net Value |  |
| Leasehold Improvements | -              | -                        | -         | -             | -                           |           |  |
| Establishment Costs    | -              | - i                      | -         |               |                             |           |  |
| Goodwill               | -              | -                        | -         | -             |                             |           |  |
| Intangible Rights      | 102.203        | 15.212                   | 86.991    | 93.038        | 12.642                      | 80.396    |  |
| Total                  | 102.203        | 15.212                   | 86.991    | 93.038        | 12.642                      | 80.396    |  |

a) In case an intangible asset that is significant for the financial statements as a whole, its book value, definition and remaining depreciation period. None.

b) Information on intangible assets acquired under government incentives and recorded with fair value at initial recognition: None.

Book value of intangible assets with restrictions on use or pledged. None.

d) Amount of commitments given for acquisition of intangible asset. None.

e) Intangible assets based on revalued asset type: None.

Total amount of research and development expenses recorded in the period, if any: None

g) Positive or negative consolidation goodwill that are originated from partnerships which their financial statements are consolidated. Not applied to the financial statements with consolidation.

h) Information on goodwill: None



The method in which intangible assets acquired under government incentives and recorded with fair value at initial recognition are valued after the first registration date: None.

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### I. EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED ASSETS (Continued)

#### 11. Information on the investment properties:

As of 31 March 2019, the Parent Bank has no investment properties (31 December 2018: None).

### 12. Information on the current period assets related to tax:

As of 31 March 2019, the Parent Bank has no assets related to tax (31 December 2018: None).

#### 13. Information on deferred tax asset:

The Bank's deferred tax asset amounting to TL 13.051 (31 December 2018: TL 2.627) and the deferred tax asset amounting to TL 60.623 (31 December 2018: TL 52.497) has been netted TL 47.572 deferred tax asset in the financial statements (31 December 2018: TL 49.870 deferred tax asset).

#### 14. Information on other assets:

As of 31 March 2019, other assets of the Parent Bank does not exceed total balance sheet of 10%, exclude off-balance sheet liabilities.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## II. EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED LIABILITIES

#### 1. a) Information on funds collected:

### a.1) Information on maturity structure of funds collected:

| Current Period                                  | Vadesiz  | 1 Aya<br>Kadar |            | 6 Aya<br>Kadar | 9 Aya<br>Kadar | 1 Yıla<br>Kadar | 1 Yıl ve<br>Üstü | Birikimli<br>Katılma<br>Hesabı   | T1                 |
|---|--|----------------|------------|----------------|----------------|-----------------|------------------|--|--------------------|
| I. Real persons current accounts-TL             | 233.368  |                | -          | 114041         | - Kauai        | Kauai           | USIU             | riesabi  | Toplam<br>233.368  |
|   |  |                |            |                |                |                 |                  |  | 255,500            |
| II. Real persons profit sharing accounts TL     | -  | 408.662        | 3.130.572  | 37.829         | -              | 42.157          | 199.929          | -  | 3.819.149          |
| III. Other current accounts-TL                  | 490.709  |                | -          | -              | -              | -               | -                | -  | 490.709            |
| Public sector                                   | 25,356   | -              | -          | -              | -              | -               | -                | -  | 25.356             |
| Commercial sector                               | 445.746  | -              | -          |                |                | -               |                  | -  | 445.746            |
| Other institutions                              | 19.607   |                |            | •              | -              | -               | -                | -  | 19.607             |
| Commercial and other institutions               |  |                |            | -              | -              | -               | -                | -1   |                    |
| Banks and participation banks                   |  |                |            |                |                |                 |                  |  |                    |
| Central Bank of Republic of Turkey              | -1   | <del>-</del>   |            |                | <u>-</u>       |                 |                  |  |                    |
| Domestic banks                                  | -  | ·····          |            |                | -              |                 |                  |  |                    |
| Foreign banks                                   |  | <u>_</u>       |            |                | -              |                 |                  |  |                    |
| Participation banks                             | <del>                                     </del> | <del>-</del>   |            | -              | -              |                 |                  |  |                    |
| Others  | -  | <u> </u>       |            |                |                |                 |                  |  |                    |
| IV. Profit sharing accounts-TL                  | -  | 145.342        | 2.321.759  | 1 000 041      |                |                 |                  |  |                    |
| Public sector                                   | <del> </del>                                     | 42.895         | 139.317    | 1.066.841      |                | 201.189         | 127.580          | - <u>-</u>   | 3.862.711          |
| Commercial sector                               | <del>                                     </del> | 90.036         |            | 43.752         |                | 68.638          | 103.610          |  | 398.212            |
| Other institutions                              | 1  | 12.411         | 1.529.019  | 392.818        |                | 110.776         | 15.022           |  | 2.137.671          |
| Commercial and other institutions               | -  | 12.411         | 012.990    | 630.271        |                | 21.775          | 8.948            |  | 1.286.401          |
| Commercial and other marketions                 |  |                |            |                |                |                 |                  |  |                    |
| Banks and participation banks                   |  | _              | 40.427     |                | 1              | 1               |                  |  |                    |
| V. Real persons current accounts-FC             | 464.775  |                | 40.427     |                |                |                 |                  |  | 40.427             |
| Trout persons current decounts-1 C              | 404,773  |                |            |                |                |                 |                  |  | 464.775            |
| VI. Real persons profit sharing accounts-FC     | -  | 368.708        | 2.592.956  | 103.093        | -              | 46.612          | 356,274          | -  | 3.467.643          |
| VII. Other current accounts-FC                  | 782.289  | _              | _[         | _1             |                |                 |                  |  | 702.200            |
| Commercial residents in Turkey                  | 756.030  |                |            |                |                |                 |                  |  | 782.289<br>756.030 |
| Commercial residents in Abroad                  | 20.691   | -              |            |                |                | <del>-</del>    |                  |  | 20.691             |
|   |  |                |            |                |                |                 |                  |  | 20.091             |
| Banks and participation banks                   | 5.568  | -              | -1         |                | _              | _               |                  | _  | 5.568              |
| Central Bank of Republic of Turkey              | -  | -              | -          | -              |                |                 |                  |  | 3,300              |
| Domestic banks                                  | 2  | -              | -          |                | -              |                 |                  |  | 2                  |
| Foreign banks                                   | 5.566  | -              | -          | -              | -              |                 |                  |  | 5.566              |
| Participation banks                             | -  | -              | -          | -              | -              | -               |                  |  | 3,300              |
| Others  | -  | -              | -          |                | -              | -1              |                  |  |                    |
| NIII D. C. I.                                   |  |                |            |                |                |                 | <u> </u>         | The state of the s |                    |
| VIII. Profit sharing accounts- FC Public sector |  | 107.451        | 1.875,160  | 156.893        | -              | -               | 256.119          | l  | 2.395.623          |
| Commercial sector                               | -  | 464            | 13.108     |                | -              | -1              | -                | -  | 13.572             |
| Other institutions                              |  | 106.775        | 1.806.133  | 156.848        |                | -               | 256.119          |  | 2.325.875          |
|   |  | 212            | 24.369     | 45             | - -            | - _             | -                | -  | 24.626             |
| Commercial and other institutions               |  |                | 44         |                | - -            |                 |                  | -  | 44                 |
| Banks and participation banks                   |  |                | 31.506     |                | 1              |                 |                  |  |                    |
| IX. Precious metal funds                        | 168.915  |                | 323.672    | 30.915         |                | 2.000           |                  |  | 31,506             |
| X. Profit sharing accounts special funds - TL   | 100.713  | -              | 323,072    | 30.913         |                | 2.880           | 3,936            |  | 530.318            |
| Residents in Turkey                             |  |                |            |                |                |                 | -                |  | •                  |
| Residents Abroad                                |  |                |            |                |                | - 1             |                  |  | -                  |
| XI. Profit sharing accounts special funds -     |  |                |            |                |                | <u>-</u>        |                  |  | -                  |
| FC  | _  |                | _          | _              |                |                 |                  |  |                    |
| Residents in Turkey                             | -  |                | <u>-</u> - |                |                |                 |                  |  |                    |
| Residents Abroad                                |  |                |            |                |                |                 |                  |  |                    |
| Total I+II++IX+X+XI)                            | 2.140.056  | 1 030 163      | 10.244.119 | 1,395,571      |                | 292.838         | 943,838          |  | 16.046.585         |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## II. EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED LIABILITIES (Continued)

- 1. a) Information on funds collected (Continued):
- a.1) Information on maturity structure of funds collected (Continued):

| Prior Period                                   | Demand    | Up to 1   | Up to 3   | Up to 6 | Up to 9 | Up to   | 1 year and |          |            |
|--|-----------|-----------|-----------|---------|---------|---------|------------|----------|------------|
| I. Real persons current accounts-TL            | 210.639   | Month     | Months    | months  | months  | 1 year  | over       | accounts | Total      |
| 1. Acui persons current accounts-1L            | 210,039   | ·······   |           |         | -       | -       | -          | -        | 210,639    |
| II Real persons profit sharing accounts TL     | _         | 526.001   | 2.948.826 | 43.992  | -       | 42.916  | 193.315    | -        | 3.755.050  |
| III Other current accounts-TL                  | 516.931   | _         |           | -       | -       | -       | -          | -        | 516,931    |
| Public sector                                  | 73.337    |           | -         | -       | -       | -       | -          | -        | 73,337     |
| Commercial sector                              | 418.653   | •         | -         | -       | -       | - 1     | -          | -        | 418,653    |
| Other institutions                             | 24.611    | -         | -         | -       | -       | -       | -          | -        | 24,611     |
| Commercial and other institutions              | 320       | -         | -         |         | -       | -       | -          | -        | 320        |
| Banks and participation banks                  | 10        | -         |           | -       | -       | - [     | -          | -        | 10         |
| Central Bank of Republic of Turkey             | -         | _         |           | -[      | -       | - [     | -          | - [      | -          |
| Domestic banks                                 | 10        | -         | -         | -       | - [     | -       | -          | -        | 10         |
| Foreign banks                                  | -         | -         | -         | -       | -       | -       | -          | -        |            |
| Participation banks                            | -         | -         | -         | -       | -       | -       | - [        | -        | -          |
| Others   | -         | -         | - !       | -       | -       |         | -          | -        | -          |
| IV. Profit sharing accounts-TL                 | -         | 131.511   | 2.740.290 | 569.720 | -       | 205.889 | 118.404    |          | 3.765.814  |
| Public sector                                  | -         | 2.668     | 495.707   | 421.827 | -       | 61.901  | -          | -        | 982.103    |
| Commercial sector                              | -         | 119.643   | 1.748.933 | 38.685  | -       | 80.988  | 10.913     |          | 1.999.162  |
| Other institutions                             | -         | 9.200     | 455,352   | 109.208 | -       | 63,000  | 107.491    |          | 744.251    |
| Commercial and other institutions              | -         | -         | •         | -       | -       | -       |            |          | 744.231    |
| Banks and participation banks                  | - [       | -         | 40.298    | -       | -       | -1      |            |          | 40.298     |
| V. Real persons current accounts-FC            | 347,441   | -         |           |         | -       |         |            |          | 347,441    |
| 17 17 1.0 A Maria                              |           |           |           |         |         |         |            |          | 347.441    |
| VI. Real persons profit sharing accounts-FC    |           | 331.243   | 2.000.912 | 54.701  | _       | 50.881  | 355.122    |          | 2,792,859  |
| VII. Other current accounts-FC                 | 1.183,202 | -         | -         | -       |         | 30.001  | 333,122    |          | 1.183.202  |
| Commercial residents in Turkey                 | 1.168.785 | -         |           |         | -       |         |            |          | 1.168.785  |
| Commercial residents in Abroad                 | 8.509     | -         | -         |         | -       |         |            |          | 8.509      |
| Banks and participation banks                  | 5.908     |           |           |         |         |         |            |          | 5.908      |
| Central Bank of Republic of Turkey             | -         | -         |           |         |         |         |            |          | 3.908      |
| Domestic banks                                 | -1        | -         |           |         |         |         |            |          |            |
| Foreign banks                                  | 5.908     | -         |           |         |         |         |            | -        |            |
| Participation banks                            |           |           |           |         |         |         |            | -        | 5.908      |
| Others   |           |           |           |         |         |         | - !        |          | -          |
| VIII. Profit sharing accounts- FC              |           | 110.668   | 1.701.594 | 91.086  |         | 174.589 | 110.506    | -        |            |
| Public sector                                  |           | 674       | 12.007    | 91.000  |         | 174.389 | 110.506    | -        | 2.188.443  |
| Commercial sector                              |           | 109.994   | 1.524.756 | 91.044  | -       | 174 600 | 110.506    | -        | 12.681     |
| Other institutions                             |           | 109.994   | 1.324.730 |         |         | 174.589 | 110.506    | -        | 2.010.889  |
| Commercial and other institutions              |           |           |           | 42      |         |         |            | -        | 164.831    |
| Banks and participation banks                  |           |           | 42        |         | -       |         | -          | -        | 42         |
| IX. Precious metal funds                       | 123.111   |           | 262.620   |         | -       |         | -          | -        | _          |
| X. Profit sharing accounts special funds - TL  | 123.111   |           | 257.538   | 4.514   | -       | 2.333   | 3.108      | -        | 390.604    |
| Residents in Turkey                            |           |           | -         |         | -       | -       |            | -        | _          |
| Residents Abroad                               |           | -         |           |         | -       | - -     | - [        | -        |            |
| XI. Profit sharing accounts special funds - FC | -         |           | -         |         | -       | -       | -          | _        | -          |
| Residents in Turkey                            | -         | - -       | - -       |         | -       | -       | -          | -        | -          |
|  | -         | - -       |           | -[      | -       | -       | -          | -        | -          |
| Residents Abroad                               |           |           |           | -       | - [     | -       | -[         | -        | -          |
| Total (I+II++IX+X+XI)                          | 2.381.324 | 1.099.423 | 9.649.160 | 764.013 |         | 476.608 | 780.455    | -        | 15.150.983 |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

- II. EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED LIABILITIES (Continued)
  - l. a) Information on funds collected (Continued):
  - a.2) Exceeding Amounts of Insurance Limit:
  - i. Information's on current and profit share accounts within the scope of Saving Deposit/Saving Deposit Insurance Fund:

|  | Under the guarantee of saving deposit insurance | Exceeding<br>the limit of<br>saving<br>deposit | Under the guarantee of saving deposit insurance | Exceeding<br>the limit of<br>saving<br>deposit |
|--|---|--|---|--|
|  | Current Period                                  | Prior Period                                   | Current Period                                  | Prior Period                                   |
| Real persons current and profit sharing accounts that are not subject to commercial activities | 3.266.857                                       | 2.956.961                                      | 5.214.228                                       | 4.505.214                                      |
| TL accounts  | 2,179,801                                       | 2.123.545                                      | 1.873.272                                       | 1.842.492                                      |
| FC accounts  | 1.087.056                                       | 833.416  | 3.340.956                                       | 2.662.722                                      |
| Foreign branches' deposits under foreign authorities' insurance                                | -   |  |   |  |
| Off-shore banking regions' under foreign authorities' insurance                                | -   | -  |   | **************************************         |

ii. Amounts which are not within the scope of insurance:

Current and Profit Share Accounts of the real persons who are not within the scope of Saving Deposits Insurance Fund:

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Foreign branches' profit sharing accounts and other accounts   |                |              |
| Profit sharing accounts and other accounts of controlling shareholders and profit sharing accounts of their mother, father, spouse, children in care   |                |              |
| Profit sharing account and other accounts of President and Members of Board of Directors, CEO and Vice Presidents and profit sharing accounts of their mother, father, spouse and children in care | 503            | 520          |
| Profit sharing account and other accounts within the scope of the property holdings derived from crime defined in article 282 of Turkish Criminal Law No:5237 dated 26 September 2004              |                |              |
| Profit sharing accounts in participation banks which are established in Turkey in order to engage in off-shore banking activities solely   | -              |              |

#### 2. Information on funds borrowed:

#### a) Information on banks and other financial institutions:

|  | Current Period |           | Prior Per | riod      |
|--|----------------|-----------|-----------|-----------|
|  | TL             | FC        | TL        | FC        |
| Borrowings from the CBRT                   | -              | -         | •         |           |
| From Domestic Banks and Institutions       | 573.686        | 2.566.840 | 16.648    | 1.594.136 |
| From Foreign Banks, Institutions and Funds | -              | 354.428   | -         | 375.993   |
| Total                                      | 573.686        | 2.921.268 | 16.648    | 1.970.129 |

#### b) Information on maturity:

|                      | Current | Period    | Prior Period |           |
|----------------------|---------|-----------|--------------|-----------|
|                      | TL      | FC        | TL           | FC        |
| Short-term           | 573.686 | 756.912   | 16.648       | 1.368.797 |
| Medium and Long-term | -       | 2.164.356 | -            | 601.332   |
| Total                | 573.686 | 2.921.268 | 16.648       | 1.970.129 |

c) Explanations related to the concentrations of the bank's major liabilities concentrations of the funder customer, concentrations segments or other criteria:

64% of liabilities of the Parent Bank consist of current and share profit account.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

# EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## II. EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED LIABILITIES (Continued)

## 3. Funds provided under repurchasing agreements:

|                        | Current Perio | Current Period |         |   |
|------------------------|---------------|----------------|---------|---|
|                        | TL            | FC             | TL      | FC                                      |
| Domestic               | 50.173        | -              | 864.414 |   |
| Financial Institutions | 50.173        |                | 864.414 |   |
| Abroad                 |               |                | 001.717 | *************************************** |
| Financial Institutions |               |                | -       |   |
| Total                  | 50.173        |                | 864.414 |   |

#### 4. Information on securities issued:

|                        | Current Period |     | Prior Period |              |
|------------------------|----------------|-----|--------------|--------------|
|                        | TL             | FC  | TL           | FC           |
| Bonds                  |                | _ [ |              |              |
| Asset based securities | 1.851.393      |     | 1.375.097    | <del>-</del> |
| Stocks                 |                |     | 1.373.097    |              |
| Total                  | 1.851.393      | -   | 1.375.097    |              |

## 5. Information on financial liabilities at fair value through profit and loss:

None.

### 6. Information on derivative financial liabilities:

| Current Period |                                 | Prior Period |                  |
|----------------|---------------------------------|--------------|------------------|
| TL             | FC                              | TL           | FC               |
| 1.863          | -                               |              | 6 145            |
| _              |                                 |              | 0.143            |
| _              |                                 |              |                  |
|                |                                 | <del>-</del> |                  |
| -              |                                 | -            |                  |
| 1.863          |                                 |              | - 4 1 <i>1</i> 5 |
|                | TL<br>1.863<br>-<br>-<br>-<br>- | TL FC  1.863 | TL FC TL  1.863  |

### 7. Information on Financial Lease Obligations:

|                   | Current Peri | Current Period                          |                       |     |
|-------------------|--------------|---|-----------------------|-----|
|                   | Gross        | Net                                     | Prior Period<br>Gross |     |
| Less than 1 Year  | -            | West Mills all the second of the second | 422                   | 415 |
| Between 1-5 Years |              |   | 722                   | 413 |
| More than 5 Years | 161.46       | 89.86                                   |                       |     |
| Total             | 161.465      | 89.867                                  | 422                   | 415 |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

## EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### II. EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED LIABILITIES (Continued)

- 8. Information on provisions:
- a) Information on provisions related with foreign currency evaluation difference of foreign currency indexed loans and Financial Lease Obligations:

Provisions related with foreign currency evaluation difference of foreign currency indexed loans and financial lease obligation is TL 33. (31 Deecember 2018: TL 202).

b) Information on special provisions related with uncompensated and non-liquidated non-cash loans:

Specific provisions for unindemnified non-cash loans amount to TL 10.157 (31 December 2018: TL 15.888).

- c) Information on other provisions:
- c.1) Information on free provisions for possible risks:

The Parent Bank, based on the management decision and possible developments in the economy and markets, and in the past period in accordance with the precautionary principle has provided a total of TL 30.000 of total provision (31 December 2018: TL 30.000).

c.2) The names and amounts of sub-accounts of other provisions exceeding 10% of the total provision amount:

According to article 19 of Communiqué "Principles and Procedures for the Classification of the Loans and Reserves to be provided for These Loans", other provisions amounting to TL 41.419 is reserved to use for general loan loss provision, specific provisions and the Participation Accounts allocated to premium of Guarantee of Deposit Insurance Fund (31 December 2018: TL 48.204).

The Bank has provided specific provisions amounting to TL 10.157 for non-cash loans that are not indemnified, amounting TL 21.846 for the expected credit loss for stage 1 and 2 non-cash loans and amounting TL 6.679 for other provisions.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## II. EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED LIABILITIES (Continued)

- 8. Information on provisions (Continued):
- d) Information on provisions for employee benefits:

### d.1) Employment termination benefits and unused vacation rights

Under the Turkish Labor Law, the Parent Bank is required to pay termination benefits to each employee who has completed at least one year of service, excluding resignation or misconduct, whose employment is terminated without due cause, is called up for military service, dies or retires or earns the right to retire. As of the date of 31 March 2019, the amount payable consists of one month's salary limited to a maximum of TL 6.018 (full TL) (31 December 2018: TL 5.434 (full TL)) for each year of service.

The Group uses actuarial method in the calculation and recognition of severance pay with in the standard of TAS 19 – "Turkish Accounting Standard on Employee Benefits".

The Parent Bank used its own parameters in the calculation of the total liabilities which were calculated with the actuary assumptions.

|                   | Current Period | Prior Period |
|-------------------|----------------|--------------|
| Discount Rate (%) | 3,84           | 3,84         |

Movements in the reserve for employment termination benefits during period are as follows:

|   | Current Period | Prior Period |
|---|----------------|--------------|
| As of January 1   | 5.056          | 2.330        |
| Current service cost  | 767            | 1.285        |
| Profit share cost   | -              | 276          |
| Paid compensations  | -              | (112)        |
| Loss / (Earnings) resulting from Reduction / Dismissal of Payments / Benefits | -              | 24           |
| Actuarial loss / (earnings)   | -              | 1.253        |
| End of Period   | 5.823          | 5.056        |

As of 31 March 2019, the Bank has a TL 5.515 short term provision for employee benefits (31 December 2018: TL 3.584).

#### d.2) Retirement Benefits

Based on the results of the actuarial report, which is calculated with the actuarial interest rate 9,80 % as determined in the Law numbered 5754, published on the Official Gazette dated 8 May 2008 and numbered 26870, as of 31 December 2017, no technical deficit has been reported.

As of the balance sheet date, the Bank's liability for the benefits to be transferred to SGK is the estimated amount of payment that will be required to be made during the transfer to SGK. The actuarial parameters and the results used in the measurement of this amount reflect the provisions of Law No. 5754 on the pension and health benefits to be transferred to the SGK (9,80% real discount rate, etc.) published in the Official Gazette dated 8 May 2008 and numbered 26870.

The basic actuarial assumptions used are as follows:

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Discount rates                                |                |              |
| - Pension benefits will be transferred to SSI | 9.80%          | 9.80%        |
| - Health benefits will be transferred to SSI  | 9,80%          | 9.80%        |

### d.3) Additional Bonus Provision to be paid to Personnel

The Parent Bank has made a total provision amounting to TL 17.500 to be allocated to the personnel in the current period amounting to TL 4.500.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## II. EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED LIABILITIES (Continued)

#### 9. Explanations on tax liability:

#### a) Information on tax provisions:

As of 31 March 2019, the Group's corporate tax liability is TL 25.109 (31 December 2018: TL 25.602).

#### b) Information on taxes payable:

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Corporate Tax Payable                     | 25.109         | 25.602       |
| Taxation on Income From Securities        | 17.904         | 10.438       |
| Property Tax                              | 262            | 177          |
| Banking Insurance Transactions Tax (BITT) | 12.113         | 10 467       |
| Foreign Exchange Transactions Tax         | -              | 10.707       |
| Value Added Tax Payable                   | 3.753          | 5 521        |
| Other                                     | 1.571          | 1 593        |
| <u>T</u> otal                             | 60.712         | 53.798       |

#### c) Information on premiums:

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Social Security Premiums – Employee                       | 1              | 1            |
| Social Security Premiums – Employer                       | 2              |              |
| Bank Social Aid Pension Fund Premium - Employee           | -              |              |
| Bank Social Aid Pension Fund Premium - Employer           |                |              |
| Pension Fund Membership Fees and Provisions –<br>Employee | -              | -            |
| Pension Fund Membership Fees and Provisions –<br>Employer | -              |              |
| Unemployment Insurance - Employee                         | 82             | 62           |
| Unemployment Insurance – Employer                         | 163            | 125          |
| Other   |                | 14.          |
| Total   | 248            | 189          |

### 10. Information on deferred tax liabilities, if any:

The Group's deferred tax liability amounts to TL 13.051 (31 December 2018: TL 2.627) and this amount is net off against the deferred tax asset and accordingly deferred tax asset amounting to TL 47.577 (31 December 2018: TL 49.870) is presented in the financial statements.

## 11. Information on payables for assets held for sale and discontinued operations:

The Group does not have any payables for assets held for sale and discontinued operations (31 December 2018: None).

### 12. Explanations on subordinated debts:

|                              | Current Period                          |   | Prior Period                            |   |
|------------------------------|---|---|---|---|
|                              | TL                                      | FC                                      | TL                                      | FC                                      |
| From Domestic Banks          | 300.390                                 | -                                       | *************************************** | <u></u>                                 |
| Domestic Other Organizations | -                                       |   | _                                       | *************************************** |
| From Foreign Banks           | *************************************** | _                                       |   |   |
| Overseas Other Organizations | _                                       | *************************************** |   | *************************************** |
| Total                        | 300.390                                 |   | -                                       |   |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

### II. EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED LIABILITIES (Continued)

12. Explanations on subordinated debts(Continued)

|  | Current Period |    | Prior Period |               |
|--|----------------|----|--------------|---------------|
|  | TL             | FC | TL           | FC            |
| Debt instruments to be included in the additional capital calculation: |                |    |              |               |
| Subordinated Loans   |                | -  |              |               |
| Equity-like Debt Instruments   | -              | -  |              |               |
| Debt instruments to be included in Contribution Capital Calculation:   |                |    |              | ············· |
| Subordinated Loans (*)   | 300.000        |    |              |               |
| Equity-like Debt Instruments   |                |    |              |               |
| Total  | 300.000        |    | -            |               |

- (\*) The contribution amounting to TL 300.000 is T.C. Ziraat Bank A.Ş. has been signed on March 28, 2019 and this loan has been entered into the Bank's accounts as of 29 March 2019. The maturity of the loan is 10 (ten) years and the profit share rate is 16.25%. There is no conversion option.
- 13. If the other liabilities of the balance exceed 10% of the balance sheet total, the names and amounts of the sub-accounts constituting at least 20% of them:

The amount of other liabilities of balance sheet does not exceed 10% of total amount of balance sheet.

- 14. Information on shareholders' equity:
- a) Presentation on paid-in capital:

|                 | Current Period | Prior Period |
|-----------------|----------------|--------------|
| Common stock    | 1.750.000      | 1.750.000    |
| Preferred stock | _              | -            |

b) Paid-in capital amount, explanation whether the registered capital system is applicable by the Bank, if so the registered capital ceiling amount:

None.

c) Information on share capital increases and their sources; other information on increased capital shares in the current period:

None.

d) Information on additions from capital reserves to capital in the current period:

None.

e) Capital commitments in the last fiscal year and continue until the end of the following interim period, general purpose of these commitments and estimated resources required for these commitments:

There is no capital commitment for the last financial year and the end of the following interim period (31 December 2018: None).

f) Indicators of the Group's income, profitability and liquidity for the previous periods and possible effects of future assumptions based on the uncertainty of these indicators on the Bank's equity:

The Group has no any uncertainty related to profitability and liquidity for the prior period (31 December 2018 : None).

g) Information on preferred shares:

As of 31 March 2019, the Group has no preferred shares (31 December 2018: None).



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## II. EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED LIABILITIES (Continued)

- 14. Information on shareholders' equity (Continued):
- h) Revaluation and/or Remeasurement Gain/Loss of the Financial Assets at Fair Value Through Other Comprehensive Income:

|  | Current Period |       | Prior Per | iod   |
|--|----------------|-------|-----------|---|
|  | TL             | FC    |           |   |
| From Subsidiaries, Associates and Entities under Common Control        | -              |       | 0.444 han | ACCURATE TO \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ |
| Revaluation Difference   | _              | -     |           | ***************************************                           |
| Foreign Exchange Difference  |                |       |           | ······································                            |
| From Financial Assets at Fair Value Through Other Comprehensive Income | (25.886)       | 3.494 | (14.901)  |   |
| Revaluation Difference   | (31.322)       | 3.494 |           | (11   |
| Deferred Tax Effect  | 5.436          | 3.494 | (18.955)  | (11)  |
| Foreign Exchange Difference  | -              |       | 4.034     |   |
| Total  | (25.886)       | 3.494 | (14.901)  | (11)  |

# III. EXPLANATIONS AND NOTES RELATED TO THE CONSOLIDATED OFF-BALANCE SHEET ACCOUNTS

- 1. Information on off-balance sheet liabilities:
- a) Nature and amount of irrevocable loan commitments:

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Commitments for Credit Card Expenditure Limits   | 370.450        | 88.064       |
| Other Irrevocable Commitments                    |                | 00.004       |
| Payment Commitments for Cheques                  | 137.768        | 102 994      |
| Loan Granting Commitments                        |                |              |
| Asset Purchase Commitments                       | 8.404          | 6.925        |
| Tax and Fund Liabilities from Export Commitments | 147.407        |              |
| Total  | 147.407        | 160.832      |
| Total  | 664.029        | 358.815      |

# b) Nature and amount of possible losses and commitments arising from the off-balance sheet items including the below mentioned:

A provision of TL 10.157 has been provided for probable losses arising from the off-balance sheet items and all of them are in Phase 3 (31 December 2018: TL 5.888).

# b.1) Non-cash loans including guarantees, acceptances, financial guarantees and other letter of credits:

| Guarante I -4       | Current Period | Prior Period |
|---------------------|----------------|--------------|
| Guarantee Letters   | 9.038.890      | 8.640,366    |
| Letter of Credits   | 6.251          | 3.591        |
| Bank Acceptances    | 780.401        |              |
| Other Contingencies |                | 616.808      |
| Total               | 1.005.116      | 1.022.677    |
| 10111               | 10.830.658     | 10.283.442   |

## b.2) Certain guarantees, temporary guarantees, surety ships and similar transactions:

| I ottors of T                                  | Current Period | Prior Period |
|--|----------------|--------------|
| Letters of Temporary Guarantees                | 472.971        | 411.354      |
| Letters of Certain Guarantees                  | 4.066 697      | 3.893.325    |
| Letters of Advance Guarantees                  | 999.407        |              |
| Letters of Guarantees given to Customs Offices |                | 1.018.357    |
| Other Letters of Guarantees                    | 83.559         | 73.926       |
| Total  | 3.416.256      | 3.243.404    |
| I Utai   | 9.038.890      | 8.640.366    |



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## III. EXPLANATIONS AND NOTES RELATED TO THE CONSOLIDATED OFF-BALANCE SHEET ACCOUNTS (Continued)

- 1. Information on off-balance sheet liabilities (Continued):
- b) Nature and amount of possible losses and commitments arising from the off-balance sheet items including the below mentioned (Continued):

#### b.3) Total non-cash loans:

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Non-Cash Loans for Providing Cash Loans      | 3.416.265      | 3.243.412    |
| With Original Maturity of One Year or Less   | 1.469.143      | 1.727.495    |
| With Original Maturity of More than One Year | 1.947.122      | 1.515.917    |
| Other Non-Cash Loans                         | 7.414.393      | 7.040.030    |
| Total  | 10.830.658     | 10.283.442   |

### IV. EXPLANATIONS AND NOTES RELATED TO THE CONSOLIDATED INCOME STATEMENT

#### 1. a) Information on profit share received from loans:

| Profit share on loans (*)                                | Current Period |        | Prior Period |        |
|--|----------------|--------|--------------|--------|
|  | 568.963        | 74.769 | 301.519      | 20.408 |
| Short term loans   | 259.133        | 25.314 | 93.896       | 4.043  |
| Medium and long term loans                               | 302.053        | 49.455 | 207.615      | 16.365 |
| Profit share on non-performing loans                     | 7.777          | -      | 8            |        |
| Premiums received from resource utilization support fund | _              | -      | -            |        |

<sup>(\*)</sup> Includes fees and commissions income on cash loans

#### b) Information on profit share received from banks:

|                                    | Current Period |    | Prior Peri | od                                      |
|------------------------------------|----------------|----|------------|---|
|                                    | TL             | FC | TL         | FC                                      |
| T. C. Central Bank                 | -              | -  | -          | 7.1.11111111111111111111111111111111111 |
| From Domestic Banks                | 243            | 45 | _          |   |
| From Foreign Banks                 | -              | -  |            |   |
| Overseas Headquarters and Branches | _              |    | -          | *************************************** |
| Total                              | 243            | 45 | -          |   |

#### c) Information on profit share income from securities portfolio:

| -  | Current Period |            | Prior Period |    |
|--|----------------|------------|--------------|----|
|  | TL             | FC         | TL           | FC |
| Financial Assets at Fair Value through Profit and Loss                   | -              | <b>-</b> i | -            | _  |
| Financial Assets at Fair Value through Other<br>Comprehensive Income     | 39.977         | 1.475      | 18.648       |    |
| Investments Held-to-Maturity Financial Assets Measured by Amortized Cost | -              | -          | -            | _  |
| Total  | 39.977         | 1.475      | 18.648       | -  |

d) Information on profit share income received from associates and subsidiaries:

None (31 March 2018: None).

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## IV. EXPLANATIONS AND NOTES RELATED TO THE CONSOLIDATED INCOME STATEMENT (Continued)

#### 2. a) Information on profit share expense on borrowing:

|  | Current Per | iod    | Prior Perio | od     |
|--|-------------|--------|-------------|--------|
|  | TL          | FC     | TL          | FC     |
| Banks                                  | 28.809      | 21.239 | 1.853       | 10.421 |
| Central Bank of the Republic of Turkey | -           | •      | 1.495       | -      |
| Domestic Banks                         | 18.643      | 16.775 | 358         | 2.902  |
| Foreign Banks                          | 10.166      | 4.464  | -           | 7.519  |
| Head Office and Branches               | -           | •      | -           |        |
| Other Institutions                     | =           | 10.079 | -           |        |
| Total                                  | 28.809      | 31.318 | 1.853       | 10.421 |

### b) Information on profit share expense given to associates and subsidiaries:

None. (31 March 2018: None).

#### c) Information on profit share expense paid to securities issued:

As of 31 March 2019, profit share expense paid to securities issued is TL 96.376 (31 March 2018: TL 19.155).

#### d) Distribution of profit share on funds based on maturity of funds:

| Current Period   |               |                | Participatio      | n Accounts      |                |         |
|--|---------------|----------------|-------------------|-----------------|----------------|---------|
| Account Name   | Up to 1 month | Up to 3 months | Up to 6<br>months | Up to 1<br>vear | Over 1<br>vear | Tota    |
| Turkish Lira   |               |                |                   |                 |                |         |
| Funds Collected from Banks via<br>Current and Participation Accounts | 87            | 2.127          | -                 | -               | -              | 2.21    |
| Real Person's Non Commercial Participation<br>Accounts               | 16.363        | 124.105        | 1.544             | 1.796           | 10.365         | 154.17  |
| Public Sector Participation Accounts                                 | 2.215         | 9.020          | 5.748             | 3.104           | 5.680          | 25.76   |
| Commercial Sector Participation Accounts                             | 8.329         | 82.233         | 5.853             | 4.925           | 569            | 101.90  |
| Other Institutions Participation Accounts                            | 392           | 22.101         | 19.798            | 1.369           | 278            | 43.93   |
| Total  | 27.386        | 239.586        | 32.943            | 11.194          | 16.892         | 328.00  |
| Foreign Currency   |               |                |                   |                 |                |         |
| Funds Collected from Banks via<br>Current and Participation Accounts | _             | 64             | -                 | -               | _              | 6       |
| Real Person's Non Commercial Participation Accounts                  | 2.303         | 16.070         | 639               | 337             | 2.732          | 22.08   |
| Public Sector Participation Accounts                                 | 4             | 112            | -                 | -               | -              | 110     |
| Commercial Sector Participation Accounts                             | 654           | 14.442         | 852               | 441             | 1.164          | 17.55   |
| Other Institutions Participation Accounts                            | -             | 1.151          | - [               | -               | - I            | 1.15    |
| Public Sector Participation Accounts                                 | 1.651         | -              | -                 | -               | -              | 1.65    |
| Total  | 4.612         | 31.839         | 1.491             | 778             | 3.896          | 42.61   |
| Grand Total  | 31.998        | 271.425        | 34.434            | 11.972          | 20.788         | 370.617 |

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

## EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## IV. EXPLANATIONS AND NOTES RELATED TO THE CONSOLIDATED INCOME STATEMENT (Continued)

### d) Distribution of profit share on funds based on maturity of funds (Continued):

| Prior Period   |                  |                  | Participatio     | articipation Accounts |                  |           |  |  |
|--|------------------|------------------|------------------|-----------------------|------------------|-----------|--|--|
| Account Name   | Up to 1<br>month | Up to 1<br>month | Up to 1<br>month | Up to 1<br>month      | Up to 1<br>month | Up to :   |  |  |
| Turkish Lira   |                  |                  |                  |                       |                  |           |  |  |
| Funds Collected from Banks via<br>Current and Participation Accounts | -                | 885              | -                | -                     |                  | 88        |  |  |
| Real Person's Non Commercial Participation<br>Accounts               | 7.799            | 56.456           | 656              | 655                   | 1.771            | 67.33     |  |  |
| Public Sector Participation Accounts                                 | 840              | 15.925           | 1.867            | 2.680                 | 1.411            | 22.72     |  |  |
| Commercial Sector Participation Accounts                             | 3.583            | 45.464           | 2.143            | 832                   | 291              | 52.313    |  |  |
| Other Institutions Participation Accounts                            | 361              | 7.834            | 567              | 4.198                 | 52               | 13.012    |  |  |
| Total  | 12.583           | 126.564          | 5.233            | 8.365                 | 3.525            | 156.276   |  |  |
| Foreign Currency   |                  |                  |                  |                       |                  |           |  |  |
| Funds Collected from Banks via Current and Participation Accounts    |                  |                  | _                |                       |                  | PAA44-4-0 |  |  |
| Real Person's Non Commercial Participation Accounts                  | 795              | 8.735            | 312              | 285                   | 1.043            | 11.170    |  |  |
| Public Sector Participation Accounts                                 | 8                | 135              | -                | -                     | -                | 143       |  |  |
| Commercial Sector Participation Accounts                             | 354              | 6.132            | 117              | 109                   | •                | 6.712     |  |  |
| Other Institutions Participation Accounts                            | -                | 993              | -                |                       |                  | 993       |  |  |
| Public Sector Participation Accounts                                 | 421              | _                | -                |                       |                  | 421       |  |  |
| Total  | 1.578            | 15.995           | 429              | 394                   | 1.043            | 19.439    |  |  |
| Grand Total  | 14.161           | 142.559          | 5.662            | 8.759                 | 4.568            | 175.709   |  |  |

#### 3. Information on dividend income:

As of 31 March 2019, the Parent Bank's divided income is TL 2.762 (31 March 2018: None).

### 4. a. Information on trading income/loss (Net)

|  | Current Period | Prior Period |
|--|----------------|--------------|
| Income                                     | 2.128.217      | 942.817      |
| Foreign exchange gains                     | 2.098.164      | 936.502      |
| Gain on derivative financial instruments   | 29.921         | 6.288        |
| Gain on capital market transactions        | 132            | 27           |
| Losses (-)                                 | 2.114.728      | 938.829      |
| Foreign exchange losses                    | 2.112.854      | 916.227      |
| Losses on derivative financial instruments | 1.863          | 21 705       |
| Losses on capital market transactions      | 11             | 897          |
| Net  | 13.489         | 3.988        |

### b. Information on profit/loss on derivative financial operations:

|   | Current Period | Prior Period |
|---|----------------|--------------|
| Effect of the change in exchange rates on profit/loss | (28.058)       | (15.417)     |
| Total   | (28.058)       | (15.417)     |



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## IV. EXPLANATIONS AND NOTES RELATED TO THE CONSOLIDATED INCOME STATEMENT (Continued)

#### 5. Information on other operating income:

Information on factors covering the recent developments which has significant effect on the Parent Bank's income and the extent of effect on income:

As per the resolution of the Board of Directors dated 18 January 2019 and numbered 8210 with the decision of the Board of Directors dated February 21, 2019 and numbered 6/1 of the Banking Regulation and Supervision Board, the Bank and the Ziraat Finansal Kiralama A.Ş. (Transferred) in accordance with the relevant articles of the Turkish Commercial Code No. 6102; The merger was registered on 1 March 2019 by the Istanbul Trade Registry Office.

## 6. Provision expenses for impairment on loans and other receivables:

|   | Current Period | Prior Period                            |
|---|----------------|---|
| Expected Credit Loss  | 121.656        | 29,234                                  |
| 12 month expected credit loss (stage 1)   | 16.884         | 15.623                                  |
| Significant increase in credit risk (stage 2)   | 12.296         | 4.793                                   |
| Non-performing loans (stage 3)  | 92.476         | 8.818                                   |
| Marketable Securities Impairment Expense  | -              | 4                                       |
| Financial Assets at Fair Value through Profit or Loss                                     |                |   |
| Available-for-sale Financial Assets Fair Value Through Other                              |                | 2-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1-1 |
| Comprehensive Income  | -              | 4                                       |
| Investments in Associates, Subsidiaries and Held-to-maturity<br>Securities Value Decrease | -              |   |
| Investments in Associates   |                |   |
| Subsidiaries  |                | _                                       |
| Joint Ventures  |                |   |
| Other (*)   | 26.802         | 3.060                                   |
| Total   | 148.458        | 32.298                                  |

<sup>(\*)</sup> According to article 19 of Communiqué "Principles and Procedures for the Classification of the Loans and Reserves to be provided for These Loans", other amounting to TL 18.041 (31 March 2018 3.060 TL) is reserved to use for expected credit loss provision, specific provisions and the Participation Accounts allocated to premium of Guarantee of Deposit Insurance Fund.

7. Information on other operating expenses:

|   | Current Period                             |
|---|--|
| Reserve for Employee Termination Benefits   | 767  |
| Bank Social Aid Provision Fund Deficit Provision  | 7-0-7-1                                    |
| Tangible Fixed Assets Impairment Expense  | 24 144 24 144 144 144 144 144 144 144 14   |
| Depreciation Expenses of Tangible Fixed Assets  | 11.168                                     |
| Intangible Assets Impairment Expense  |  |
| Goodwill Impairment Expense   | AA-11-0-11-11-11-11-11-11-11-11-11-11-11-1 |
| Amortization Expenses of Intangible Assets  | 2.570                                      |
| Impairment Expense for Equity Shares subject to the Equity Method                               | ***************************************    |
| Impairment Expense for Investment Securities that will be Disposed                              | ***************************************    |
| Impairment Expense for Investment Securities that will be Disposed                              |  |
| Impairment Expense for Property, Plant and Equipment Held for Sale and Discontinuing Operations | -  |
| Other Operating Expenses  | 20.983                                     |
| Lease Expenses Related to TFRS 16 Exemptions  | 149  |
| Maintenance Expenses  | 1.529                                      |
| Advertisement Expenses  | 8.606                                      |
| Other Expenses  | 10.699                                     |
| oss on Sales of Assets  | 7.791                                      |
| Other (*)   | 16.550                                     |
| Total   | 59.829                                     |

The balance which forms the other item part, TL 5.994 (31 March 2018 5.740 TL) represents Saving Deposit Insurance Fund ("SDIF") Premium amount and audit and consultancy fees and TL 7.066 (TL 31 March 2018 3.406) represents taxes, fees and funds and other services expenses.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## IV. EXPLANATIONS AND NOTES RELATED TO THE CONSOLIDATED INCOME STATEMENT (Continued)

#### 7. Information on other operating expenses(Continued):

|  | Prior Period                           |
|--|--|
| Personnel expenses(*)  | 28.739                                 |
| Reserve for Employee Termination Benefits  | 390                                    |
| Bank Social Aid Provision Fund Deficit Provision                                     | ************************************** |
| Tangible Fixed Assets Impairment Expense   |  |
| Depreciation Expenses of Tangible Fixed Assets                                       | 3.607                                  |
| Intangible Assets Impairment Expense   |  |
| Goodwill Impairment Expense  |  |
| Amortization Expenses of Intangible Assets   | 1.387                                  |
| Impairment Expense for Equity Shares subject to the Equity Method                    | ······                                 |
| Impairment Expense for Investment Securities that will be Disposed                   |  |
| Amortization Expenses of Investment Securities that will be Disposed                 |  |
| Impairment Expense for Property, Plant and Equipment Held for Sale and Discontinuing |  |
| Operations   |  |
| Other Operating Expenses   | 15.171                                 |
| Operational Leasing Expenses   | 5.604                                  |
| Maintenance Expenses   | 720                                    |
| Advertisement Expenses   | 2.619                                  |
| Other Expenses   | 6.228                                  |
| Loss on Sales of Assets  | - VILLO                                |
| Other (*)  | 11.364                                 |
| Total  | 60.658                                 |

<sup>(\*)</sup> Personnel Expenses which are not included in other operating expenses in the income statement as a separate item are also included in this table

<sup>(\*\*)</sup> The prior balance which forms the other item part, TL 5.740 represents SDIF Premium amount and audit and consultancy fees and TL 3.406 represents taxes, fees and funds and other services expenses.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## IV. EXPLANATIONS AND NOTES RELATED TO THE CONSOLIDATED INCOME STATEMENT (Continued)

#### 8. Information on profit/loss from continued and discontinued operations before taxes:

As of 31 March 2019, the Group does not have any discontinuing operations. The compositions of the profit/loss before tax from the continuing operations are following:

|  | Current Period |
|--|----------------|
| Net Profit Share Income                  | 256.232        |
| Net Fee and Commission Income            | 23.751         |
| Dividend Income                          | 2.762          |
| Trading Profit / Loss (Net)              | 13.489         |
| Other operating income                   | 98.291         |
| Expected Loss Provision (-)              | 148.458        |
| Other Provision Expenses (-)             | 7.316          |
| Personnel expenses                       | 44.686         |
| Other Operating Expenses (-)             | 59.829         |
| Income/(Loss) from Continuing Operations | 134.236        |

|   | Prior Period |
|---|--------------|
| Net Profit Share Income                             | 149.412      |
| Net Fees and Commissions Income                     | 9.027        |
| Personnel expenses                                  | 28.739       |
| Dividend Income                                     |              |
| Trading Income/Expense (Net)                        | 3,988        |
| Other Operating Income                              | 17.162       |
| Loan and other receivables impairment provision (-) | 32.298       |
| Other Operating Expenses (-)                        | 31.919       |
| Income/(Loss) from Continuing Operations            | 86.633       |

### 9. Information on tax provision for continued and discontinued operations:

As of 31 March 2019, the Parent Bank's total tax provision expense amounting to TL 29.975 (31 March 2018: TL 17.891) consists of TL 26.161 (31 March 2018: TL 29.566) of current tax expense and TL 3.814 (31 March 2018: TL 3.095) of deferred tax expense.

### 10. Explanation on net income/loss for the period for continuing and discontinued operations:

The Parent Bank's net operating income after tax amounts to TL 109.450 (31 March 2018: TL 68.742).

- 11. Information on net profit/loss:
- a) Nature, amount and frequency of income and expenses arising from ordinary banking activities, if required for the understanding the performance of the Bank in the current period:

The Parent Bank, mainly utilizes its resources from domestic current and profit shares, securities and interbank operations. Besides, it obtains income via commissions taken from non-cash loans, other banking operations.

b) The effect of the change in accounting estimates to the net profit/loss; including the effects to the future period, if any:

As of the balance sheet date, there is no change in accounting estimates that may require further explanations in the current period.

12. If other items in the income statement exceed 10% of the income statement total, sub-accounts constituting at least 20% of these items are shown below:

None (31 March 2018: None).



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

- V. EXPLANATIONS AND NOTES RELATED TO THE CONSOLIDATED RISK GROUP OF THE PARENT BANK
  - a) Information on the volume of transactions relating to the Parent Bank's risk group, outstanding loans and funds collected and income and expenses for the period:

#### **Current Period**

| Risk group of the Bank             | Investment in associates,<br>subsidiaries and joint ventures<br>(business partnerships) |          | Direct and indirect<br>shareholders of the Bank |          | Other real or legal persons<br>included in<br>the risk group |          |
|------------------------------------|---|----------|---|----------|--|----------|
|                                    | Cash  | Non-Cash | Cash  | Non-Cash | Cash   | Non-Cash |
| Loans and other receivables        | -   | -        | -   |          | -  |          |
| Balance at beginning of period     | -   | -        | 2,180,316                                       | -        |  |          |
| Balance at end of period           | -   | -        | 1,609,137                                       | •        |  | -        |
| Profit share and commission income |   | •        | 5.739   | •        |  |          |

#### **Prior Period**

| Investment in associates,<br>subsidiaries and joint ventures<br>(business partnerships) |  | Direct and indirect<br>shareholders of the Bank            |   | Other real or legal persons included in the risk group  |   |
|---|--|--|---|---|---|
| Cash  | Non-Cash                                 | Cash   | Non-Cash  | Cash  | Non-Cash  |
|   | -  | -  | _   | _   |   |
| -   | -  | 758.988  |   |   | *************************   |
| •   | -1                                       | 2.180.316  |   |   |   |
|   |  | £ 200  |   | **************************************  |   |
|   | subsidiaries and joi<br>(business partne | subsidiaries and joint ventures<br>(business partnerships) | subsidiaries and joint ventures (business partnerships)  Cash Non-Cash Cash  758.988  2.180.316 | subsidiaries and joint ventures (business partnerships)  Cash Non-Cash Cash Non-Cash  758 988 2 180 316 - | subsidiaries and joint ventures (business partnerships)  Cash Non-Cash Cash Non-Cash Cash Non-Cash  758.988 |

### b) Current and profit sharing account held by the Parent Bank's risk group:

| Risk group of the Bank              | Investment in associates,<br>subsidiaries and joint ventures<br>(business partnerships) |                 | subsidiaries and joint ventures Direct and indirect the Bank (business partnerships) shareholders of the bank |                 | Other real or legal persons<br>included in<br>the risk group |                 |
|-------------------------------------|---|-----------------|---|-----------------|--|-----------------|
| Current and profit sharing accounts | Current period  | Prior<br>period | Current<br>period   | Prior<br>period | Current<br>period  | Prior<br>period |
| Balance at the beginning of period  | •   | -               | 42,411  | 8.159           |  |                 |
| Balance at the end of period        | -   | •               | 38,128  | 42.411          | -  | -               |
| Profit share expense                | -   | -               | 1.265   | 2,563           | -  |                 |

#### c) Information on loans received from the Bank's risk group:

| Risk group of the Bank             | Investment in associates,<br>subsidiaries and joint ventures<br>(business partnerships) |   | Direct and indirect<br>shareholders of the bank |                   | Other real or legal persons included in the risk group |                   |                 |
|------------------------------------|---|---|---|-------------------|--|-------------------|-----------------|
| Loans                              | Current period  | i | Prior<br>period                                 | Current<br>period | Prior<br>period  | Current<br>period | Prior<br>period |
| Balance at the beginning of period | •   |   | -   |                   | _  |                   |                 |
| Balance at the end of period       | -   |   | -   | -                 |  |                   |                 |
| Profit share expense               | -   |   | -   | -                 | -  | -                 | -               |

## 2) Information on forward transactions, option agreements and similar transactions between the Parent Bank's risk group:

| Risk Group of the Bank                                | Subsidiaries, Assoc<br>Entities Under Comm<br>(Joint Ventur | on Control      | Direct or Indirect S<br>of the Bai |                 | Other Real and Le                        |                 |
|---|---|-----------------|------------------------------------|-----------------|--|-----------------|
|   | Current<br>Period   | Prior<br>Period | Current<br>Period                  | Prior<br>Period | Current<br>Period                        | Prior<br>Period |
| The Fair Value Differences<br>Through Profit and Loss | •   | -               | -                                  | -               | -  |                 |
| Opening Balance                                       | -   | -               | 2.401.773                          | 1.264.078       | -  |                 |
| Closing Balance                                       | -   | -               | 2.912.823                          | 2.401.773       | -  |                 |
| Total Profit/Loss                                     | -   | - [             | 13.231                             | 2,179           | _  |                 |
| Risk Protection Oriented<br>Processes                 |   | _               |                                    |                 | N 100 100 100 100 100 100 100 100 100 10 |                 |
| Opening Balance                                       | •   | -               | -                                  |                 | _  |                 |
| Closing Balance                                       | -   | -               | _                                  |                 |  |                 |
| Total Profit/Loss                                     | •   | -1              | -                                  |                 |  |                 |

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

EXPLANATIONS AND NOTES RELATED TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

- V. EXPLANATIONS AND NOTES RELATED TO THE CONSOLIDATED RISK GROUP OF THE PARENT BANK (Continued)
  - 3) Information on remunerations provided to top management:

The Group has paid TL 2.013 (31 March 2018: TL 786) to top management.

VI. SIGNIFICANT EVENTS AND MATTERS ARISING SUBSEQUENT TO CONSOLIDATED BALANCE SHEET DATE

The Parent Bank, from Turkey Market Stabilization Fund and Asset Sub-Fund Balance and approval of the BRSA dated 22 April 2019, has provided a subordinated loan demand and profit amounting to EUR 100.000 without allowances covered by additional core capital.

- VII. EXPLANATIONS AND NOTES RELATED TO DOMESTIC, FOREIGN, OFF-SHORE BRANCHES OR AFFILIATES AND FOREIGN REPRESENTATIVES OF THE PARENT BANK
  - 1) Domestic and foreign branches and representative offices of the Bank:

| ANNUAL TO SUPPLY AND STREET WAS DESCRIBED. | Number | Number of Employee |          |              |              |
|--|--------|--------------------|----------|--------------|--------------|
| Domestic branches (*)                      | 81     | 1.090              |          |              |              |
|  |        |                    | Country  |              |              |
| Foreign representative offices             | -      | -                  | <u>-</u> |              |              |
|  |        |                    |          | Total Assets | Legal Equity |
| Foreign branches                           |        | •                  | -        |              |              |
| Off shore banking branches                 |        | •                  | -        | -            | -            |

<sup>(\*)</sup> The number of head office staff has been included in the number of domestic branch employees.

2) Explanations on the opening and closing of branches or representative office of the Bank in Turkey and abroad, and the significant change in its organization:

In 2019, 1 new branch (31 December 2018: 17 Branches) has been opened in Turkey.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in thousands of Turkish Lira ("TL"))

#### **SECTION SIX**

#### **EXPLANATIONS ON REVIEW REPORT**

#### I. EXPLANATIONS ON THE REVIEW REPORT

As of 31 March 2019, consolidated financial statements and explanatory notes of the Bank disclosed herein were reviewed by KPMG Bağımsız Denetim ve Serbest Muhasebeci Mali Müşavirlik A.Ş. (the Turkish member of KPMG International Cooperative, a Swiss entity) and Review Report dated 24 May 2019 is presented preceding the consolidated financial statements.

II. EXPLANATIONS AND NOTES PREPARED BY THE INDEPENDENT AUDITORS

None.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in full Turkish Lira ("TL"))

#### SECTION SEVEN

#### **EXPLANATIONS ON CONSOLIDATED INTERIM PERIOD ACTIVITY REPORT**

#### I. Chairman's Assessment

The slowdown in economic activity in the global economy, the decisions taken by the US Federal Reserve (FED) to stop the tightening monetary policy, trade negotiations between the US and China, the process of the UK's departure from the EU (Brexit) and developments in Venezuela, these processe is determined as the important s that marked the first quarter of the year 2019.

The acceleration in the global economy since the second half of 2018 continued in the first quarter of this year mainly due to the euro area. While the expectation that trade negotiations between the United States and China might result in an agreement with the global risk appetite, the uncertainty in the Brexit process caused the positive weather to decrease from time to time.

FED stated that the economic outlook started to deteriorate in the first quarter of the year, indicating that the economic outlook was beginning to deteriorate, while the CBRT announced that it would slow down the balance sheet in May. This has led to significant declines in LIBOR and US bond yields. Arrangements of the monetary policies of other developed economies, as well as FED, are among the issues to be carefully followed in the coming period.

Emerging economies have begun to face some problems. While the Chinese economy achieved the lowest growth rate in the last ten years with 6.4% in 2018, the growth rates in other developing countries do not appear to be very attractive. Venezuela has the most serious political and economic crisis in its history. Moody çıkars, on the other hand, has raised Russia's credit rating to a re-investable level. The recession trend in developed countries is expected to have negative effects on developing countries.

Turkey's economy in 2018, which accentuate the tendency of stabilization and grew 2.6% below its potential. Having made strong interest rate hikes to keep inflation under control in the third quarter of last year, the CBRT maintained its tight monetary policy in the first quarter of this year. The improvement in the foreign trade balance since the second half of last year continued in the first quarter of this year and the ratio of exports to imports increased to 95%. The current account deficit also experienced a significant contraction, while the current account balance of energy and non-gold surplus accounted for a significant surplus. Despite the rising food prices, the relative stabilization of the TL led to a downward trend in inflation.

Turkish banking sector in the first quarter of 2019; The strong equity structure continues to contribute to its stable growth and economic growth with high asset quality despite a slight increase in the rate of follow-up. Efficient resource management in the sector is at the forefront and efforts are made to increase operational efficiency. Both TL and foreign exchange costs decreased compared to the previous quarter. Moreover, the banking sector can easily access capital and subordinated loan facilities, especially syndications, from international markets and use these opportunities effectively. The banking sector is active in credit structuring to maintain productivity, maintain production capacity and maintain employment.

In the Participation Banking sector, we have identified the domestic and foreign markets as resources with the appropriate maturity and cost and the utilization of these resources in the most efficient manner to the national economy as a strategic priority. While the asset size of the participation banking sector increased by 11% in the first quarter of this year, the asset size of the banking sector increased by 7% in the same period. Looking at the profit figures, net profit of the participation banking sector in the first quarter of 2019 increased by 66% compared to the previous quarter, while the net profit of the banking sector decreased by 1% in the same period. While the share of participation banking in the sector was 5.4% in the last quarter of the previous year, it increased to 5.5% in the first quarter of this year.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in full Turkish Lira ("TL"))

### **EXPLANATIONS ON CONSOLIDATED INTERIM PERIOD ACTIVITY REPORT (Continued)**

#### I. Chairman's Assessment (Continued)

Ziraat Katılım Bankası A.Ş, Turkey's first public participation banks bearing the title Ziraat Leasing, which is also a Ziraat Finance Group brand, has strengthened its strength by acquiring the company with its assets and liabilities first quarter of the year. Ziraat Katılım Bankası A.Ş aims to increase its asset size through this merger and to increase its share in the sector by further developing its financial leasing services by benefiting from the accumulation and experience of Ziraat Leasing. In addition, this merger is expected to contribute to Ziraat Katılım Bankası A.Ş in reducing operational costs and increasing productivity. In addition, the Bank's capital structure was strengthened by taking subordinated loans of TL 300 million in the first quarter of the year. Ziraat Katılım Bankası A.Ş aims to respond to the needs of its customers in the best possible way by developing new products. In addition, the Bank's main strategy is to "Grow by increasing the share of participation banking in the financial sector". In this direction, it has adopted the principle of increasing its efficiency-oriented work and increasing its efficiency in the sector while continuing to branch quickly.

Hüseyin AYDIN Chairman



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in full Turkish Lira ("TL"))

#### **EXPLANATIONS ON CONSOLIDATED INTERIM PERIOD ACTIVITY REPORT (Continued)**

#### II. Assessment of General Manager

In the first quarter of 2019, economic activity started to slow down in global markets. The FED pointed out that the economic outlook began to deteriorate in the first quarter with the data coming down the tightening monetary policy has been interrupted, and the rate cuts have been postponed by slowing down the balance sheet tightening.

The commercial negotiations and negotiations between the US and China, the uncertainties in the Brexit process between the UK and the EU, and the process in Venezuela have been included in the agenda as the major developments in the first quarter of 2019.

Looking at developing countries; China's 2018 growth figures make it the lowest figure of the last decade the fact that other developing countries are below the expectations in terms of growth is considered to be negative for the course of global markets.

Economy of Turkey, which fluctuated in global markets, and despite the political tension experienced by the US in 2018 has performed above expectations with a growth of 2.6%. Starting from the second quarter of 2018, the downtrend in the inflation figures has been observed along with the improvement in the foreign trade balance, the rise in the ratio of exports to imports, the contraction in the current account deficit and the stabilization process in TL.

#### Ziraat Katılım Bankası A.Ş. continues stable growth!

Ziraat Katılım total assets reached TL 25 billion with a 12% increase compared to the end of 2018, while the funds collected increased by 6% to TL 16 billion. While cash funds increased by 14% to TL 20 billion, Ziraat Katılım total cash and non-cash financing totaled TL 31 billion.

Ziraat Katılım Bankası A.Ş completed the first quarter of 2019 with a consolidated profit of 109 million TL as a result of the successful execution of the structured business cycle, focusing on service understanding and efficiency focusing on customer satisfaction.

Rapidly expand its branch network in Turkey, Ziraat Katılım Bankası A.Ş, at the end of the 1st quarter 2019 reached 81 branches in 41 provinces domestically.

#### Ziraat Leasing Joins Ziraat Katılım Bankası A.Ş

Ziraat Leasing, which provides financing to many sectors such as construction, health, textile, food, iron, steel, metal processing, printing, manufacturing industry under the roof of Ziraat Finance Group since 1991, started to operate under Ziraat Katılım Bankası A.Ş as of 01.03.2019.

Founded with public capital Turkey's first participation bank Ziraat Katılım Bankası A.Ş is advancing with sure steps to the road leading participation bank in line with the vision of the sector.

Ziraat Finance Group aims to reduce the operational costs and increase the efficiency of the companies operating in similar fields with the aim of m Growing and Growing Together and Growing Together Zira.

In order to contribute to the national economy and the deepening of the financial markets, our Bank acts on its mission to finance investments by producing accurate and effective solutions.

Ziraat Katılım Bankası A.Ş will continue to grow in the sector by taking advantage of Ziraat Leasing's knowledge, experience and experience while further strengthening its financial leasing services.

#### Lease Certificate Issues reached 6.5 billion TL.

Ziraat Katılım Bankası A.Ş, successfully issued five lease certificates in the first quarter of 2019.

While 1.7 Billion TL funding is provided from these issuances through Ziraat Yatırım Menkul Değerler A.Ş, all of the lease certificate issuances received higher demand than amount of total issue from qualified investors.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in full Turkish Lira ("TL"))

### **EXPLANATIONS ON CONSOLIDATED INTERIM PERIOD ACTIVITY REPORT (Continued)**

#### II. Assessment of General Manager (Continued)

The issuance of the lease certificates by Turkey's first state-owned participation bank Ziraat Katılım Bankası A.Ş., since 2015, when the Bank started its activities, to qualified investors reached TL 6.5 billion.

With the aim of providing the best solutions to its customers and maintaining the development of participation banking, our Bank continues to offer financing opportunities in favorable terms to our customers' needs.

In the coming period, Ziraat Participation will continue to add value to the country's economy by offering more to its customers with the mission of developing participation banking.

Metin ÖZDEMİR General Manager



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in full Turkish Lira ("TL"))

### **EXPLANATIONS ON CONSOLIDATED INTERIM PERIOD ACTIVITY REPORT (Continued)**

#### III. Shareholding structure

Ziraat Katılım Bank's paid in capital is TL 1.750.000.000 and this capital divided into 1.750.000.000 shares that each one of all worth 1,00 Turkish Lira. Chairman and members of Board of Directors, Members of the Board of Auditors, the General Manager and Assistant General Managers are not shareholders of the Bank.

| Title                               | Share Amount (TL) | Number of Shares |
|-------------------------------------|-------------------|------------------|
| T.C. Ziraat Bankası A.Ş.            | 1.749.999.996     | 1.749.999.996    |
| Ziraat Sigorta A.Ş.                 | 1                 | 1                |
| Ziraat Hayat ve Emeklilik A.Ş.      | 1                 | 1                |
| Ziraat Teknoloji A.Ş.               | 1                 | 1                |
| Ziraat Yatırım Menkul Değerler A.Ş. |                   | 1                |

#### IV. Changes in the articles of association

There is no change in the articles of association during the period.

#### V. Main consolidated financial indicators

In the Group assets, indicators take shares as follows; loans volume is TL 20.211.588 thousand with 81%, cash and cash equivalents is TL 2.611.851 thousand with 10%, marketable security is TL 1.711.650 thousand with 7% and other assets volume is TL 427.656 thousand with 2%.

| ASSETS (THOUSAND TL)      | 31 March 2019 | 31 December 2018 | Change (%) |
|---------------------------|---------------|------------------|------------|
| Cash and Cash Equivalents | 2.611.851     | 2.793.809        | (7)        |
| Securities                | 1.711.650     | 1.304.418        | 31         |
| Loans                     | 20.211.588    | 17.739.425       | 14         |
| Other Assets              | 427.656       | 351.051          | 22         |
| Total Assets              | 24.962.745    | 22.188.703       | 13         |

In the Group liabilities, indicators take shares as follows; deposit volume is TL 15.150.983 thousand with 69%, resources out of deposit volume is TL 5.398.383 thousand with 22%, shareholders equity volume is TL 2.672.572 thousand with 11% and other liabilities volume is TL 845.205 thousand with 3%.

| LIABILITIES (THOUSAND TL) | 31 March 2019 | 31 December 2018 | Change (%) |
|---------------------------|---------------|------------------|------------|
| Deposits                  | 16.046.585    | 15.150.983       | 6          |
| Resources Out of Deposit  | 5.398.383     | 4.232.433        | 28         |
| Other Liabilities         | 845.205       | 586.703          | 44         |
| Shareholders' Equity      | 2.672.572     | 2.218.584        | 20         |
| Total Liabilities         | 24.962.745    | 22.188.703       | 13         |

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in full Turkish Lira ("TL"))

## **EXPLANATIONS ON CONSOLIDATED INTERIM PERIOD ACTIVITY REPORT (Continued)**

### V. Main financial indicators (Continued)

| Selected Profit And Loss Items (Thousand TL) | 31 March 2019 | 31 March 2018 |
|--|---------------|---------------|
| Dividend Income                              | 792.313       | 357.930       |
| Dividend Expense                             | 536.081       | 208.518       |
| Net Dividend Income/Expense                  | 256.232       | 149.412       |
| Net Fees and Commissions Income/Expense      | 23.751        | 9.027         |
| Personnel Expense                            | 98.291        | 17.162        |
| Other Operating Income                       | 59.829        | 31.919        |
| Other Operating Expenses                     | 148.458       | 32.293        |
| Provision for Loan and Other Receivables     | 7.316         | 1.276         |
| Personnel Expenses                           | 59.829        | 28.739        |
| Profit/Loss Before Tax                       | 139.425       | 86.633        |
| Tax Provision                                | (29.975)      | (17.891)      |
| Net Profit/Loss                              | 109.450       | 68.742        |
|  |               |               |
| RATIOS (%)                                   | 31 March 2019 | 31 March 2018 |
| Capital Adequacy Ratio                       | 14,6          | 12,7          |
| Shareholders' Equity/Total Assets            | 10,7          | 10,8          |
| Total Loans/Total Assets                     | 81,0          | 79,9          |
| Non-performing Loans (Gross) / Total Loans   | 1,8           | 1,4           |
| Demand Deposit/Total Deposit                 | 13,3          | 15,7          |
| FC Assets/FC Liabilities                     | 92,5          | 86,9          |
| Liquid Assets/Total Assets                   | 17,3          | 12,6          |

<sup>(\*)</sup> Foreign exchange indexed loans are not included.

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in full Turkish Lira ("TL"))

### **EXPLANATIONS ON CONSOLIDATED INTERIM PERIOD ACTIVITY REPORT (Continued)**

#### VI. Information on Consolidated Subsidiaries

Ziraat Katılım Varlık Kiralama A.Ş. ("The Company"), was established with the authorization of the Banking Regulation and Supervision Board and the Capital Markets Board with the capital of TL 50.000 paid out by Ziraat Katılım in accordance with the communique of Capital Markets Board ("CMB") dated 7 June 2013 and numbered 28760 (III-61.1) in order to issue rent certificates.

The headquarter of the Company is in Fatih/İSTANBUL.

The Company has no personnel as of 31 March 2019.

Nominal value amounting to TL 175.000.000 and coupon payments amounting to TL 11.343.832,50 are completed on 11/01/2019 of the lease certificate issued by Ziraat Katılım Varlık Kiralama A.Ş on 12/10/2018. The maturity date of the certificate is 04/07/2018 and total maturity is 91 days.

Nominal value amounting to TL 165.000.000 and coupon payment amounting to TL 10.605.21,00 are completed on 25/01/2019 of the lease certificate issued by Ziraat Katılım Varlık Kiralama A.Ş on 25/10/2018. The maturity date of the certificate is 25/01/2019 and total maturity is 92 days.

Nominal value amounting to TL 300.000.000 and coupon payment amounting to TL 18.137.670,00 are completed on 15/02/2019 of the lease certificate issued by Ziraat Katılım Varlık Kiralama A.Ş on 11/05/2018. The maturity date of the certificate is 15/02/2019 and total maturity is 91 days.

Nominal value amounting to TL 400.000.000 and coupon payment amounting to TL 18.137.670,00 are completed on 08/03/2019 of the lease certificate issued by Ziraat Katılım Varlık Kiralama A.Ş on 16/11/2018. The maturity date of the certificate is 08/03/2019 and total maturiy is 92 days.

Nominal value amounting to TL 200.000.000 and coupon payment amounting to TL 23.541.920,00 are completed on 25/03/2019 of the lease certificate issued by Ziraat Katılım Varlık Kiralama A.Ş on 21/12/2018 The maturity date of the certificate is 25/03/2019 and total maturiy is 94 days.

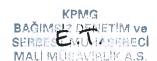
The lease certificate issued by Ziraat Katılım Varlık Kiralama A.Ş with a nominal value of TL 300.000.000, with a 98-day maturity, dated 19/04/2019 and with ISIN code "TRDZKVK41915", was issued on 14/11/2018 within the framework of the approval of the General Directorate of the Exchange dated 01/11/2019 and 06 Since 01/11/2019, the lease certificate has started to be traded only among qualified investors in the Outright Purchases and Sales Market.

The lease certificate issued by Ziraat Katılım Varlık Kiralama A.Ş with a nominal value of TL 400.000.000, with a maturity of 98 days, dated 03/05/2019 and with ISIN code "TRDZKVK51914", were issued on 14/11/2018 within the framework of the approval of the General Directorate of the Exchange dated 14/11/2018. Since 25/01/2019, the lease certificate has started to be traded only among qualified investors in the Outright Purchases and Sales Market.

The lease certificate issued by Ziraat Katılım Varlık Kiralama A.Ş with a nominal value of TL 400.000.000, with a maturity of 98 days, dated 16/11/2018 and with ISIN code "TRDZKVK51922", were issued on 14/11/2018 within the framework of the approval of the General Directorate of the Exchange dated 24/05/2019. Since 15/02/2019, the lease certificate has started to be traded only among qualified investors in the Outright Purchases and Sales Market.

The lease certificate issued by Ziraat Katılım Varlık Kiralama A.Ş with a nominal value of TL 400.000.000, with a maturity of 98 days, dated 14/11/2018 and with ISIN code "TRDZKVK61913", were issued on 07/09/2018 within the framework of the approval of the General Directorate of the Exchange dated 14/11/2018. Since 08/03/2019, the lease certificate has started to be traded only among qualified investors in the Outright Purchases and Sales Market.

The lease certificate issued by Ziraat Katılım Varlık Kiralama A.Ş with a nominal value of TL 200.000.000, with a maturity of 102 days, dated 05/07/2019 and with ISIN code "TRDZKVK71912", were issued on 14/11/2018 within the framework of the approval of the General Directorate of the Exchange dated 25/03/2019 Since 25/03/2019, the lease certificate has started to be traded only among qualified investors in the Outright Purchases and Sales Market.



# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in full Turkish Lira ("TL"))

## **EXPLANATIONS ON CONSOLIDATED INTERIM PERIOD ACTIVITY REPORT (Continued)**

### VI. Information on Consolidated Subsidiaries (Continued)

| ISIN Code of the Issued Capital Markets Instrument                   | TRDZKVK41915  |
|--|---|
| Type of the Issued Capital Markets Instrument                        | Lease Certificate                                       |
| Form of Sale   | Qualified Investor Sale without Public Offering         |
| Nominal Amount of Issuance   | TL 300.000.000  |
| Nominal Amount Sold  | TL 300.000.000  |
| Issuance Price   | TL 1  |
| Maturity of the Issued Capital Markets Instruments                   | 19.04.2019 – 98days                                     |
| Amortization plan of the Issued Capital Markets Instrument           | Payment of principal and return on maturity date        |
| Return / profit share ratio of the Issued Capital Markets Instrument | Annual Simple Rate is 22,25% rate of return is 5,97397% |

| ISIN Code of the Issued Capital Markets Instrument                   | TRDZKVK51914  |
|--|---|
| Type of the Issued Capital Markets Instrument                        | Lease Certificate                                       |
| Form of Sale   | Qualified Investor Sale without Public Offering         |
| Nominal Amount of Issuance   | TL 400.000.000  |
| Nominal Amount Sold  | TL 400.000.000  |
| Issuance Price   | TL 1  |
| Maturity of the Issued Capital Markets Instruments                   | 03.05.2018 - 98 days                                    |
| Amortization plan of the Issued Capital Markets Instrument           | Payment of principal and return on maturity date        |
| Return / profit share ratio of the Issued Capital Markets Instrument | Annual Simple Rate is 21,00% rate of return is 5,63836% |

| ISIN Code of the Issued Capital Markets Instrument                   | TRDZKVK51922  |  |
|--|---|--|
| Type of the Issued Capital Markets Instrument                        | Lease Certificate                                       |  |
| Form of Sale   | Qualified Investor Sale without Public Offering         |  |
| Nominal Amount of Issuance   | TL 400.000.000  |  |
| Nominal Amount Sold  | TL 400.000.000  |  |
| Issuance Price   | TL 1  |  |
| Maturity of the Issued Capital Markets Instruments                   | 24.05.2019 - 98 days                                    |  |
| Amortization plan of the Issued Capital Markets Instrument           | Payment of principal and return on maturity date        |  |
| Return / profit share ratio of the Issued Capital Markets Instrument | Annual Simple Rate is 20,50% rate of return is 5,50411% |  |

| ISIN Code of the Issued Capital Markets Instrument                   | TRDZKVK61913  |  |
|--|---|--|
| Type of the Issued Capital Markets Instrument                        | Lease Certificate                                       |  |
| Form of Sale   | Qualified Investor Sale without Public Offering         |  |
| Nominal Amount of Issuance   | TL 400.000.000  |  |
| Nominal Amount Sold  | TL 400.000.000  |  |
| Issuance Price   | TL 1  |  |
| Maturity of the Issued Capital Markets Instruments                   | 14.06.2019 - 98days                                     |  |
| Amortization plan of the Issued Capital Markets Instrument           | Payment of principal and return on maturity date        |  |
| Return / profit share ratio of the Issued Capital Markets Instrument | Annual Simple Rate is 20,25% rate of return is 5,43699% |  |



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in full Turkish Lira ("TL"))

### **EXPLANATIONS ON CONSOLIDATED INTERIM PERIOD ACTIVITY REPORT (Continued)**

#### VI. Information on Consolidated Subsidiaries (Continued)

| ISIN Code of the Issued Capital Markets Instrument                      | TRDZKVK61913  |  |
|---|---|--|
| Type of the Issued Capital Markets Instrument                           | Lease Certificate                                       |  |
| Form of Sale  | Qualified Investor Sale                                 |  |
| Nominal Amount of Issuance  | TL 400.000.000  |  |
| Nominal Amount Sold   | TL 400.000.000  |  |
| Issuance Price  | TL I  |  |
| Maturity of the Issued Capital Markets Instruments                      | 14.06.2019 - 98days                                     |  |
| Amortization plan of the Issued Capital Markets Instrument              | Payment of principal and return on maturity date        |  |
| Return / profit share ratio of the Issued Capital Markets<br>Instrument | Annual Simple Rate is 20,25% rate of return is 5,43699% |  |

| ISIN Code of the Issued Capital Markets Instrument                   | TRDZKVK71912  |  |
|--|---|--|
| Type of the Issued Capital Markets Instrument                        | Lease Certificate                                       |  |
| Form of Sale   | Qualified Investor Sale                                 |  |
| Nominal Amount of Issuance   | TL 200.000.000  |  |
| Nominal Amount Sold  | TL 200.000.000  |  |
| Issuance Price   | TL I  |  |
| Maturity of the Issued Capital Markets Instruments                   | 05.07.2019 – 102 days                                   |  |
| Amortization plan of the Issued Capital Markets Instrument           | Payment of principal and return on maturity date        |  |
| Return / profit share ratio of the Issued Capital Markets Instrument | Annual Simple Rate is 20,25% rate of return is 5,65890% |  |

| Stockholders   | Adress                            | Number of Shares | Number of Shares |
|----------------|-----------------------------------|------------------|------------------|
| Ziraat Katılım | Hobyar Eminönü Mahallesi          |                  |                  |
| Bankası A.Ş.   | Hayri Éfendi Cad. Fatih / İSTANBI | UL 50.000        | 50.000           |

#### ZKB VARLIK KİRALAMA A.Ş.:

Ziraat Katılım Varlık Kiralama A.Ş. ("The Company"), was established with the authorization of the Banking Regulation and Supervision Board and the Capital Markets Board with the capital of TL 50.000 paid out by Ziraat Katılım in accordance with the Communique of Capital Markets Board ("CMB") dated 7 June 2013 and numbered 28760 (III-61.1) in order to issue rent certificates.

The headquarter of the Company is in Fatih/İSTANBUL.

| Stockholders   | Adress                           | Number of Shares | Number of Shares |
|----------------|----------------------------------|------------------|------------------|
| Ziraat Katılım | Hobyar Eminönü Mahallesi         |                  |                  |
| Bankası A.Ş.   | Hayri Efendi Cad. Fatih / İSTANB | UL 50.000        | 50.00            |



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in full Turkish Lira ("TL"))

### **EXPLANATIONS ON CONSOLIDATED INTERIM PERIOD ACTIVITY REPORT (Continued)**

#### VI. 2019 I. Interim Activities

Contribute matress saving gold coins into the economic system and to supply new resources, Gold Bond / Goldbased Lease Certificate has started to be exported step by step T. C. Treasury and the bank as a tool by the Ministry of Finance in 29 provinces all over Turkey through Ziraat Katılım Bank 61 branches have been issued by the end of December 2018- February 2019 through the months.

We have improved our Open Account processes on our Corporate Web Site and we have been providing transportation to our customers via courier; contract processes are completed without the need of our customers to go to our branches.

Participation The pre-entry screens of our mobile application have been renewed with smart menu and latest trend designs.

Participation In order to facilitate the login process of our mobile application and to provide an alternative to the input method via SMS, a version with the Single Password can be used. Our customers will be able to login to our Participation Mobile application via a single password.

We are continuing our efforts to ensure that our Internet Banking is compatible with mobile devices.

Tax collections from our branches; work has been started to be made centrally, operations to be sent to the operation center, system development and the standard information on the accrual slips can be read and collected without personnel intervention.

The work for the personnel working in our operational assistant position in our branches has been started in the Operation Center. In this context, the establishment of a new business model by ensuring the standardization of operational processes with the same qualifications and continuity, this standardized work is also more centralized thanks to faster and specialized personnel. entries will be provided.



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in full Turkish Lira ("TL"))

## **EXPLANATIONS ON CONSOLIDATED INTERIM PERIOD ACTIVITY REPORT (Continued)**

#### VII. Expectations After the 2019 I. Interim Period

In the first quarter of 2019; financial markets, economic data from the US and Europe, monetary policy implemented by the Federal Reserve (FED) and trade negotiations between the US and China. While global economic growth has lost momentum, especially in advanced economies, there are downward revisions in growth rates. The instability seen in oil exporting countries leads to an increase in oil prices. This has a negative impact on global demand; the global economy is another factor that draws down growth rates. While developed economies are more cautious in this respect, FED has hinted that it will implement a more moderate monetary policy by changing its hawk(aggressive) attitude.

In the first quarter of 2019, while the economic data remained below the expectations, the FED made decisions regarding a more cautious monetary policy in the forthcoming period. In this context, the balance sheet announced that it would slow down the tightening in May, and announced that the interest rate hikes were interrupted. In the first quarter of this year, the US yield curve reversed, while LIBOR and US bond yields dropped sharply. Trade negotiations between the US and China on customs tariffs continue. The economic data to be announced in the coming period and the possible consequences of new customs tariffs to the US economy are expected to have an impact on the FED's interest rate monetary policy.

In the first quarter of 2019, the latest PMI and industrial production data in the European Union countries are below expectations. In Germany and France, while the PMIs have fallen below 50, the technical recession has begun in Italy. Brexit uncertainty continues. However, the risk of deflation is very low and inflation is expected to rise to the average level in the following period. In the last meeting of the ECB, the monetary policy did not change as expected. In the statement made by the ECB, it was stated that the policy interest rate was decided to be fixed at zero, the deposit interest was minus 0.40 percent and the marginal funding rate was 0.25 percent. It is envisaged that the monetary policy text published by ECB will not change interest rates during 2019. In this context, future economic data on the European economy is expected to be effective in the monetary policy implemented by the ECB.

In the first quarter of this year, the slowdown in the growth rates of both developed countries and developing countries started to put pressure on commodity prices. However, oil prices have increased due to the problems experienced in oil exporting countries. On the other hand, the slowdown in US and European economy has started to negatively affect developing countries that export to these countries.

Turkey markets, although it has made a good start last year compared to 2019 was adversely affected by developments in the global economy. While the bond interest rates stabilized, they remained relatively stable in TL. On the other hand, the economic management has begun to take the necessary steps to ensure sustainable growth, to curb inflation and to ensure fiscal discipline. Central Bank of the Republic of Turkey (CBRT) has given support to stand strong Turkish lira continued its tight monetary policy during this period

Turkey has grown beyond expectations to grow by 2.6% in 2018. In the second half of last year, the CBRT increased interest rates due to the rapid depreciation of TL due to the political turbulence with the US. On the one hand, this provided TL balancing, while TL also encouraged savings. However, while investment and consumption expenditures decreased, there was also a decrease in growth rates. Despite the turbulence in the economy last year, consists of the basic building blocks of Turkey's robust economy, thanks to the knowledge and experience of economic management in the first quarter of Turkey's economy has regained stability. It is expected that economic stability will continue and a growth rate above the targets will be achieved.

Turkey commodities such as oil and natural gas needed for energy due to meet his expenses from other countries, has a large share in the import bill. Despite a slight increase in the first quarter of this year compared to previous years of low oil prices it has affected Turkey's foreign trade bills positive. In this context, the improvement in the foreign trade balance seen in the second half of last year continued in the first quarter of this year and the ratio of exports to imports increased to ninety-five percent. While the current account deficit also experienced a significant contraction, the current account balance of energy and non-gold surplus was given a significant amount



## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS AS AT 31 MARCH 2019

(Unless otherwise stated amounts are expressed in full Turkish Lira ("TL"))

## **EXPLANATIONS ON CONSOLIDATED INTERIM PERIOD ACTIVITY REPORT (Continued)**

### VII. Expectations After the 2019 I Interim Period (Continued)

The depreciation of TL and the high course of food prices led to an increase in inflation. In order to support TL, CBRT continued to implement tight monetary policy while making a rapid rise in interest rates last year. The continuation of the year is expected to continue with relatively quiet course in food prices due to seasonal effects and a decline in inflation as a result of the base effect.

Turkey's economy experienced volatility in balancing while there, the downward trend in inflation and interest rates have been observed first quarter of 2019.

Investment environment, has started to improve again, increased confidence in the future of Turkey with decisions taken by management of the economy. In the following period, with the support of the acceleration of capital inflows and the support of the CBRT's tight monetary policy, TL is expected to remain strong; In other news, Turkey's developing countries is also included with the acceleration of capital inflows are expected to grow above the target.